House Calendar No. 1

105TH CONGRESS
1st Session

HOUSE OF REPRESENTATIVES

REPORT
105–1

IN THE MATTER OF REPRESENTATIVE NEWT GINGRICH--
pages 1001 to 1100

and Resolutions committee. I will be attempting to pass a resolution that the YR's adopt and promote RAC to its membership.

5. **Young America's Foundation, National Conservative Student Conference.**

July ~~24-30.~~
Washington DC.
300+ attendees. Attendees consist of conservative college students.

Newt is a confirmed speaker. We can pass out RAC brochures after his speech and provide material for the registration packet.

Contact: Peter Schweizer (703) 318-9608
Recommendation: P&FF/RAC Washington representative should stop by to say hello, pass out brochures after Newt's speech and obtain a participant list, if possible.

6. **College Republican National Conference.**

July 28-31.
Oklahoma City, OK.
1,000+ attendees. Attendees consist of national, state and local College Republican activists.

A vendor booth, two registrations and quarter page ad in the program are $500. A quarter page ad in "The Broadside" their national publication conference issue (circ. 100,000) is $400.

Contact: George Fondren (202) 662-1330.
Recommendation: RAC Atlanta representative to attend and staff a vendor booth. These 1,000 college students represent a good source of future "Greg Sikorskis"...in the sense that they can promote RAC on their campus! Total attendance cost forecast at $1,200.

Send Scott Kamins?

Exhibit 117

PFF
3459

7. American Political Science Association, Annual Meeting.

September 1-4.
New York City.
5,000+ attendees. Attendees are political scientists, other academics and their spouses.
Recommendation: Stick with our original decision and find an attendee who would be willing to pass out our literature at the Claremont Institute panels. Note that the Atlanta Dr. Jeffrey's will not be attending.

8. Christian Coalition, Road to Victory.

Have CC show promo video + have brochures at tables

September 16-17.
Washington DC.
3,000+ attendees. Attendees are Christian Coalition activists from around the nation.

Newt is a confirmed speaker. A vendor table with a full page program ad and four banquet tickets is $1,695, which is negotiable.

Contact: Ralph Reed (804) 424-2630
Recommendation: This conference is a perfect opportunity for RAC-our people and a large national crowd. Nonetheless, $1,695 is too much for a vendor table. The price has dropped to $695 (maybe) if we don't advertise in the program. I will negotiate further in hope confirming a lower price. If we do, I suggest that Washington P&FF/RAC personnel staff the table.

Exhibit 117

EXHIBIT 118

Renewing American Civilization
Site Host Listing

PFF 7493

August 18, 1994

A comprehensive listing of businesses, community groups, cable stations, and others who have participated

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Community Groups

Alabama Family Alliance
Samford University
1 Independence Plaza, Ste. 322
Birmingham, AL
Michael Ciamarra
(205) 870-4407

Arizona Republican Party
Headquarters
3501 North 24th Street
Phoenix, AZ 85016
Dodie London
(602) 957-7770

Athens Christian Coalition
268 Frederick Drive
Athens, GA 30607
Andy Hines

Capitol Hill Club
300 First Street, SE
Washington, DC 20003
Lisa Myer-Hagen
David Thompson
(202) 225-2976

Clarksville Community Library
Clarksville, GA
Barbara Hodges
(706) 754-6548

Common Wealth Forum
(Chamber of Commerce)
P.O. Box 757
Camphill, PA 17001
David Brown
(717) 975-2081

Concerned Citizens of Columbus
3018 University Avenue
Columbus, GA 31907
Dan Menefee
(706) 561-8935

Conservative PAC
(at Riverside Hotel)
1532 NE 62nd Street
Fort Lauderdale, FL 33334
Jean Hansen
(305) 772-7238

Cornelia Community Library
Cornelia, GA
Barbara Hodges
(706) 754-6548

Embassy Suites
Scottsdale, AZ
Astoria Wong
(602) 423-1233

Family Foundation
4033 Ferguson Drive
Ashland, KY 41101
Robert Queen, Jr.
(602) 324-3578

Foundation for Youth Leadership
855 Beacon Street
Boston, MA 02215
Clark Bowers
(617) 859-3180

Henry County Republicans
P.O. Box 1075
Stockbridge, GA 30281
Ed Norwood

Houston Young Republicans
3935 Westheimer, #201
Houston, TX 77027
Lark Blum

Huron County Republican Party
Norwalk, OH
David Kniffin
(419) 668-4622

Las Rancheras Republican Women
1011 E. Orange Street, #55
Tempe, AZ 85281
Marguerite Dehn
(602) 951-8538

Leadership North Fulton
11225 Crosshave Drive
Roswell, GA 30075

Louisiana Republican Legislative Delegation
P.O. Box 44422
Baton Rouge, LA 70804-4422
(504) 342-6287

Nevada Orthopaedic Institute
633 N. Arlington Avenue
Reno, NV 89503
Dr. Stephen Dow
(702) 329-8423

North Georgia Forum
Rt. 3, Box 3304
Clarkesville, GA 30524
B. Aycock

North Long Beach Foursquare Church
5601 Orange Avenue
Long Beach, CA 90805
Rev. Paul Jessen
(310) 428-1042

Northern Illinois Conservative Council
Rock Valley College
804 E. Buffalo
Polo, IL 61064
Kim Gouker/Susan Bothe
(815) 946-3419

Northeast Georgia Forum
Mount Airy, GA
Barbara Hodges

Exhibit 118

(706) 754-6548

Rancho Cucamonga Fire District,
Station 174
11297 Jersey
Rancho Cucamonga, CA 91730
Mike Eagleson
(909) 987-2535

Republican Party Headquarters
Frankfort, KY 40242
John McCarthy, III
(502) 875-5130

River of Life Family Church
201 Soaring Lane
Lawrenceville, GA 30244
Bryan Lash
(404) 978-1386

Suffolk Republican Party
P.O. Box 1189
Suffolk, VA 23439
Kit Webb
(804) 934-8022

Woodpark Urgent Care Center
203 Woodpark Pl., Ste. A-100
Woodstock, GA 30188
Dr. Michael Katopes
(404) 926-4150

Businesses

Ad-Ventures Video
5671 West 74th Street
Indianapolis, IN 46278
Teresa Fishback
(317) 298-9107

Apex Microtechnology Corp.
5980 N. Shannon Road
Tucson, AZ 85741
Denise van Zijll
(604) 690-8600

Blue Cross/Blue Shield of Ohio
2060 East Ninth Street
Cleveland, OH 44115
John Berry, Jr.
(216) 687-6016

Central Vacuum Systems, Inc.
P.O. Box 2574
Ponca City, OK 74602
Dan Phillips
(405) 762-2720

Congressman Jon Kyl's Office
2440 Rayburn HOB
Washington, DC 20515
Kay Watson

Furnas Electric Company
1000 McKee Street
Batavia, IL 60510
Tom Caughlin/Janet
(708) 879-6000 ext 251

Health South
Two Perimeter Park South
Birmingham, AL 35243
Richmond, VA; Miami, FL;
Charlotte, NC; Little Rock, AR;
Lorain, OH; Roanoke, VA;
Tuscon, AZ; Columbia, SC; Fort
Worth, TX; Largo, FL
Jenny Burleson
(205) 967-7116

Karlsruhe US Library
324th Co./72nd SIG BN
Unit 3112 Box 101
APO, AE 09164
1LT Kopko

LaRoche Chemicals, Inc.
Airline Highway at Old
Mississippi River Bridge
Baton Rouge, LA 70805
(504) 358-2803

Lincoln Electric Company
22801 St. Clair Avenue
Cleveland, OH 44117
Richard Sabo
(216) 382-2126

Medical Alliance Group
3621 Shoreline Drive
Portsmouth, VA 23703
Eileen Thomason

Medical Association of Georgia
938 Peachtree Street, NE
Atlanta, GA 30309

Richard Green
(404) 876-7535

Micro Control Company
7956 Main Street NE
Minneapolis, MN 55432
Harold Hamilton
(612) 786-8750

Mallinckrodt Specialty Chemicals
Co.
16305 Swingley Ridge Drive
Chesterfield, MO 63017
David Kupferer
(314) 530-2023

New York Stock Exchange
11 Wall Street
New York, NY 10005
Richard A. Grasso
(212) 656-5151

Northwestern National Life
Insurance Company
20 Washington Avenue, South
Minneapolis, MN 55401
Mike Conley/Sharon Clark
(612) 372-1172

Oak Brook Psychiatric Group
1200 Harger Road, Suite 718
Oakbrook, IL 60521
Dr. Mary Zesiewicz
(708) 572-1780

Plastic Engineering Company
3518 Lakeshore Road
Sheboygan, WI 53082
Ralph Brotz
(414) 458-2121

Prince Corporation
One Prince Center
Holland, MI 49423
M. Ulrich

Senator Connie Mack's Office
517 Hurt SOB
Washington, DC 20510
Greg Waddell
(202) 224-5274

Senator Paul Coverdell
Washington, DC 20510

Exhibit 118

Source Capitol
4 Gateway Center, Suite 1700
Pittsburgh, PA 15222
James C. Bly, Jr.

