

110TH CONGRESS  
1ST SESSION

# H. R. 1065

To streamline the regulation of nonadmitted insurance and reinsurance, and for other purposes.

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## IN THE HOUSE OF REPRESENTATIVES

FEBRUARY 15, 2007

Mr. MOORE of Kansas (for himself, Ms. GINNY BROWN-WAITE of Florida, Mr. KANJORSKI, Mrs. MALONEY of New York, Mr. SCOTT of Georgia, Mr. KLEIN of Florida, Ms. BEAN, Mrs. MCCARTHY of New York, Ms. MOORE of Wisconsin, Mr. CLEAVER, Ms. WASSERMAN SCHULTZ, Mr. CROWLEY, Mr. ISRAEL, Mr. CLAY, Mr. MURPHY of Connecticut, Mr. DELAHUNT, Mr. WEXLER, Mr. MILLER of North Carolina, Mr. DONNELLY, Mr. SHERMAN, Mr. BACHUS, Mr. BAKER, Mr. KING of New York, Mr. MARIO DIAZ-BALART of Florida, Mrs. BIGGERT, Mr. GARRETT of New Jersey, Mr. FEENEY, Mr. BILIRAKIS, Mr. PUTNAM, Mr. BUCHANAN, Mr. CAMPBELL of California, Mr. MANZULLO, Mr. SHAYS, Mr. GILLMOR, Mr. MCHENRY, Mrs. CAPITO, Mr. GARY G. MILLER of California, Mr. PEARCE, Mr. FOSSELLA, Mr. LUCAS, Mr. NEUGEBAUER, Ms. CASTOR, Mr. CASTLE, Mr. RENZI, and Mr. HOLDEN) introduced the following bill; which was referred to the Committee on Financial Services, and in addition to the Committee on the Judiciary, for a period to be subsequently determined by the Speaker, in each case for consideration of such provisions as fall within the jurisdiction of the committee concerned

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## A BILL

To streamline the regulation of nonadmitted insurance and reinsurance, and for other purposes.

1 *Be it enacted by the Senate and House of Representa-*  
2 *tives of the United States of America in Congress assembled,*

1 **SECTION 1. SHORT TITLE AND TABLE OF CONTENTS.**

2 (a) **SHORT TITLE.**—This Act may be cited as the  
 3 “Nonadmitted and Reinsurance Reform Act of 2007”.

4 (b) **TABLE OF CONTENTS.**—The table of contents for  
 5 this Act is as follows:

Sec. 1. Short title and table of contents.

Sec. 2. Effective date.

**TITLE I—NONADMITTED INSURANCE**

Sec. 101. Reporting, payment, and allocation of premium taxes.

Sec. 102. Regulation of nonadmitted insurance by insured’s home State.

Sec. 103. Participation in national producer database.

Sec. 104. Uniform standards for surplus lines eligibility.

Sec. 105. Streamlined application for commercial purchasers.

Sec. 106. GAO study of nonadmitted insurance market.

Sec. 107. Definitions.

**TITLE II—REINSURANCE**

Sec. 201. Regulation of credit for reinsurance and reinsurance agreements.

Sec. 202. Regulation of reinsurer solvency.

Sec. 203. Definitions.

**TITLE III—RULE OF CONSTRUCTION**

Sec. 301. Rule of Construction.

6 **SEC. 2. EFFECTIVE DATE.**

7 Except as otherwise specifically provided in this Act,  
 8 this Act shall take effect upon the expiration of the 12-  
 9 month period beginning on the date of the enactment of  
 10 this Act.

1                   **TITLE I—NONADMITTED**  
2                   **INSURANCE**

3   **SEC. 101. REPORTING, PAYMENT, AND ALLOCATION OF**  
4                   **PREMIUM TAXES.**

5           (a) HOME STATE’S EXCLUSIVE AUTHORITY.—No  
6 State other than the home State of an insured may require  
7 any premium tax payment for nonadmitted insurance.