Southwire Corporation
Learning Center
One Southwire Drive
Carrollton, GA 30119
Don Baker
(404) 832-4242

Individuals

Bauer, Beate
12820 SW Tarpan Drive
Beaverton, OR 97005
(503) 524-3303

H. Biede
3301 Wake Robin Trail
Atlanta, GA 30341

Robert M. Brown
3360 Jackson Drive
Jackson, WI 53037

T. Brush
47 Red Top Circle
Emerson, GA 30137

Steve Cadman
694 Brookwood Drive
Forest Park, Ga 30050

D. Cargill
590 Shirley Lane
Santa Maria, CA 93455

Michael Dunn
9060 Martin Road
Roswell, GA 30076

Erik Duus
1123 Beaconsfield
Grosse Pointe Park, MI 48230

Paula Dyba
423 Watters Station Road
Evans City, PA 16033

John Hall
1840 Lantern Drive
Ashboro, NC 27203
(910) 879-3623

Charles Hix
3613 Sweethorn Court
Fairfax, VA 22033

Suzanne Littlefield
3802 Austell Road
Marietta, GA 30060

P. Mann
2117 Fay Street
Durham, NC 27704

McIlroy, Linda
2701 Calle Los Altos
Tuscon, AZ 85718
(602) 299-3290

Millard, Terry
974 Antelope Avenue NE
Albuquerque, NM 87122
(505) 292-4802

Keith A. Morris
25066 Graduar Court
Moreno Valley, CA 92557

James Murphy
6701 Thomas Court
Fredericksburg, VA 22407

William Nelson
3916 Marsh Avenue
Rockford, IL 61114

Shirley A. Perry
423 Sunrise Drive
Belton, MO 64012

Saley, Dr. Robert
30 Griffen Avenue
Scarsdale, NY 10583
(914) 723-6099

Muriel Schmidt
Rt. 2, Box 452
Berryville, AK 72616

Randy See
P.O. Box 247
Harrisonburg, VA 22801

Alex Smith
8111 Meadville
Houston, TX 77061

PFF
7495

Tom Spicer
2201 Skyview Drive
Rock Springs, WY 82901
(307) 362-7751

Diana Tabbit
229 Highland Avenue
Trucksville, PA 18708
(717) 696-3534

Cable Companies

Access America
3200 Chartress Street
New Orleans, LA 70117
(504) 942-9200
Shari Clements

Cartersville Cable
Cartersville, GA
Bob Maize
(404)

Continental Cable
Channel 19/21
41 W. Wilson Street
Palatine, IL 60067
Rick Pearson
(708) 991-2000

Crown Cable
Channel 38
SC

Dimension Cable
Phoenix Educ. TV Channel 20
191 South Central, Suite 400
Phoenix, AZ 85004

Dimension Cable
Public Access, Channel 22
17602 N. Black Canyon Hwy
Phoenix, AZ 85023

Educational TV Cooperative
Admin. Bldg. 139

Exhibit 118

355 North Lansing Street
Indianapolis, IN 46202
Earl Harris
(317) 274-2518

Greenville Technical College
Greenville, SC

Insight Cable
Channel 13
21200 N. Black Canyon Hwy
Phoenix, AZ 85027

Insight Cable
Channels 3 and/or 19
511 West Guadalupe Rd, Ste. 3
Gilbert, AZ 85234

Multnomah County Access
P.O. Box 1941
Lake Oswego, OR 97035
Roderick Saxey, M.D.
(503) 257-5551

Paragon Cable
1130 S. Main Street
Horseheads, NY 14845
William Bushnell
(607) 524-6437

Pepperdine University
Educationa TV Channel 3
24255 Pacific Coast Hwy
Malibu, CA 90263
Adam Thompson
(310) 456-4276

Pima College Comm. Cable
1901 North Stone
Tuscon AZ 85705
Ben Jacobs
(602) 884-6943

Smyrna Cable
Channel 9
P.O. Box 1587
Smyrna, GA 30081
Rhonda McGalary
(404) 433-2338

Summit Cable
Channel 5
P.O. Box 220
Woodstock, GA 30188

Delores Jones
(404) 926-9573

TCI Cable
7661 E. Gray Road
Scottsdale, AZ 85260

TCI Cable
Scottsdale School District,
Channel 16
2501 North 74th Street
Scottsdale, AZ 85257

TCI Cable
Scottsdale Community College,
Channel 17
9000 E. Chaparral Road
Scottsdale, AZ 85250

Telecable
Channel 40
Upstate SC

University of South Carolina
Educational TV
Columbia, SC

Urbana Univ. Comm. Cable
579 College Way
Urbana, OH 43078
Ed Corwin
(513) 652-1301 ext 314

WBH
Channel 48
Statesboro, GA 30458
Mark Loyd
(912) 681-8610

WOMETCO Cable
Channel 2
1145 Powder Springs Road
Marietta, GA 30064
Pete Tinkham
(404) 427-0010

WOMETCO Cable
Channel 2
Duluth, GA

Correctional Facilities

PFF
7496

Gwinnett County
Department of Corrections
Lawrenceville, GA

Gwinnett County
Sheriff's Office
2900 Hwy 316
Lawrenceville, GA

London Correctional Institute
Urbana University/SIFE Chapter
579 College Way
Urbana, OH 43078
Ed Corwin
(513) 652-1301 ext 314

Maricopa County Jail
162 W. Madison
Phoenix, AZ 85003
Chief Wendt

Exhibit 118

EXHIBIT 119

Reinhardt College
0160

C+C
1-37

[B - H]

Benedictine College
Gary Myrick
Assistant Professor
1020 North 2nd Street
Atchison, KS 66002

Phone: 913-367-5340
Ext: 2423

ID/Status : Credit
Current sta. : Fall '94 3 credit bus.

Clemson University
Dave Woodard
Professor
230-B Bracket Hall
Clemson, SC 29634

Phone: 803-656-3551

ID/Status : Credit
Current sta. : Fall '93 credit Pol. Sci.

Cumberland University
Quentin Lane
Vice President for Development
South Greenwood Street
Lebanon, TN 37087

Phone: 615-444-2562

ID/Status : Credit
Current sta. : Summer '94 for credit

Graceland College
Kevin Prine
Assistant Professor
700 College Avenue
Lamoni, IA 50140

Phone: 515-784-5179

ID/Status : Credit partial use
Current sta. : Partial use of tapes; Fall '94 Credit Grad Econ

Hillsdale College
Mickey Craig
Professor
33 East College Street
Hillsdale, MI 49242

Phone: 517-437-7341

ID/Status : Credit partial use
Current sta. : Partial use of tapes, set in library; Credit Fall '94, partial

Hope College
Pete Hoekstra
Congressman
42 West Tenth Street
Holland, MI 49423

Phone: 616-395-0030

ID/Status : Credit
Current sta. : May teach Spring '95; Credit Spring '94, non93

Exhibit 119

Illinois College
Gary Davidson
Student
1201 West College Avenue
Jacksonville, IL 62650
Phone: 217-245-3840

ID/Status : Credit partial, library
Current sta. : Showed to College Republicans and set in Library; Partial in Dr. Alvin Soc.

Kennesaw State College
Tim Mescon
Dean, School of Business
3455 Frey Lake Road
Kennesaw, GA 30144
Phone: 404-423-6425

ID/Status : Credit
Current sta. : Dr. Christine Jeffrey may teach Fall '94; Live, credit Fall '93

Lee College
Dr. Robert Herron
PO Box 3450
Cleveland, TN 37320
Phone: 615-478-7303

ID/Status : Credit
Current sta. : Credit Fall '93; Trying to place in external studies

Michigan State University
Marylee Davis
Associate Vice President
102 Linton Hall
East Lansing, MI 48824
Phone: 517-353-1717

ID/Status : Credit
Current sta. : Political science, Credit Fall '94 partial

Morehouse College
Tobe Johnson
Professor
329 Wheeler Hall, #329
Atlanta, GA 30314
Phone: 404-215-2622

ID/Status : Credit partial use
Current sta. : Credit Fall '93, Partial use of some tapes in American National Government

Pennsylvania State University
Anne Beighey
Student
PA
Phone: 814-862-1432

ID/Status : Credit
Current sta. : Independent study, Credit Fall '93

Exhibit 119

Porterville College
Young Kim
Professor
100 East College Avenue
Porterville, CA 93257
Phone: 209-781-3130
Ext: 217

ID/Status : Credit
Current sta. : Will offer Fall '94; Credit Spring '94

Potomac State College of W. Virginia
Bill Edel
Professor
Keyser, WV 26726
Phone: 304-788-6961

ID/Status : Credit
Current sta. : Will offer Fall '94; Credit Spring '94 Econ

Reinhardt College
Kathleen Minnix
Professor
250 Canton Street
Waleska, GA 30183
Phone: 404-479-1454

ID/Status : Credit
Current sta. : Live Spring '95; Credit Spring '94 Live

Southern Arkansas University
David Rankin
Puterbaugh Professor of Free Enterprise
P.O. Box 1370
Magnolia, AR 71753-5000
Phone: 501-235-4000

ID/Status : Credit
Current sta. : Credit Fall '94 econ 4003

Southwestern Virginia Community College
Ann Bartholmay
Coordinator, Learning Laboratory
Box SVCC
Richlands, VA 24641
Phone: 703-964-7258

ID/Status : Credit
Current sta. : Credit: Sue Captain, Humanities Spring '94, Jim Gibbon, Management Fall'94

Tulane University
Jeffrey Barach
Professor
Freeman School of Business
Goldring-Woldenberg Hall
New Orleans, LA 70118
Phone: 504-865-5400

ID/Status : Credit
Current sta. : Credit Fall '94

Exhibit 119

University of California at Berkeley
Vincent Galindo
Student
P.O. Box 4027
Berkeley, CA 94704

Phone: 510-548-5522

ID/Status : Credit
Current sta. : Student initiated, political science; Credit '93, F/S '94 pol s

University of California at Davis
John Lofland
Professor
523 E Street
Davis, CA 95616

Phone: 916-758-5258

ID/Status : Credit partial use
Current sta. : Credit Fall '93, partial, Used in sociology class

University of Hawaii
Steve Miller
2222 Citron Street, #1402
Honolulu, HI 96826

Phone: 808-942-7697

ID/Status : Credit
Current sta. : Credit Fall '94, Partial use in Intro to Politics

Exhibit 119

Harvard University, JFK School, Institute of Pol.
Marty Connors
Fellow
Southern Exchange
4833 Caldwell Mill Lane
Birmingham, AL 35242
Phone: 205-991-6223

ID/Status : Non-credit
Current sta. : Fall '93 non credit sem.

Piedmont College
Mark Gardner
Assoc. Professor of Economics
165 Central Avenue
PO Box 10
Demorest, GA 30535
Phone: 706-778-8500
Ext: 250
Fax: 706-776-2811

ID/Status : Non-credit seminar
Current sta. : Non-credit SIFE seminar, Fall '94

Rock Valley College
Rolland Westra
Northern Illinois Conservative Council
Technology Center
3301 North Mulford Road
Rockford, IL 61114-5699
Phone: 815-654-4250

ID/Status : Non-credit
Current sta. : Non credit sem. Fall '93

Southwest Missouri State University
Jim Scott
Assistant Professor of Finance and Business
901 South National Avenue
Springfield, MO 65804-0094
Phone: 451-836-5362

ID/Status : Non-credit
Current sta. : Non credit SIFE '94-'95

University of California at Santa Barbara
John Maxwell
Dean, Extended Learning Services
Santa Barbara, CA 93106-1110
Phone: 805-893-2944

ID/Status : Non-credit
Current sta. : Non credit USIA seminars

Exhibit 119

EXHIBIT 120

PFF
7356

THE ARIZONA REPUBLICAN

Volume II, Issue I Official Publication of the Arizona Republican Party *February, 1994*

Winners All....

Alice and Harris Feltham received the Sen. Barry Goldwater Award.