8           (b) ALLOCATION OF NONADMITTED PREMIUM  
9 TAXES.—

10           (1) IN GENERAL.—The States may enter into a  
11 compact or otherwise establish procedures to allocate  
12 among the States the premium taxes paid to an in-  
13 sured’s home State described in subsection (a).

14           (2) EFFECTIVE DATE.—Except as expressly  
15 otherwise provided in such compact or other proce-  
16 dures, any such compact or other procedures—

17           (A) if adopted on or before the expiration  
18 of the 330-day period that begins on the date  
19 of the enactment of this Act, shall apply to any  
20 premium taxes that, on or after such date of  
21 enactment, are required to be paid to any State  
22 that is subject to such compact or procedures;  
23 and

24           (B) if adopted after the expiration of such  
25 330-day period, shall apply to any premium

1           taxes that, on or after January 1 of the first  
2           calendar year that begins after the expiration of  
3           such 330-day period, are required to be paid to  
4           any State that is subject to such compact or  
5           procedures.

6           (3) REPORT.—Upon the expiration of the 330-  
7           day period referred to in paragraph (2), the NAIC  
8           may submit a report to the Committee on Financial  
9           Services and Committee on the Judiciary of the  
10          House of Representatives and the Committee on  
11          Banking, Housing, and Urban Affairs of the Senate  
12          identifying and describing any compact or other pro-  
13          cedures for allocation among the States of premium  
14          taxes that have been adopted during such period by  
15          any States.

16          (4) NATIONWIDE SYSTEM.—The Congress in-  
17          tends that each State adopt a nationwide or uniform  
18          procedure, such as an interstate compact, that pro-  
19          vides for the reporting, payment, collection, and allo-  
20          cation of premium taxes for nonadmitted insurance  
21          consistent with this section.

22          (c) ALLOCATION BASED ON TAX ALLOCATION RE-  
23          PORT.—To facilitate the payment of premium taxes  
24          among the States, an insured's home State may require  
25          surplus lines brokers and insureds who have independently

1 procured insurance to annually file tax allocation reports  
2 with the insured's home State detailing the portion of the  
3 nonadmitted insurance policy premium or premiums at-  
4 tributable to properties, risks or exposures located in each  
5 State. The filing of a nonadmitted insurance tax allocation  
6 report and the payment of tax may be made by a person  
7 authorized by the insured to act as its agent.

8 **SEC. 102. REGULATION OF NONADMITTED INSURANCE BY**  
9 **INSURED'S HOME STATE.**

10 (a) HOME STATE AUTHORITY.—Except as otherwise  
11 provided in this section, the placement of nonadmitted in-  
12 surance shall be subject to the statutory and regulatory  
13 requirements solely of the insured's home State.

14 (b) BROKER LICENSING.—No State other than an in-  
15 sured's home State may require a surplus lines broker to  
16 be licensed in order to sell, solicit, or negotiate non-  
17 admitted insurance with respect to such insured.

18 (c) ENFORCEMENT PROVISION.—Any law, regula-  
19 tion, provision, or action of any State that applies or pur-  
20 ports to apply to nonadmitted insurance sold to, solicited  
21 by, or negotiated with an insured whose home State is an-  
22 other State shall be preempted with respect to such appli-  
23 cation.

24 (d) WORKERS' COMPENSATION EXCEPTION.—This  
25 section may not be construed to preempt any State law,

1 rule, or regulation that restricts the placement of workers'  
2 compensation insurance or excess insurance for self-fund-  
3 ed workers' compensation plans with a nonadmitted in-  
4 surer.

5 **SEC. 103. PARTICIPATION IN NATIONAL PRODUCER DATA-**  
6 **BASE.**

7 After the expiration of the 2-year period beginning  
8 on the date of the enactment of this Act, a State may  
9 not collect any fees relating to licensing of an individual  
10 or entity as a surplus lines broker in the State unless the  
11 State has in effect at such time laws or regulations that  
12 provide for participation by the State in the national in-  
13 surance producer database of the NAIC, or any other  
14 equivalent uniform national database, for the licensure of  
15 surplus lines brokers and the renewal of such licenses.

16 **SEC. 104. UNIFORM STANDARDS FOR SURPLUS LINES ELI-**  
17 **GIBILITY.**

18 A State may not—

19 (1) impose eligibility requirements on, or other-  
20 wise establish eligibility criteria for, nonadmitted in-  
21 surers domiciled in a United States jurisdiction, ex-  
22 cept in conformance with section 5A(2) and  
23 5C(2)(a) of the Non-Admitted Insurance Model Act;  
24 and

1           (2) prohibit a surplus lines broker from placing  
2 nonadmitted insurance with, or procuring non-  
3 admitted insurance from, a nonadmitted insurer  
4 domiciled outside the United States that is listed on  
5 the Quarterly Listing of Alien Insurers maintained  
6 by the International Insurers Department of the  
7 NAIC.

8 **SEC. 105. STREAMLINED APPLICATION FOR COMMERCIAL**  
9 **PURCHASERS.**

10       A surplus lines broker seeking to procure or place  
11 nonadmitted insurance in a State for an exempt commer-  
12 cial purchaser shall not be required to satisfy any State  
13 requirement to make a due diligence search to determine  
14 whether the full amount or type of insurance sought by  
15 such exempt commercial purchaser can be obtained from  
16 admitted insurers if—

17           (1) the broker procuring or placing the surplus  
18 lines insurance has disclosed to the exempt commer-  
19 cial purchaser that such insurance may or may not  
20 be available from the admitted market that may pro-  
21 vide greater protection with more regulatory over-  
22 sight; and

23           (2) the exempt commercial purchaser has sub-  
24 sequently requested in writing the broker to procure  
25 or place such insurance from a nonadmitted insurer.

1 **SEC. 106. GAO STUDY OF NONADMITTED INSURANCE MAR-**  
2 **KET.**

3 (a) IN GENERAL.—The Comptroller General of the  
4 United States shall conduct a study of the nonadmitted  
5 insurance market to determine the effect of the enactment  
6 of this title on the size and market share of the non-  
7 admitted insurance market for providing coverage typi-  
8 cally provided by the admitted insurance market.

9 (b) CONTENTS.—The study shall determine and ana-  
10 lyze—

11 (1) the change in the size and market share of  
12 the nonadmitted insurance market and in the num-  
13 ber of insurance companies and insurance holding  
14 companies providing such business in the 18-month  
15 period that begins upon the effective date of this  
16 Act;

17 (2) the extent to which insurance coverage typi-  
18 cally provided by the admitted insurance market has  
19 shifted to the nonadmitted insurance market;

20 (3) the consequences of any change in the size  
21 and market share of the nonadmitted insurance  
22 market, including differences in the price and avail-  
23 ability of coverage available in both the admitted  
24 and nonadmitted insurance markets;

25 (4) the extent to which insurance companies  
26 and insurance holding companies that provide both

1 admitted and nonadmitted insurance have experi-  
2 enced shifts in the volume of business between ad-  
3 mitted and nonadmitted insurance; and

4 (5) the extent to which there has been a change  
5 in the number of individuals who have nonadmitted  
6 insurance policies, the type of coverage provided  
7 under such policies, and whether such coverage is  
8 available in the admitted insurance market.

9 (c) CONSULTATION WITH NAIC.—In conducting the  
10 study under this section, the Comptroller General shall  
11 consult with the NAIC.

12 (d) REPORT.—The Comptroller General shall com-  
13 plete the study under this section and submit a report to  
14 the Committee on Financial Services of the House of Rep-  
15 resentatives and the Committee on Banking, Housing, and  
16 Urban Affairs of the Senate regarding the findings of the  
17 study not later than 30 months after the effective date  
18 of this Act.

19 **SEC. 107. DEFINITIONS.**

20 For purposes of this title, the following definitions  
21 shall apply:

22 (1) ADMITTED INSURER.—The term “admitted  
23 insurer” means, with respect to a State, an insurer  
24 licensed to engage in the business of insurance in  
25 such State.