Bernice Roberts is presented the Chairman's Trophy by Gov. Symington

Gov. Symington presents Al Driscoll with the Lifetime Achievement Award

State committeemen, leaders meet in Phoenix

More than 500 State Committeemen from every county gathered at the Holiday Inn Crowne Plaza in Phoenix January 29th to hear our distinguished state leaders. Governor Symington, Senator John McCain, Congressman Jim Kolbe was on an economic summit in Switzerland), and Attorney General Grant Woods. Retiring Corporation Commissioner Dale Morgan was honored for his many years of service. State Treasurer Toby West announced his intention to seek the office again.

We congratulate the State Officers elected without opposition:

First Vice Chairman - Roy Dunton from Mohave County

Second Vice Chairman - DiAnn Ewing from Tucson

Third Vice Chairman - Donna Flanagan from Phoenix

Assistant Secretary - Mary Margaret McMillan from Sun City West

Assistant Treasurer - Theo Beach from Yuma

Sergeant At Arms - Steven Hise from Tucson

Asst. Sergeant at Arms- Jenny Neil from Benson

Resolutions adopted included:

1. Support of the Governor and his efforts in the advancement of State Rights and the rights of its citizens

2. Opposition to the continued taking of privately owned rural lands and governmental ownership.

3. Urging the Arizona Congressional Delegation to oppose any legislation which modifies the Public Rangelands Improvement Act formula. The present formula serves the economic needs of both the cattlemen and the Federal government.

AWARDS DINNER

It was just delightful to have the honor of awarding our hardest working and caring volunteers at Friday night's dinner. Nearly 300 guests from around the state enjoyed the company and the delight of watching their fellow precinct committeemen honored. Some of the honorees have been around the Party a long time and a couple of the winners just started their work a year or so ago. Without question their contribution is not measured just in words or trophies, but in the pride felt in the hearts of everyone there.

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Arizona Republican Party
3501 N. 24th Street
Phoenix, AZ 85016
602-957-7770

NON-PROFIT
ORGANIZATION
U.S. POSTAGE
PAID
PERMIT NO. 1276
PHOENIX, AZ

It was a very good year, but let's do more in '94

By Dodie Londen
State Party Chairman

I am glad we don't use the term "off election year" anymore. There was nothing "off" about 1993 and it was certainly a year of solid preparation for 1994. We saw many positive things happen in the Republican Party and one of the best was the willingness to ignore our differences and work together. Unity is just a word but when you feel it happening it becomes a vital living thing.

The end of the year found us fairly close to being debt-free. Our fundraising efforts, Trunk 'N Tusk memberships went well over 500, direct mail and telemarketing increased. Senator Phil Gramm, Senator Kay Bailey Hutchison, Haley Barbour, Frank Fahrenkopf all came for events and a golf tournament was held during the Republican Governors Conference.

Our first statewide major event for 1994 will be the Trunk 'N Tusk appearance of JACK KEMP at the Radisson (formerly the Phoenician) in Scottsdale on February 26th. Your invitation is in the mail so please respond with your membership. We are also looking forward to the appearance of Lyn Nofziger as the speaker for the Campaign School (article appears in this issue). We expect to have other major speakers throughout the year held as special events.

We're especially proud of the volunteers who are the backbone of the efforts at State Headquarters. Bernice Roberts, Headquarters Coordinator, keeps a steady stream of more than 100 volunteers working on the mailings. We were able to save over $40,000 because we do not have to use mailing houses for anything. In addition to that, volunteers conducted an issues survey in C.D. 1 and C.D. 6.

The new computer is arriving now! This system will allow us to provide much more information with speed and accuracy. We keep up a steady communication with Party and political leaders throughout the state to bring you the updated calendar, political developments, issue papers and pertinent information.

We face some terrific challenges this year and what an exciting time it is! Today the registration figures came out for the end of January. We are still ahead by 47,749 statewide. But that does not mean we can rest. With the federal motor voter registration now going into effect, we will have to do much more to encourage Republican registration.

With the beginning of almost automatic registration in all federal offices, we may see an increase in the Democrat numbers. WE CANNOT LET THEM PASS US. I hope every Republican will take seriously the example of Michael Cude who just keeps on widening his circle going door to door. Let's all get out into our own neighborhoods and REGISTER REPUBLICANS.

Events are being held in districts and counties around the state raising money to open headquarters and get at the all important Get-Out-The-Vote process. We plan to have our phone banks go into heavy use starting this summer. Candidate petition signing will begin before too long. And with the quality of this year's candidates we should have no problem getting all the required signatures.

So join me in cheering for Republicans. We have a big job ahead but we know we can do it!

Symington addresses the 'State of the State'

By Pat Tankersley
Editor

Governor Symington came out swinging in 1994, tackling controversial issues and talking tough. Not surprising for Symington, but perhaps unusual for political incumbents in an election year.

His forceful State of the State message, on January 10th, was praised in the press as an "ambitious but highly focused agenda" which articulated themes "high among the list of concerns of the public." (Arizona Republic, January 11, 1994)

Mark Genrich in the Phoenix Gazette went even further. "Over the last year the Governor's sense of positioning on a host of issues—regardless of the motives his critics might ascribe to him—has been just right."

Since taking office, Symington has carried out his agenda of tax reduction, economic development, and fiscal accountability in government. During the 1993 legislative session, Symington ushered through a second consecutive decrease in Arizona personal income tax. He has proposed another cut in 1994, most of it for middle-income families and citizens.

Since 1991, ninety-eight companies have moved to Arizona investing $560 million and creating over 19,000 new jobs. Unemployment stands at 5.7 percent, down from 9.7 percent three years ago.

State Government has been streamlined through the Governor's Office for Excellence in Government, a budget surplus is expected and Symington has proposed a pay raise for state employees.

Cont. page 3

Exhibit 120

2

And the winners are...

PFF 7357

Chairman's Awards

Chairman's Trophy
Bernice Roberts

Senator Barry Goldwater Award
Alice and Harris Feltham

Harry Rosenzweig Memorial Award
(formerly the Howard Pyle Award)
Burt Kruglick

Volunteer Excellence Award
Fran Rigo

Lifetime Achievement Award
Al Driscoll

Achievement in Registration
Michael Cude

Outstanding Individual in Fundraising
Tom McClain

Outstanding County in Fundraising
Mohave County

Most Outstanding Party Worker in the State
(under the Incentive Plan)
Sister Michael Claire Wilson
First Runner-up Ed Cottingham
Second Runner-up Michael Sanders

Persons who have given Untiring Work and Devotion to the Party
Ginny St. John
Joyce Jones
Joseph Abate
Ron Carmichael
Lori Davies Marsh

"Register 10 to Win" Contest Winners

Bob Bogle
Eric Brown
Scott Bundgaard
Chris Udall
Mary M. McMillen

Each of the five winners won a certificate for dinner for two at a local restaurant. Three participants —Scott Bundgaard, Michael Cude and Chris Udall— registered over 50 each and won a Cactus Club membership at Trunk 'N Tusk.

The next drawing is March 2, 1994. Entries must be at State Headquarters by 5 pm March 1st. Call Headquarters for more information—957-7770.

Incentive Plan Awards

Individual Achievement
First Place T. O. Beach
Second Place Phil Hazlett
Third Place Jim Garcia

Individual Winners Submitted by Counties
Michael Cude District 6
Eloise Sakmar District 21
Ed Cottingham Cochise
Sister Michael Claire Wilson and Mayor
Georgia Metzger Navajo County
Rex Waite Pima County
Michael Sanders & Richard Burke Yavapai

Outstanding County Overall
First Place Cochise County
Second Place Yavapai County

Outstanding District Overall
First Place District 28
Second Place (tie) Districts 21 and 30

Outstanding County in Voter Registration
First Place Yavapai County
Second Place Coconino County

Outstanding District in Voter Registration
First Place District 6
Second Place District 30

Outstanding County in Highest Number of Vacant Precincts Filled
Cochise County

Outstanding District in Highest Number of Vacant Precincts Filled
District 25

Outstanding County in Precinct Committemen Increase
First Place Cochise County
Second Place Yuma County
Third Place Coconino County

Outstanding District in Precinct Committeeman Increase
First Place District 28
Second Place District 30
Third Place District 22

Exhibit 120

SAY

Yes! Let's Win in 1994

Here is my pledge/contribution for the 1994 Trunk and Tusk Program :

___ Platinum Circle Membership(s) at $5,000 each
___ Gold Circle Membership(s) at $2,500 each
___ Silver Circle Membership(s) at $1,000 each
___ Copper Circle Membership(s) at $500 each
___ Traditional " TNT" Membership(s) at $250 each
___ Cactus Club Membership(s) at $125 each
___ Contribution of __$100 __$75 __$50 __Other

Print Name _____

Address _____

_____

Phone (H) _____ (W) _____

The information requested below is required by State Law.

Occupation _____

Employer _____

Please charge my VISA/MASTERCARD:

_____ Exp. Date _____

Signature _____

-or-

Please bill me $ _____ Quarterly or Monthly

for the total amount of $ _____.

Make checks payable to the Arizona Republican Party

Paid for by the Arizona Republican Party
3501 N. 24th Street * Phoenix, AZ 85016
(602) 957-7770 or FAX your response to (602) 224-0932

Contributions to the Arizona Republican Party are not tax deductible. Contribution recommendations are NOT to exceed $500 per year. Contributions are NOT to exceed $5,000 annually.

Wanted: $1.4 million or more

By Stacey Pawlowski
Finance Director

As this year begins, it's time to revise the budget and donor programs in preparation for meeting the needs of all our candidates in the general election of 1994. We will have to raise enough funds to implement successful absentee ballot and Get-Out-The-Vote programs. Because of the important races in Arizona, we estimate that these programs will cost an additional $800,000 or more on top of our annual budget of about $600,000. This amounts to about $1.4 million needed in the next 11 months!

How can you help us reach this goal? I'm glad you asked because there are many ways you can help! As you've probably heard by now, Former Secretary Jack Kemp is coming to Phoenix on February 26th. By joining Trunk 'N Tusk now, you will be able to see him as well as other speakers throughout this year. I've included a TNT application and membership breakdown for you to look at and fill out to send back to me. Look carefully because we've made some changes this year.

Or if TNT is not your cup of tea, you can join the Bank Draft Program. We have almost 20 members from all around the state who contribute $10 or more each month. It's easy and keeps you involved in our Party from wherever you live! Call your County or District Chairman for more information. Of course, you can always call me at Headquarters and I can send you a Bank Draft application.

Or you can get involved by participating in our volunteer corps.

These volunteers come to Headquarters at least once a month and help us stuff, seal and stamp the thousands of letters we need to get out to concern voters all over Arizona. Boy, do they have a BLAST! We have a raffle and all eat lunch together. By volunteering, these Republicans are helping us save anywhere from $4,000 to $10,000 per mailing.

A new addition to the Trunk 'N Tusk Program of 1994 is the Copper Circle. Members get special benefits. Call Stacey at 957-7770 for more info.

So you see, there are several ways to help this year. Just remember, without your involvement, we would not be the great Party we are today. And we will not win all those important elections in 1994.

Get involved...Stay involved!

Headquarters' Highlights

By Jane Lynch
Executive Director

Whether it is Diane Bear and Sibbie Goldberg and their crew working hard to get things ready for our most successful Holiday Open House or one of the days of our big mailings with 25-30 volunteers around our work tables, we seem to have the warmest of times. "We don't feel the Democrats could ever equal the efforts and esprit of our corps."

We have evening volunteer crews also. In December, exit polls were conducted by our volunteers for C.D. 1 and 6. This was accomplished and coordinated by Steve Wiz and Gary Grob. Fifteen to twenty phones were manned each evening. Fetes two brand new cabinets from Ramona, Adrian and Brian Mogos, to walkwart worker Kacy Replinger. Fun was had as we completed our questionnaires with voters and enjoyed our dinners of "Big Foot Pizza." Significant numbers were produced for this project by Gary D'Waste and the Phoenix Young Republicans.

One person who deserves the many kudos for the successful operation of our headquarters is our colleague Steve Wiz. It seems whenever the question of "how to" comes up, it's "ask Steve." Never saying "no" or "I don't have time right now," Steve arranges to get the job done.

Most important, however, Steve fills the volunteer position of Press Relations for the Party. This includes writing and the arrangements for distribution of weekly and sometimes daily press releases as well as handling the members of the press at all of our events and meetings. Steve enjoys a good rapport with the press and we are proud to have been represented by us.

Another person you see around our headquarters a lot now is Lillian Stover. Lil, now retired, divides her time between her volunteered work with the Marine Corps League Auxiliary and our headquarters. A newcomer to politics, she is quick to learn who is who and who needs to be done.

Last, but not least, Did you see some of the fun items we had for sale at the State Convention of January 29?

Backward Watches
Scarves
Tote Bags
Hair Ribbons
Men's Ties
Mugs/Pioneers
Numerous amusing bumper strips

We will continue to have some of these things available for sale at Headquarters. Kathy Sinagoga will oversee their sale, so stop in and look things over.

Symington, cont. from page 1

Excellence in Government, a budget surplus is expected and Symington has proposed a pay raise for state employees.

The Governor has also proposed extending the AHCCCS program to cover an additional 183,000 people which would bring in more federal dollars and save Arizona about $270 million in the process.

Symington advocated getting tough on crime (his Truth in Sentencing proposal and his proposals on reforming the state's juvenile justice system), but he also has a strong commitment to the youth and families of Arizona. His Success-by-Six program would benefit at-risk preschoolers as well as pregnant women and families at risk of child abuse and neglect.

Educational reform is still in the forefront of Symington's plans for 1994. He supports charter schools, open enrollment, parental choice grants and decentralization of bureaucracy.

An ambitious agenda, yes, dealing with the state's major issues. The state of our state is indeed improved over that of four years ago and the Governor has tried and served the people of Arizona well. Or as Mark Grivich said in his column, "the Governor's posturing is just about right."

Governor Symington and First Lady Ann talk with children during their visit to South Phoenix. They visited the Community Excellence Project, a part of the Governor's Project Intervention-Reclaiming Arizona's Neighborhoods.

Exhibit 120

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So you want to run for office in 1994?

Campaign Strategy II Seminar is for you

Are you thinking about running for office? Do you know how to evaluate your chances of success? Do you know how to put together a winning team? The Arizona Republican Party can help you answer these questions and many others.

Over 100 potential candidates and volunteer workers attended the Fall Campaign Seminar held in November at the Buttes Resort in Tempe. This annual seminar focused on current political trends, early organization of a campaign and making the decision to run.

Luncheon speaker, Mayor Bret Schundler of Jersey City, New Jersey, was sensational as he told the audience how he campaigned on Republican beliefs and won election against overwhelming odds.

Our second seminar will be held Friday and Saturday, March 18 and 19th, with more in-depth treatment on how to organize a successful campaign and how to prepare a candidate for victory.

The two-day school will again feature two nationally known political strategists, Richard McBride and Gary Lawrence. Richard McBride, currently a consultant with the Republican National Senatorial Committee, will address campaign organization, developing a campaign plan and targeting the proper message. Gary Lawrence of The Lawrence Group in Santa Ana, CA, will speak on current issues and political trends.

Other breakout sessions will include:

- campaign finance laws & reporting
- designing brochures
- effective campaign signs
- dealing with the media
- securing campaign dollars
- public speaking & hostile interviews
- how to recruit and retain volunteers
- constituent communications for incumbents
- targeting your voters

Individual video coaching will be held for candidates and a special session is planned for incumbents on constituent communications and tips on tracking constituent concerns.

Friday's lunch will feature former White House political strategist Lyn Nofziger. A longtime strategist and political advisor to President Reagan, Mr. Nofziger is currently associated with The Carman Group in Washington, D.C.

"This seminar showed me how much my party cares for future candidates. I now feel I can successfully run for office and my belief in the Republican Party is stronger," was just one of the positive comments made by attendees of the first seminar.

Space is limited for the March seminar, so plan now to attend by mailing in the application below. For further information, call Mike Hellon at 602-577-5188, or Joan Lynch at Republican Headquarters, 957-7770.

Registration Form
Campaign Strategy II

Name_____

Address_____

City_____State_____Zip_____

Phone (home)_____(office)_____Fax#_____

☐ $125 2-day seminar and luncheons

☐ $25 additional fee/video coaching

Enclosed is my check for $_____

Please charge my VISA/MASTERCARD
#_____
Exp. Date_____

Please return to:

Arizona Republican Party
3501 N. 24th St.
Phoenix, AZ 86016 Attn. Mike Hellon

State Mine Inspector brings wealth of experiences to the office

Douglas K. Martin, Arizona's State Mine Inspector is one of the more colorful elected officials in the State. A third generation Arizona Native, he graduated from ASU with a B.A. in Education and accomplished his graduate work at the University of Arizona, UCLA and San Diego State University, obtaining his Construction and Mining Engineering Degrees. During this time, he paid for his schooling by acting and performing stunts on the movies, and is still a member of the Screen Actors' Guild. As if the stunts and movies were not exciting enough, he took a two-month hiatus for some adventure and toured the U.S., Canada and Mexico by motorcycle. This sojourn ended with only one broken arm, which Doug considered a small price to pay.

His engineering career began at Glen Canyon Dam as a junior engineer and safety trainer. During the Vietnam War, he was an instructor at Beale Air Force SAC Command Base. Remaining in California for a few years, Martin taught science and math in public schools and earned the Teacher of the Year Award in 1971.

Moving back to his home state, he continued teaching and now holds a coveted Lifetime Teaching Certificate from the State of Arizona. Finding it impossible to support his family on teacher's wages, he returned to engineering and supervised construction at both Luke and Williams Air Force Bases for which he received an accomodation by the U.S. Air Force. His next endeavor was as Project Engineer for the building of Metro Center Shopping Mall in Phoenix.

As time progressed, he moved more into the profession of his forefathers and established a mining and engineering firm in the mid-1970s. He has explored and developed many mines throughout the Southwest, building a solid relationship with miners, engineers, geologists and mine owners alike.

In 1988 Martin began to look for new challenges and someone suggested he run for State Mine Inspector. "I knew immediately that I would be the best mine inspector. I had been observing them for years," Martin said. He was elected that year and re-elected in 1992.

There are 867 operating mines in Arizona with 19,000 employees. The role of the State Mine Inspector is to ensure safety in the mines, educate and train employees, locate abandoned inactive mines (the total now numbers 95,000), and investigate mine accidents and fatalities.

Martin remains very active in many mining, safety and community organizations. He represents the Governor and the State of Arizona on many local and national boards. He also serves as Chairman of the National Safety Council, Mining Division which oversees operations in 134 countries and provinces.

Potential candidate lists grow in CD races

Each day brings a new announcement from a candidate or possible candidate. We have listed here the names of persons who have indicated they may be running for these offices. Officially announced candidates (at the time of going to press) have been so indicated.

Congressional District 1
Eric Davis
Bev Harrison-announced
Linda Ravitz-announced
Matt Salmon-announced
Susan Bitter Smith
Bert Tollefson-announced

Congressional District 2
James Crews
Ed Miller

Congressional District 4
Jim Bruner
Sandra Dowling
Trent Franks-announced
Mark Healy
Joan Jagloff
Doug Mathews
John Shadegg-announced

Congressional District 6
Warren Gilkeson
J. D. Hayworth-announced
Gary Huck
Carl Kunasek
Ramona Lesson-announced
Tom McGovern
Mike Meyer
Esteban Morales
Lester Pearce
David Schweikert
David Smith-announced

Republican Forum available on CompuServe

The Republican National Committee is going head-to-head with the White House and the Democratic National Committee down the fast lane information highway, with the launching of the Republican Forum on CompuServe. The Forum is a library for important documents, such as Monday Briefings, Senate Republican Policy Committee Reality Checks, Health Care Side by Side, Chairman's Report and many more.

Call Clark Benson or Stephanie McMahon at RNC Computer Services at 202-863-8670 to order your free CompuServe membership kit (for DOS or Windows).

Exhibit 120

West announces re-election bid

At the Mandatory Meeting of the Arizona Republican Party, State Treasurer Tony West announced his plans to seek re-election in November. Stating a desire to continue serving the people of Arizona as the chief elected financial officer, West added that his experience will provide the leadership needed to take advantage of a brightening financial future. "Even before the calling for reinventing government, the Treasurer's Office has improved and modernized operations in order to better serve the people of Arizona," West said. "I am asking the people of Arizona to allow me to continue to build on the foundation of hard work, trust and good government we have put in place over the last three years."

West said that his main areas of accomplishment in the past three years have been:

*Successful promotion of economic developments

*Improved efficiency and accountability in the management of public monies

*Safety and yield in the management of a portfolio of over 3.2 billion dollars.

"My primary job for the people of Arizona is to keep their money safe and earning the best possible return. The main thrust of the past year has been the identification and installation of a state-of-the-art automated investment accounting system in order to further ensure that we maintain safety and yield.