1           (2) EXEMPT COMMERCIAL PURCHASER.—The  
2 term “exempt commercial purchaser” means any  
3 person purchasing commercial insurance that, at the  
4 time of placement, meets the following requirements:

5           (A) The person employs or retains a quali-  
6 fied risk manager to negotiate insurance cov-  
7 erage.

8           (B) The person has paid aggregate nation-  
9 wide commercial property and casualty insur-  
10 ance premiums in excess of \$100,000 in the im-  
11 mediately preceding 12 months.

12           (C)(i) The person meets at least one of the  
13 following criteria:

14           (I) The person possesses a net worth  
15 in excess of \$20,000,000, as such amount  
16 is adjusted pursuant to clause (ii).

17           (II) The person generates annual rev-  
18 enues in excess of \$50,000,000, as such  
19 amount is adjusted pursuant to clause (ii).

20           (III) The person employs more than  
21 500 full time or full time equivalent em-  
22 ployees per individual insured or is a mem-  
23 ber of affiliated group employing more  
24 than 1,000 employees in the aggregate.

1 (IV) The person is a not-for-profit or-  
2 ganization or public entity generating an-  
3 nual budgeted expenditures of at least  
4 \$30,000,000, as such amount is adjusted  
5 pursuant to clause (ii).

6 (V) The person is a municipality with  
7 a population in excess of 50,000 persons.

8 (ii) Effective on the fifth January 1 occur-  
9 ring after the date of the enactment of this Act  
10 and each fifth January 1 occurring thereafter,  
11 the amounts in subclauses (I), (II), and (IV) of  
12 clause (i) shall be adjusted to reflect the per-  
13 centage change for such five-year period in the  
14 Consumer Price Index for All Urban Con-  
15 sumers published by the Bureau of Labor Sta-  
16 tistics of the Department of Labor.

17 (3) HOME STATE.—The term “home State”  
18 means the State in which an insured maintains its  
19 principal place of business or, in the case of an indi-  
20 vidual, the individual’s principal residence.

21 (4) INDEPENDENTLY PROCURED INSURANCE.—  
22 The term “independently procured insurance”  
23 means insurance procured directly by an insured  
24 from a nonadmitted insurer.

1           (5) NAIC.—The term “NAIC” means the Na-  
2           tional Association of Insurance Commissioners or  
3           any successor entity.

4           (6) NONADMITTED INSURANCE.—The term  
5           “nonadmitted insurance” means any property and  
6           casualty insurance permitted to be placed directly or  
7           through a surplus lines broker with a nonadmitted  
8           insurer eligible to accept such insurance.

9           (7) NON-ADMITTED INSURANCE MODEL ACT.—  
10          The term “Non-Admitted Insurance Model Act”  
11          means the provisions of the Non-Admitted Insurance  
12          Model Act, as adopted by the NAIC on August 3,  
13          1994, and amended on September 30, 1996, Decem-  
14          ber 6, 1997, October 2, 1999, and June 8, 2002.

15          (8) NONADMITTED INSURER.—The term “non-  
16          admitted insurer” means, with respect to a State, an  
17          insurer not licensed to engage in the business of in-  
18          surance in such State.

19          (9) QUALIFIED RISK MANAGER.—The term  
20          “qualified risk manager” means, with respect to a  
21          policyholder of commercial insurance, a person who  
22          meets all of the following requirements:

23                 (A) The person is an employee of, or third  
24                 party consultant retained by, the commercial  
25                 policyholder.

1 (B) The person provides skilled services in  
2 loss prevention, loss reduction, or risk and in-  
3 surance coverage analysis, and purchase of in-  
4 surance.