"This past year I have been pleased to have been recognized by my peers who elected me President of the Western States Treasurers Association as well as Vice President of the National Association of State Treasurers. I have continually stressed that Washington needs to recognize that there is a partnership with the states, and the Treasurers Association is an important vehicle in delivering that message."

West was first elected to the Office of State Treasurer in 1990 after serving for many years in the State Legislature.

The treasurer is the Chief Financial Officer of the state and acts as the investment officer for all state agencies as well as operating a Local Government Investment Pool for the cities, towns and counties. The Treasurer is also responsible for the banking operations of the state, overseeing more than 75 accounts for the various state agencies ranging over the entire area of the state. In addition, West serves as chairman of the State Board of Deposit.

West and his wife of 33 years, Maggie, live in Phoenix. They have a son at the University of Arizona and married sons living in Newport Beach, California and Buenos Aires, Argentina.

Kyl launches his "Living Rooms and Backyards" campaign

When you think of most campaigns, images of candidates, banners, rallies, and other political fanfare come to mind. Short of a brief door-to-door visit, you don't necessarily think of candidates making house calls, unless it's Rep. Jon Kyl's campaign for the open U.S. Senate seat in Arizona.

Kyl, a 33-year resident of Arizona, launched his campaign last October.

At a recent news conference in Tucson, Kyl announced his "Living Rooms and Backyards" campaign at the home of Mo and Ellen Dale. The campaign, Kyl said, will take him to all parts of the state to meet with people where they're most comfortable, in their homes.

"This effort will be the spirit of my campaign for the Senate," Kyl said. "It's a chance for me to listen to the concerns of Arizona residents and share my ideas with them in their own homes and neighborhoods," he said.

Since kicking off the "Living Rooms and Backyards" campaign, Kyl has held such meetings in Tucson, Globe, Central, Clifton, Casa Grande, Green Valley, Nogales, Sierra Vista and Benson.

"People are very willing to let me know what they think about Congress, the issues and the future of America," Kyl said. He noted most of the comments focus on taxes, health care and crime.

"Folks are fed up with high taxes, and plans that would take away their choices in health care," Kyl said. "They're also concerned about their safety and the alarming increase in crime."

Kyl said he expected to hold hundreds of these meetings with Arizonans before the election next November. "This campaign will allow Arizonans to have an active voice in this campaign," he said.

Dramatic campaign finance law change impacts clubs, districts and candidates

By John Shadegg

This year, for the first time in almost a decade, "political organizations," including legislative district committees, as well as women's and men's clubs, will be able to make financial contributions to our Party's nominees for state and local office. For the past three election cycles, as a result of "Prop. 200," the Common Cause backed campaign finance reform measure adopted in 1986, district organizations and clubs have been effectively prevented from making contributions to candidates.

The new law establishes a new category for "political organizations" rather than placing them in the same category with businesses and other PACs. Contributions will now come under a new, separate, set of limits and candidates will be able to accept money from these groups.

The change dramatically strengthens the ability of Republican women's and men's clubs, and other political organizations, to participate in the political process. The maximum contribution a club may make to a candidate for local office is $250 and to a candidate for statewide office is $640. The most a candidate for local office will be allowed to accept from the Party and all political organizations combined is $6,390. The maximum for a candidate for statewide office is $63,880.

To be able to make contributions under this provision, the organization must be "formally affiliated with and recognized by" the Party. It must also establish a "political committee." If a group decides to form a "political committee," it should open a separate bank account to be used exclusively for monies which will be given to candidates. This account should not be used for monies the organization collects to pay for meals, meetings, or other expenditures.

To establish a "political committee" the organization must file a "Statement of Organization" designating a chairman and a treasurer. There may be no existing chairman and treasurer or different individuals. Once the organization begins to collect money it will have to file reports of its contributions and expenditures. But, reporting can be kept to a minimum if only monies that are going to be used for making contributions to candidates are placed into the account. Also, if the organization distributes all monies raised, it may "terminate" the political committee and avoid filing future reports.

A political organization can file as a "political committee" itself, and use its existing treasury. However, the disadvantage of doing so is that its contribution and expenditure reports will have to include all monies received, not just those to be used to make contributions to candidates.

The significance of this change for Republican candidates and organizations is obvious. Political clubs and district committees, that want to directly impact the political process through cash contributions, will now be able to do so.

Mr. Shadegg is a former Special Assistant Attorney General. He advised the Arizona Secretary of State's Office on campaign laws from 1983 to 1992.

Exhibit 120

Legislature tackles crime and other weighty issues

By George Davis

As our newspapers, television, radios and other media are telling us, the Arizona Legislature, the Governor and his staff are meeting to provide Arizona with a budget and grapple with a series of issues which will affect our State and our future for years to come. The Governor has delivered his State of the State Address which includes the issues listed below. The State Senate and House are meeting to establish a working relationship and discuss and prioritize legislation which the 1994 Legislature will bring before both Houses.

Listed below are some of the priority issues facing the legislators during the 1994 session, catalogued in no particular order and not necessarily in the bending which they will appear.

1. Budget and Taxes—which will include a tax cut, primarily for the middle class.

2. Public Safety—which includes juvenile justice and gang violence.

3. Educational Reform—which includes vouchers, open enrollment and charter schools.

4. Welfare Reform—privatizing child support collections.

5. Economic Developments—including privatization and regulatory reform

In a recent survey, crime (public safety) was listed as the number one issue facing our citizens today. Several proposals were released this fall. These include recommendations from Governor Symington, Attorney General Grant Woods, and 57 members appointed by the Supreme Court and the Arizona Juvenile Justice Commission. Some of these recommendations include:

"placing at least one Children's Action Center in every county. These centers would have jurisdiction over the child and his/her family for matters relating to abuse and neglect.

"a program to handle dangerous juvenile offenders, with an emphasis on a special facility and training.

"a proposal to make it a felony to sell firearms to a minor

"automatic remand to an adult court for violent and chronic juvenile offenders.

"making available the death penalty for gang-related murder

"creation of a Gang Enforcement Task Force.

"establishment of parental responsibility and liability for the actions of their children.

In an effort to help our neighborhoods, some of the proposals include:

"placing police officers in some of the most violent schools.

"development of after-school programs for children.

"expansion of the Neighborhood Block-watch Program

"providing $10 million for At-risk preschool children.

"giving counties the authority to set county-wide curfews for juveniles.

As you can see, this issue or any other facing the Legislature has many complex questions within the legislation. The above list contains only some of the many proposals offered to help navigate most difficult measures.

Call or write your Senator, Representative and the Governor to let them know how you stand on this and other issues being considered during this session of the Legislature.

College Republican groups put aside differences, join forces

By Michael Juel
1st Vice Chairman, ASU CRs

The College Republicans and the Campus Republicans of Arizona State University have decided to start off the crucial election year by uniting the two organizations. By doing so the College Republicans hope to help unite the party, giving it strength and working towards the goals it faces.

After extensive discussion between Patrick Greene (President, Campus Republicans), Paul Clark (Chairman, ASU CRs) and Michael Juel (1st Vice Chairman, ASU CRs) an agreement was reached on January 14, 1994, and the two organizations merged.

House Majority Whip David Schweikert and State Senator Matt Salmon facilitated bringing the two organizations together by mediating discussions. The Unified College Republicans welcome this step in the right direction and will continue working actively on the campaigns of local, state, and federal candidates.

The CRs hope that this act of goodwill promotes cooperation within the party where other factions exist and that this example of unity helps bring the party one step closer to victory in the 1994 elections as well as the 1996 Presidential Campaign. The strength of our party is in the numbers we possess.

GOP-TV now available

Dimension Cable is carrying GOP-TV on channel 28 (Phoenix area only) on a delayed broadcast on Mondays 7 pm, Wednesdays 8 pm and Saturdays at noon. Watch for the Reagan/ Thatcher special in February.

GOP-TV is a Republican news and information network designed to put you in touch with the Republican Party from an "insider's" perspective.

Thanks to District 16 precinct committeeman Lori Fields who was instrumental in arranging this programming.

AFRW begins new year with new leadership, plans

Kay VanSant
President

PFF
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The Arizona Federation of Republican Women held its Biennial Convention in Lake Havasu City in October. Officers for 1994-5 were elected at the convention. Kay VanSant of Scottsdale, District 28, was elected president of the state federation.

The Arizona Federation of Republican Women is one of the oldest Republican Women's organizations in the country. We were founded in 1930—the same year that women were given the right to vote and 18 years before the National Federation of Republican Women was founded. A small group of women met weekly for the purpose of "study and promotion of the American system of government as exemplified in Republican Party principles and candidates."

In 1994 our goals are not significantly different. The major thrust of the Federation is still to promote an informed electorate through political education. We are committed to the belief that through education, we can foster loyalty to the Republican Party and promote its ideals. While we do encourage our members to run for office, we are dedicated to the concept of electing all Republican candidates to public office.

From our training programs provided by the National Federation to seminars and workshops held on the state and local levels, we provide training to our membership to prepare them to hold responsible positions in various campaigns and we encourage them to become involved in all levels of the Party. Through active participation in the party, we can further enhance our educational objectives.

The new administration [illegible] continuing the emphasis on education and participation. We encourage our members to get involved at the grass roots level. We need to register more Republicans to vote and fill precinct vacancies with well informed persons. To that end one of our two new special projects will be a PC Recruitment Liaison to work throughout the state with County and District Republican Committees to identify well trained persons to fill vacancies in our Precincts. Margo Camp of Chandlerwood and Sharon Gaede [illegible] will conduct this project, and representatives from all regions will be [illegible] to work on this project.

The second of our new committees will be the Women's Issues Committee chaired by Joan Heisler. This project will involve cooperation between the AFRW and the Governor's Office for Women on issues involving women such as domestic violence, sexual abuse and harassment in the workplace. The AFRW needs to be [illegible] projects rather than reactive in these areas.

[illegible] members are trained to get involved with campaigns and actively work for Republican candidates. We want to develop effective communication skills and develop a speakers bureau so that our members can speak for our Party and for Republican candidates throughout the State in the 1996 campaign. We look forward to working with the State Party and with all Republican candidates and to celebrating VICTORY in 1996.

From, row: Warren Edmonson, Nat'l Committeeman Mike Hellon, Tom Hellon, Back row: Ruth Parmele, Betty Bidgood, Rez Scott, Cindy and Steve Sweet

Chairman John Wade, 1st Vice Chairman Chuck Rose and 2nd Vice Chairman Tommy Trump

Practicing the Republican philosophy of less government and more individual responsibility, Arizona Republicans join the 'Adopt a Highway' Program

Exhibit 120

AROUND THE STATE

Apache County held a winter precinct committeeman training session led by State Chairman *Dodie Linden and husband Jack*. CD 6 potential candidates J. D. Hayworth, Ramona Linton and David Schweiker spoke at a regular meeting in late fall. Lincoln Day Dinner is planned for first part of March. Governor Symington will be the featured speaker....The Coconino County Republican Committee was given recognition, under the state Republican Party's Incentive Plan for its political activity, including voter registration, the County Fair booth and the summer barbeque. The awards, a weekend for two at La Posada in Paradise Valley, was presented to *Patty Brookins*, secretary of the County Committee for her unfailing efforts in these events. Graham County held its December meeting in the home of *County Chairman Mark Bryce*, in keeping with featured speaker Congressman Jon Kyl's "Living rooms and back yards" Senate campaign....Green Valley Republican Club has accepted the challenge of filling precinct committeeman slots in 13 empty precincts in their area. At last count they had filled 58 of the available 76 positions. Congratulations!...Greenlee County *Chairman John Wade* resigned in December anticipating a move to Tucson. *First Vice Chairman Chuck Rose* moved into that position.....Mohave County hit the ground running in 1994 as *Chairman Sharon Rae High* projected some aggressive goals at the mandatory meeting *January 5*. Four certified coordinators are already busy setting up headquarters in all three districts and organizing GOTV programs. *Lillian Nestle and Jack Shaw* were recognized as Man and Woman of the Year at the same meeting...Lincoln Day Dinners are scheduled for all three districts in the upcoming weeks (check calendar on page 8).....Pima County Chairman *Kate Lynch* resigned her position in January. First Vice Chairman *Larry Lazarus* is filling that position until an election can be held in March....District 12, Pima County—Precinct Committeemen *Paul and Angie Julien* held an Open House for their Precinct 55 to meet their neighbors and introduce them to Rep. Jon Kyl and his wife Caryll. About 30 people attended.....The district's annual food drive for the Salvation Army netted 20 bags of food in November.....District 14, Pima County held a FUN (d) Raiser in November at the home of *Chairman Waldo Anderson*. The event raised nearly $800....The District Adopt-a-Highway crew was out on its assigned area in December. Next clean-up day is scheduled in March....District 25, Maricopa County adopted two needy families for its Christmas project. So much money, food and clothing was collected that the surplus was given to a Mexican church and a local half-way house. Chairman of the event was *Fran Rigo*....Districts 26 and 28 sponsored a registration drive at Scottsdale Saguaro High School in December. The drive was coordinated by *Lois Fleck*, TARS advisor. *Allen Boyd and Robbie Shawel* Dis. 26 and *Paul Hackstadde* of Dis. 28 registered over 100 students during the drive.... Yuma County held its first "mini" Trunk & Tusk event featuring Governor Symington. Approximately 100 guests attended. The T&T is an effort to raise money for a computer system for the County Committee. Lincoln Day Dinner is planned for February 17 with Jon Kyl as featured speaker. *Chairman T. O. Beach and wife Dorothy* celebrated their 50th anniversary January 8th. Congratulations!

Keep the editor informed of news (special events, special honors) as they happen in your county or district. Photos are always appreciated and will be returned. Next newsletter is planned for late May or early June.

Navajo teacher wins State Outstanding Party Worker

Sister Michael Claire Wilson, a precinct committeeman from Navajo County was honored as State Outstanding Party Worker at the Mandatory Meeting held in Phoenix January 29th.

Sister Michael directs an enrichment program in the Window school systems for which she won a national award.

Through her efforts Navajo managers and their parents are meeting Republican candidates, learning issues and registering to vote. She makes certain all the Native Americans in the Winslow schools are registered to vote when they graduate from high school.

She also sponsors a "Meet Your Candidate Night" for every city and county election.

National Committeeman Mike Nelson congratulates Sister Michael as he presents her with her award.

ASU Gammage Hosts Maricopa GOP

By Marvin Weide
County Chairman

ASU Gammage was the site for the recent Maricopa County Committee's Mandatory Meeting. 1216 in person and proxies were in attendance. The theme of this year's event was "A Caring Party," focusing on Republican involvement in the community. County committeemen made the Sheriff's Youth Foundation their community outreach. New articles of clothing for 5th and 6th graders were collected. Those commitmeemen who forgot their donations can still take them to the county headquarters.

Members at large were elected and by-laws changes approved. The meeting ended with fireworks as a resolution passed concerning County taxes funding a baseball stadium.

We know you recognize the man on the left, but do you recognize the man on the right? It's La Paz County Chairman George Shaffer who credits Former President Reagan as helping shape his conservative political philosophy. Shaffer worked in politics in both Texas and California beginning in his college days.

"Renewing American Civilization" becomes project for Party worker

By Pat Tankersley
Editor

Wanting C-Span in the middle of the night can sometimes lead a person to unplanned discoveries. Just ask Paul Halloran. The new Congressman Newt Gingrich mentioned at the National Young Republican Convention in February, 1993. Gingrich's remarks were brief, but he promised his listeners, to Renew American Civilization.

Halloran said, "I agreed with the tenets of a course he described, which included Free enterprise (productivity and discipline at work), Health (not health care), Revitalization of the Inner Cities (programs on education), Free Enterprise, Empowerment of individuals to do for themselves, Value of Industry, Commitment to Quality, and Restoration Culture, and said to myself 'That's going to save the country.'" This conceptual course was designed to replace the welfare system in America with an Opportunity Society.

Halloran was enthusiastic about bringing the course to Arizona, primarily for the Republican Party, and approached State Chairman Dodie Linden. Although the program is nonpartisan, Halloran believes the world not have been successful without the help of Linden and the State Republican Party.

Nine Arizona cable companies were contacted to carry the course which began in September, 1993.

Halloran and Anita Wang, a first-generation American citizen and active Republican, established a Host Site at Kennedy Suites in Scottsdale, courtesy of Member Tom Silverman. Renewing American Civilization tapes were purchased for the group, fellow citizens invited and taped, one-on Saturday mornings through November 27th. Group discussion followed each presentation, taking the question "How can the information affect my community today?"

The State Party headquarters in Phoenix also served as a Host Site for the course, thanks to Lorraine and Executive Director Jane Lynch who served as Leader of the Host Site.

As Halloran worked with RAC in Georgia, they became enamored with all she had been able to accomplish in Arizona by scheduling the course on Cable television. She was then asked to write a manual on her procedure for use by other state coordinators.

The RAC organization distributed copies of the manual at its national convention December 4th in Marietta. They invited Halloran to that meeting as their guest. In attendance were college professors who had served as Freshmen at their respective universities and authors whose works are included in the course book, as well as others participating in the program.

The course is now in its second showing which began January 21, 1994. The plan is for the ten-week course to be presented through 1996, beginning in January. The course is being shown live by satellite on NET, Galaxy I. Transponder 20 Vertical. Wednesdays at 11 am, Arizona time (noon-est time). Sunday mornings, midnight at 2 am (2 am est) on cable.

And what is Halloran doing now? "The Alumni Party of 1993 Host Site Attendees met in early January to discuss what we had learned. Everyone was still excited about the material and wanted to see more. We felt we could do so much to bring about change in our communities. We've decided to begin by sponsoring Public Forums on the 4th Saturdays of each month through 1994."

If you are interested in attending the forums or attending a Host Site in your area, or wants the audio tapes available for Phoenix or Tucson, contact the State Party Headquarters or Paul Halloran, 948-3766.

State Senator Tom Patterson with Paul Halloran at Renewing American Civilization program before the Arizona Opportunity Society.

Exhibit 120

8

CALENDAR OF FUTURE EVENTS

PPF 7383

FEBRUARY

14 Coconino Lincoln Day Dinner
Woodlands Plaza Hotel
Flagstaff

15 Governor Symington Fundraiser
Speaker: President George Bush

17 AZ YR League Candidates Night
Wrigley Mansion Club
Phoenix

25 Kingman Lincoln Day Dinner
Kingman Country Club
Speaker: Governor Symington

26 1st Trunk 'N Tusk Dinner
The Radisson Resort, Scottsdale
Speaker: Jack Kemp

26 Cochise County Lincoln Day Dinner
Bella Union in Tombstone
Speaker: Attorney General Grant Woods

27 Carolyn Allen Campaign Kickoff
Big Tent—Celebration of Fine Arts
Highland Ave. & Scottsdale Rd., Scottsdale

MARCH

3,4 Arizona Governor's Conference on Women in Business
Phoenix Civic Plaza
For more information: 602-285-6268

5 Kyl Fundraiser with Glen Campbell
The Radisson Resort
Scottsdale

12 Bullhead City Lincoln Day Dinner
Speaker: Congressman Jon Kyl

APRIL

9 Preview Art Show
Special Work of Robert McCall
Princess Resort

17 Kolbe Fund Raiser
Arizona Biltmore, Phoenix

19 Mohave County Republican Meeting

This calendar is a work in progress. We depend on you to keep us informed as to events and dates. Call Kathy at State Headquarters with your information.

Looking for a way to express your political bent?

State Headquarters has a variety of items for sale. We have the popular **Clinton Backwards Running Watch** for only $25 or the **1994 Bill Clinton "Broken Promises" Calendar**, for $8, along with great bumper stickers, buttons, coffee mugs, posters, tee-shirts and a variety of tote bags, wallets, etc. with the Republican Elephant logo.

The 1994 Bill Clinton Calendar

Call Kathy at Headquarters (957-7770) or come by and take a look. (3501 N. 24th St.) These items make great door prizes, raffle prizes, or gifts for your like-minded friends.

Phil Hesiers, District 17 Chairman, pictured here with Sen. Bob Dole at the Western States Leadership Conference last fall. Hesiers was honored with an Individual Achievement Award at the State Mandatory Meeting.

National Congressman Mike Hellon, National Committeewoman Sue Sassaman, State Treasurer Tony West, Cindy McCain, wife of Sen. John McCain, Attorney General Grant Woods and Asst. Parliamentarian Ann Lemon, along with other Party leaders, were seated at the head table at the State Mandatory Meeting.

Exhibit 120

R E N E W I N G A M E R I C A N C I V I L I Z A T I O N

- -

VISION - TO REPLACE THE WELFARE SYSTEM IN AMERICA WITH THE OPPORTUNITY SOCIETY.

STRATEGY - ENLIST 200,000 PEOPLE IN AMERICA IN THIS EFFORT

PROJECTS - ENCOURAGE AS MANY PEOPLE AS POSSIBLE TO SEE "RENEWING AMERICAN CIVILIZATION" THRU SATELLITES AND TAPES.