5 (C) The person—

6 (i)(I) has a bachelor’s degree or high-  
7 er from an accredited college or university  
8 in risk management, business administra-  
9 tion, finance, economics, or any other field  
10 determined by a State insurance commis-  
11 sioner or other State regulatory official or  
12 entity to demonstrate minimum com-  
13 petence in risk management; and

14 (II)(aa) has three years of experience  
15 in risk financing, claims administration,  
16 loss prevention, risk and insurance anal-  
17 ysis, or purchasing commercial lines of in-  
18 surance; or

19 (bb) has one of the following designa-  
20 tions:

21 (AA) a designation as a Char-  
22 tered Property and Casualty Under-  
23 writer (in this subparagraph referred  
24 to as “CPCU”) issued by the Amer-

1           ican Institute for CPCU/Insurance In-  
2           stitute of America;

3                   (BB) a designation as an Asso-  
4           ciate in Risk Management (ARM)  
5           issued by the American Institute for  
6           CPCU/Insurance Institute of America;

7                   (CC) a designation as Certified  
8           Risk Manager (CRM) issued by the  
9           National Alliance for Insurance Edu-  
10          cation & Research;

11                   (DD) a designation as a RIMS  
12          Fellow (RF) issued by the Global Risk  
13          Management Institute; or

14                   (EE) any other designation, cer-  
15          tification, or license determined by a  
16          State insurance commissioner or other  
17          State insurance regulatory official or  
18          entity to demonstrate minimum com-  
19          petency in risk management;

20                   (ii)(I) has at least seven years of ex-  
21          perience in risk financing, claims adminis-  
22          tration, loss prevention, risk and insurance  
23          coverage analysis, or purchasing commer-  
24          cial lines of insurance; and

1 (II) has any one of the designations  
2 specified in subitems (AA) through (EE)  
3 of clause (i)(II)(bb);

4 (iii) has at least 10 years of experi-  
5 ence in risk financing, claims administra-  
6 tion, loss prevention, risk and insurance  
7 coverage analysis, or purchasing commer-  
8 cial lines of insurance; or

9 (iv) has a graduate degree from an  
10 accredited college or university in risk  
11 management, business administration, fi-  
12 nance, economics, or any other field deter-  
13 mined by a State insurance commissioner  
14 or other State regulatory official or entity  
15 to demonstrate minimum competence in  
16 risk management.

17 (10) PREMIUM TAX.—The term “premium tax”  
18 means, with respect to surplus lines or independently  
19 procured insurance coverage, any tax, fee, assess-  
20 ment, or other charge imposed by a State on an in-  
21 sured based on any payment made as consideration  
22 for an insurance contract for such insurance, includ-  
23 ing premium deposits, assessments, registration fees,  
24 and any other compensation given in consideration  
25 for a contract of insurance.

1           (11) SURPLUS LINES BROKER.—The term “sur-  
2           plus lines broker” means an individual, firm, or cor-  
3           poration which is licensed in a State to sell, solicit,  
4           or negotiate insurance on properties, risks, or expo-  
5           sures located or to be performed in a State with  
6           nonadmitted insurers.

7           (12) STATE.—The term “State” includes any  
8           State of the United States, the District of Columbia,  
9           the Commonwealth of Puerto Rico, Guam, the  
10          Northern Mariana Islands, the Virgin Islands, and  
11          American Samoa.

## 12           **TITLE II—REINSURANCE**

### 13   **SEC. 201. REGULATION OF CREDIT FOR REINSURANCE AND** 14           **REINSURANCE AGREEMENTS.**

15          (a) CREDIT FOR REINSURANCE.—If the State of  
16          domicile of a ceding insurer is an NAIC-accredited State,  
17          or has financial solvency requirements substantially simi-  
18          lar to the requirements necessary for NAIC accreditation,  
19          and recognizes credit for reinsurance for the insurer’s  
20          ceded risk, then no other State may deny such credit for  
21          reinsurance.

22          (b)           ADDITIONAL           PREEMPTION           OF  
23   EXTRATERRITORIAL APPLICATION OF STATE LAW.—In  
24   addition to the application of subsection (a), all laws, regu-  
25   lations, provisions, or other actions of a State that is not

1 the domiciliary State of the ceding insurer, except those  
2 with respect to taxes and assessments on insurance com-  
3 panies or insurance income, are preempted to the extent  
4 that they—

5           (1) restrict or eliminate the rights of the ceding  
6 insurer or the assuming insurer to resolve disputes  
7 pursuant to contractual arbitration to the extent  
8 such contractual provision is not inconsistent with  
9 the provisions of title 9, United States Code;

10           (2) require that a certain State’s law shall gov-  
11 ern the reinsurance contract, disputes arising from  
12 the reinsurance contract, or requirements of the re-  
13 insurance contract;

14           (3) attempt to enforce a reinsurance contract  
15 on terms different than those set forth in the rein-  
16 surance contract, to the extent that the terms are  
17 not inconsistent with this title; or

18           (4) otherwise apply the laws of the State to re-  
19 insurance agreements of ceding insurers not domi-  
20 ciled in that State.

21 **SEC. 202. REGULATION OF REINSURER SOLVENCY.**

22           (a) DOMICILIARY STATE REGULATION.—If the State  
23 of domicile of a reinsurer is an NAIC-accredited State or  
24 has financial solvency requirements substantially similar  
25 to the requirements necessary for NAIC accreditation,

1 such State shall be solely responsible for regulating the  
2 financial solvency of the reinsurer.

3 (b) NONDOMICILIARY STATES.—

4 (1) LIMITATION ON FINANCIAL INFORMATION  
5 REQUIREMENTS.—If the State of domicile of a rein-  
6 surer is an NAIC-accredited State or has financial  
7 solvency requirements substantially similar to the re-  
8 quirements necessary for NAIC accreditation, no  
9 other State may require the reinsurer to provide any  
10 additional financial information other than the infor-  
11 mation the reinsurer is required to file with its  
12 domiciliary State.

13 (2) RECEIPT OF INFORMATION.—No provision  
14 of this section shall be construed as preventing or  
15 prohibiting a State that is not the State of domicile  
16 of a reinsurer from receiving a copy of any financial  
17 statement filed with its domiciliary State.

18 **SEC. 203. DEFINITIONS.**

19 For purposes of this title, the following definitions  
20 shall apply:

21 (1) CEDING INSURER.—The term “ceding in-  
22 surer” means an insurer that purchases reinsurance.

23 (2) DOMICILIARY STATE.—The terms “State of  
24 domicile” and “domiciliary State” means, with re-  
25 spect to an insurer or reinsurer, the State in which

1 the insurer or reinsurer is incorporated or entered  
2 through, and licensed.

3 (3) REINSURANCE.—The term “reinsurance”  
4 means the assumption by an insurer of all or part  
5 of a risk undertaken originally by another insurer.

6 (4) REINSURER.—

7 (A) IN GENERAL.—The term “reinsurer”  
8 means an insurer to the extent that the in-  
9 surer—

10 (i) is principally engaged in the busi-  
11 ness of reinsurance;

12 (ii) does not conduct significant  
13 amounts of direct insurance as a percent-  
14 age of its net premiums; and

15 (iii) is not engaged in an ongoing  
16 basis in the business of soliciting direct in-  
17 surance.

18 (B) DETERMINATION.—A determination of  
19 whether an insurer is a reinsurer shall be made  
20 under the laws of the State of domicile in ac-  
21 cordance with this paragraph.

22 (5) STATE.—The term “State” includes any  
23 State of the United States, the District of Columbia,  
24 the Commonwealth of Puerto Rico, Guam, the

1 Northern Mariana Islands, the Virgin Islands, and  
2 American Samoa.

3 **TITLE III—RULE OF**  
4 **CONSTRUCTION**

5 **SEC. 301. RULE OF CONSTRUCTION.**

6 Nothing in this Act or amendments to this Act shall  
7 be construed to modify, impair, or supersede the applica-  
8 tion of the antitrust laws. Any implied or actual conflict  
9 between this Act and any amendments to this Act and  
10 the antitrust laws shall be resolved in favor of the oper-  
11 ation of the antitrust laws.

○