ENCOURAGE ALL ELECTED OFFICIALS IN AMERICAN CULTURE TO WORK TOWARD THE VISION

TACTICS - OFFER THE 20 HOUR COURSE FOR ACADEMIC CREDIT

OFFER COURSE BOOK, SYLLABUS, AND READING LISTS

OFFER THE COURSE THROUGH VOLUNTEER HOST SITES

OFFER THE COURSE THRU PUBLIC BROADCASTING SYSTEMS THROUGHOUT AMERICA

OFFER THE COURSE THRU TELEVISION CABLE SYSTEMS THROUGHOUT AMERICA

PREPARE FOR THE OBVIOUS INTEREST WHICH WILL BE GENERATED BY MONITORING NEW ORGANIZATIONS FOR CITIZENS INTERESTED IN REPLACING THE WELFARE SYSTEM: (ORGANIZATIONS CALLED "RENEW")

- -

DES 00999

Exhibit 120

RENEWING AMERICAN CIVILIZATION TRAINING MANUAL

CABLE TELEVISION: PUBLIC ACCESS CHANNELS

Contact Program Directors of local cable television companies.

Using the suggested marketing conversation, ask them to schedule Renewing American Civilization on their Public Access Channel. (EXHIBIT: I-A; I-B)

Be prepared to FAX the standard information immediately. If they prefer, deliver the information or mail it to them. (EXHIBITS: II; II-A, B, C, D, E; VI-A; II-F. XI, H, I, J)

Most cable networks will only provide Public Access to residents living in their particular subscriber area. If you are a resident of a different cable area, you may have to promise you'll find another person to sponsor the tape series, in order to get the program telecast.

Some cable networks require persons requesting Public Access to attend a school for training which they provide, so that their parameters are clearly understood and people become a "Producer" if they use the Public Access Channel. Other cable networks require you to "join" the cable company, which means you (a) attend training for a required number of hours; (b) pay a fee of $50 or $100; (c) agree to volunteer service at their cable company. However, you can ask for a name from their membership list and prevail upon that member to be your surrogate "Producer."

If you have not heard from the cable company in a week, concerning their decision on use of the Tape Series, call the Program Director back. (The only refusal I have experienced, is due to their parameters: tape size, length of each taped program, late scheduling, or no "ending" at close of 1st hour, etc.) We can overcome all of these objections now, except late scheduling. (Cable companies prefer two to six months for scheduling programs.)

Assure cable companies that they can have the three-quarter tapes, (Industrial Quality), ten seconds of countdown and one minute of black, tape delivery five to seven days prior to telecast, and labels in whatever form they use.

Some cable networks do not require a contractual agreement for use by Public Access. However, most cable networks have contracts for Public Access users to sign. Some are two pages, and some are 30 pages. If in doubt as to the content, you can FAX or mail a copy of the contract to Renew for their approval. (There may be technical aspects which Renew needs to review and which may be unfamiliar to you.)

DES 0100:

Exhibit 120

When using tapes for television, which have been produced out-of-state, you may find yourself in a different "pool" or "lottery" for time-slots. Tapes are usually scheduled on "first come, first served" basis. Therefore, you must continually re-request air time, as this series runs for more than eight weeks. (Over eight weeks runs into anther "grid" and must be re-requested.) Keep request forms on hand and be sure you are the first request in the next pool. (EXHIBIT: III-A; III-B)

Do not tell each cable network what other "channels" you have scheduled, unless you need to "name-drop" to get their interest in the program. They never ask, and it might be cause for them to refuse to air the tape series, if they believed it was being seen too frequently.

Keep scheduling the program on as many channels as you can at the same cable company. It is not redundant to schedule Renewing American Civilization on many channels, because each channel has its own viewership. Channels may be perceived as "College," "Public Access," "High School," "City," "Public Broadcasting Network," etc., and have their own following.

Prime Time is considered to be Wednesday and Thursday nights, 7:00 p.m. to 10:00 p.m. Try to schedule, then, for one of your series. Weekday afternoons are also desirable, as VCR taping on a bi-weekly or a weekly basis is possible. Monday night is considered "football" night, Tuesday is "organizational" night, Friday night is "family" night. Saturday mornings are "cartoon" times. Sundays are possible as Prime in afternoons or early evening. Be creative, and try different scheduling; your area's interests and culture may dictate a significantly different "Prime Time."

Using an "Air-play Week" means "the entire series of ten tapes is telecast once." Therefore, if you have the opportunity to schedule "four Air-play Weeks" you have the privilege of telecasting the entire series four different times, for a total of 40 weeks altogether. This may take six months and a lot of scheduling on your part, but definitely worth the effort, because you never know who will be watching, or when!

Cable network studios do not have a lot of storage room for tapes, so you may find they are happy to return the tapes to Renew, following the end of the scheduled series. Keep the tapes together, until the entire series or "Air-play weeks" have been completed, before returning them.

Some educational institutions, and TV cable companies want to keep tapes for their libraries or possible future use. Some cable companies make copies of the master tape so that if there is an equipment problem during telecast, only the dubbed copy is damaged and they still have the master for copying a new tape. Check with Renew before returning tapes as it may be unnecessary to return them.

Exhibit 120

DES 1000A

After scheduling the Tape Series with a television cable network, call the Program Director prior to the first week's scheduled telecast (in time to get a Federal Express package duplicating the first tape, in case of non-delivery) and make sure all is on schedule for the airing of the first program.

Call the cable companies weekly or bi-monthly as a follow-up to keep the program on schedule. You may not know what has gone awry otherwise, and others are depending on specific times to see the series or to record it.

Use the "Community Calendar" on various cable networks to publicize the tape series or the Host Sites in your area. There is no charge but it must be re-scheduled or changed every two weeks, or will be "killed." (EXHIBIT: IV)

Mail out letters of confirmation to cable TV companies and educational institutions after they have given you a verbal commitment. (EXHIBIT: V)

Deliver a packet of information concerning Renew to the receptionists at each cable television studio. They need to be informed, as they are the person with whom the public comes in contact, when questions are asked concerning the programs on television.

Publish a television schedule for your area prior to the beginning of the proposed series, for distribution in your community. (EXHIBIT: VI-A). Send press releases to media, similar to example of newspaper announcement. (EXHIBIT: VI-B)

- -

EDUCATIONAL CABLE CHANNELS:

Credit is offered for high school, college and graduate work. Independent Study is available in four fields: History, Political Science, Education or Business. (Use Site Hosts and College List to pique interest.) The Course has been approved for for staff development credit for teachers and is being used in Georgia to meet teacher re-certification requirements. (EXHIBIT: VII)

When you contact a School District or College, you may discover they are thrilled to have access to 20 hours of a taped series which they can use, at no cost to them. Do try to help them schedule the tapes for "In-Service Teacher Training," in addition to the cable TV programming. Teacher training may be of more long term value, when you consider the number of children being taught by those teachers!

Currently all Colleges and Universities seem to have a "Television Specialist" who schedules educational programs. Contact the Television Specialist instead of the Dean of Instruction. You can always go "up" if you get a "no." You may find a delay in scheduling because the Educational Specialist

DES 01001

Exhibit 120

is looking for a Department sponsor and cannot find one quickly.

Offer to help the Specialist with the name of a particular professor you know or with a contact you have, who might find the best professor for sponsorship.

Some Colleges or Universities have a "federal mandate" to serve the rural areas. Therefore they usually have downlink and uplink capabilities. Perhaps you can get them to downlink the satellite and uplink to their other "mandated" educational institutions, which may then be picked up for satellite or cable programs in the up-linked area.

Investigate whether your particular state has an "Educational Telecommunications Cooperative." If one exists, it may be very helpful in providing access to the names and telephone numbers you need to proceed. A cooperative may make time available for you to present Renew at a meeting, or they may distribute information concerning Renew for you. (EXHIBIT: (VIII)

Some educational institutions require a one-page information sheet, including names of curriculum writers. (EXHIBIT: IX)

- -

PRISONS:

County and State Prisons are obviously housing people who were never acculturated into American Civilization. Many prison systems have their own downlinking facilities and can produce tapes for their closed circuit TV to each cell.

Call the Sheriff, for County Prison System and he may ask you to speak with the Assistant Sheriff or the Educational Specialist. After you explain the program, they should arrange to purchase whatever tapes and course materials they need, by calling: 1-800-TO-RENEW. Hopefully, they will purchase at least one course book and syllabus.

Call the State Superintendent for the Department of Corrections. He will ask you to speak with the Educational Specialist. They often have their own downlink satellite facilities, but should be encouraged to purchase one course book and one set of reading assignments to properly use the course.

Assure the Prison System Educational Specialists that Nancy Desmond, Course Coodinator, can provide guidance for tape or satellite use in their Educational Programs such as GEDs. Her telephone number is: (404) 423-6606.

Each state has a different prison system, but try to get the tape series viewed by the County prisoners because 98% will be released to rejoin our American Civilization!

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DES 01002

Exhibit 120

HOST SITES:

Always use name tags, for yourself and all in attendance, it is the "great equalizer".

Ask people to register with their name, address and telep number. Do this even though they may plan on attending on once, or are from another state. Keep a running attendance re from this registration toward a **Certificate of Completion** the 20 hours of classroom work at the end of the course, at Host Sites. (EXHIBIT X)

Mail out weekly meeting reminders. This takes less time th telephoning participants. Give them any room change in schedulin etc. Plan the reminder mailing to be delivered at least two days prior to the meeting time. This will increase attendance and participants will be encouraged to bring new people.

When publishing a Host Site flyer, use dates instead of "Week 1", "Week 2", etc. This is less confusing for people to rea (EXHIBIT: XI)

There is usually "someone" who knows "someone," so put out your luck lines and it will happen. Provide your supporters with packets or material to convince the State Senator or Representative **he or she knows,** to help us replace the Welfare System in America. Challenge your supporters to become involved in recruiting others for Host Sites.

- -

Suggested Procedures for Tracking Progress with Program

Set up a filing system. Duplicate papers you may need in more than one file. If the subject is available in more than one place, you will be more efficient.

Create your own alphabetical list of names and addresses a telephone numbers. It will be more efficient for recall spending time looking for names of contacts. Update it continual for maximum use. If your wish, becomes a short portable list.

You will need access to a photocopier and a fax machi

Create your own FAX Cover, particularly since this is non-partisan program. (EXHIBIT XII)

It is advantageous to have printed stationery for correspondance and to use business cards for enclosures or personal presentations of Renew.

Whenever you promise to write, deliver, mail, etc., to someone: do it quickly. Their interest span is short and

Exhibit 20

you need all the integrity you can build.

OTHER SUGGESTIONS OF PROJECTS OR OF GROUPS TO CONTACT:

Candidates for office: they have more time, now, to become informed and they may win today to become lawmakers tomorrow

Chambers of Commerce: contact officers; business and government committees

Cities: contact Mayor; City Councilmen; city government employees

Churches: as Host Sites with congregational involvement, or as information dissemination in bulletins, newsletters, etc.

Concerned Women of America: contact members; address meetings

County Government; contact Supervisor members; County government personnel

Homeless shelters and charities: they usually have television available in lounges. Try to get tapes scheduled there for as much viewing as possible. These people are already the clients of the Welfare System and perhaps will discover the Opportunity Society sooner when they have seen the series. Investigate use of tapes for Salvation Army, Goodwill Industries, Church Missions, local City Government's Welfare Agencies, etc.

Indian Reservations or other ethnic communities: offer information; encourage Host Sites

Industry: use current list of industries in America applying Renew for employee training, to interest local industry in their own employee training

Legislators; individuals, or in groups: invite them to your Host Site as guest speakers; encourage them to view tapes alone or in group sessions (as lawmakers they have the the power to replace the welfare system)

Libraries: raise funds to provide Renewing American Civilization taped series as a permanent part of your Library

Lobbists: in field of Education or Business interest them in Renewing American Civilization

Newsletters: give Renew information to your organizations and areas of activities for publications; local or statewide

DES 01004

Exhibit 120

Newspapers: offer course information for editorials and news; write press releases; organize letters-to-the-editor

Optomist Clubs: by their very nature are receptive to Renew ideas; provide guest speakers for meetings and distribute literature giving information concerning Host Sites or television schedules

Radio talk shows: cities in your area can gain publicity for Host Sites and television schedules; contact the Program Director for Radio or TV Talk Shows; (they want controversy so mention Newt Gingrich's name; it is imaginary controversy but will get a show scheduled)

Political Precinct Committeemen: attend District meetings; provide information on Renew Course; arrange to show a Demo tape for them to view

Speaker's Bureau: develop a Speaker's Bureau for presenting Host Site information and TV schedules to the community

State government: contact Governor; staffs; government workers, Boards, and Commissions; both members and personnel

State Fairs: rent a booth and distribute the Renew Registration flyers and your local television schedules so the general public can view Renewing American Civilization

State-wide conventions: arrange to show 10 to 15 minutes of a tape on a large screen at conventions; offer books and materials for introduction to the course; distribute flyers and information for Renew Host Sites and television schedules

YRS and CYRS: target College Young Republicans and motivate them to arrange for College <u>credit</u> on their campuses

DES 01005

Exhibit 120

EXAMPLE I - A

SUGGESTIONS FOR MARKETING "RENEW"

Remember, you are a "VOLUNTEER" for Reinhardt College. This must be stated early, or your prospect believes you are being paid!

This is a NON-PARTISAN course. It is NOT "Republican."

Always discuss "Reinhardt College" rather than Newt Gingrich. This will keep the conversation focused on the course content, rather than "Republican, Congressman Newt Gingrich."

Use the Academic Credit aspect: (High School, College, or Graduate with the writing of an research paper) to get your "foot in the door" and begin a dialogue.

When they open the Registration Flyer, they will see Newt Gingrich's name, but they will be curious enough to investigate further. And that's when you say, "he was a college professor for 8 years prior to becoming a Congressman." And, "He has a Doctorate in modern European History and is well-qualified to teach this course."

While looking at the flyer, they are quick to see "Enrollment Fee." Be sure to explain that there is no enrollment fee, and that those words are listed under "Course Materials."

The basic sentence, is: "This course will replace the Welfare System in America, with an "Opportunity Society."

- -

Conversationally, your approach could go something like this:

"I am a volunteer for a program which is available for high school, college, and graduate credit. It is called "Renewing American Civilization." and originates from Reinhardt College in Georgia.

The course is applicable to History, Education, Political Science and to Business. It is also designed for small groups who will view it together and then remain for 30 minutes to discuss "How does this information apply to my community today.?

The course begins with a description of American Civilization, do we have one, is it in decay, and is it worth saving? Then moves on to Personal Strength as evidenced in the lives of our founding fathers. For instance, George Washington was not particularly brilliant, but he had such personal strength that people trusted him to be the leader of the Revolutionary War and to become our first President. And, we need more leaders, fathers, and husbands with Personal Strength in American today.

Then Free Enterprise is described as "knowing what to do when the system breaks down." Next, the Spirit of American Inventiveness and Creativity reminds us that Americans are creative and that we need to maintain this attribute in order to remain technologically

Exhibit 120

EXAMPLE I - B

advanced and to enjoy economic growth in world markets. Therefore we must be sure not to stifle our inventors with too much government regulation and bureaucracy. After all, where would the Wright brothers be with their airplane today, if they had first to go to Osha and EPA for permission to test their machine? They would be told it would be necessary for a "bug study" because they risk killing endangered bugs with their proposed propellar. We would not have to be concerned about airplane crashes today because there would be no airplanes!

Then there is a discussion on Quality as described by Edwards Deming. He taught the Japanese quality. If we Americans were committed to quality in our lives, and businesses, we could improve profits and increase economic growth. If our Federal Bureaucracy was committed to Quality, we could lower the deficit 59% in 3 or 4 years.

After learning about the five pillars, (American Civilization, Personal Strength, Free Enterprise, Invention and Discovery, and Quality), the course teaches us to apply these pillars to all that we do. We are qualitifed to judge our culture's institutions, homes, schools, clubs, government, etc. We then spend the last four weeks applying these lessons to Economic Growth, Health, and Saving the Inner City. Then we are ready to be citizens in the 21st Century.

If they are on board, tell them that the course will be updated and re-written each year for the next three years. It will be reproduced beginning in Januarys: '94, '95, and '96. Because no course will be identical, they really need the pilot program which is being offered at this time.

They can view it on television, if they have cable in their areas, or if they have satellite dishes. Very important that they know the satellite begins 1:00 p.m., E. T. on consecutive Wednesdays. It can be VCR taped and played later. You can furnish local TV Channel Schedule for them three weeks prior to the first telecast.

Or, they may purchase the tapes for $119.95, plus $2 Postage and Handling. There are also Reading Assignments, Syllabus and a Course book for $24.95. These enhance the course for those who want to take it for credit or for further reference study. The $119.95 covers 20 hours of tapes, which is quite reasonable. Only three or four. 6 1/2 hour tapes are required to record the entires series, at a cost of $2.30 per tape. With all the TV channels available, it should be no problem to record the series because nothing is copyrighted, and dubbing of tapes is encouraged.

DES 01007

Exhibit 120

TELEFAX COVER PAGE

TO: Nancy Desmond, Renew Kennesaw St. College

FROM: PATTI HALLSTROM, FAX: (602) 951-4052
TELEPHONE: (602) 998-2766

DATE: 1/05/93

NUMBER OF PAGES: (INCLUDING THE COVER): 3

Dear Nancy,

Here is partial media list of talk shows for Phoenix and Tucson, Arizona radio.

K.F.Y.I. is very popular in Phoenix as is K.N.S.T. in Tucson.

Hope it is helpful for future reference

Sincerely,

Patti Hallstrom

5842 E. REDWING RD.
PARADISE VALLEY, ARIZONA 85253

FAX or TELEF (602) 951-4052
or TELEPH (602) 998-2766

DES 00262

Exhibit 120

PARTIAL NEWS MEDIA LIST-STATIONS WITH NEWS/TALK RADIO

PHOENIX RADIO STATIONS:

KTAR RADIO 620 301 W. Osborn Phoenix, Az. 85013 (502) 274-6200	(Mr. Pat McMahon would be favorable to RENEW or Gingrich. Shows air 9 a.m. to noon, Mon. thru Fri.)
KFYI RADIO 910 631 N. 1st Avenue Phoenix, Az. 85003 (602) 258-6161	(Features Rush Limbaugh: 12 noon to 3 p.m., Mon. thru Fri.) Most conservative talk show hosts: Bob Mohan, 3 p.m. to 6 p.m., Mon. thru Fri. John Dale, 6 p.m. to midnight, Mon. thru Fri. Barry Young, 9 a.m. to noon, Mon. thru Fri.

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TUCSON RADIO STATIONS WITH TALK RADIO

KTUC 2716 N. Country Club Tucson, Arizona 85716 (602) 326-8788	most conservative show hosts: John C. Scott, 9 a.m. to noon Mon. thru Fri. Vic Caputo, 12 noon to 2 p.m. Mon. thru Fri. Victoria Stele is more liberal and hosts 2 p.m. until 6 p.m. Mon. thru Fri.
KNST 4400 E. Broadway, Ste. 200 Tucson, Az. 85711 (602) 323-9400	(Features Rush Limbaugh 10 a.m. until 12 noon; 12:30 p.m. to 1:30 p.m. most conservative show hosts: Bob Lee and Brian Jeffries, 6 a.m. to 9 a.m., Mon. thru Fri. Don Wallace, Pat Porter and Paul Johnson: 4:30 p.m. to 6 p.m., Mon. thru Fri.

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DES 00263

Exhibit 120

PHOENIX AREA TV - PUBLIC SERVICE PROGRAMMING

KTVK TV 3
3435 N. 16th St.
Phoenix, Az. 85016
(602) 263-3430

KPNX TV 12
1101 N. Central
Phoenix, Az. 85001
(602) 257-1212

KTSP TV 10
511 W. Adams
Phoenix, Az. 85003
(602) 257-1234

KPHO TV 5
4016 N. Black Canyon
Phoenix, Az. 85017
(602) 264-1000

Exhibit 120

DES 00264

EXHIBIT 121

Memorandum

DATE: September 1, 1993

TO: Jeff Eisenach, Nancy Desmond

FROM: Jana Rogers

RE: UC Berkely

UC Berkely may be able to offer the class for credit this fall.

I spoke with the site host coordinator, Gregory Sikorski, who told me about the student run courses there. To get a class for credit, a student must get a faculty member to sponsor the class who will seek approval from the dean of that professor's school. Then the professor applies for a room and a course number. Credit of 1 - 4 units is assigned to the class.

Gregory is meeting about this tomorrow with political science professor William "Sandy" Muir former speechwriter for President Bush. He says if Sandy will sponsor the class, then there should be no problem getting it for credit.

Do we have any other contacts at Berkely that we should talk to?

Exhibit 121

The Atlanta Journal / The Atlanta Constitution

Gingrich begins class today, teaching to the 'converted'

But satellite link lags behind plans

By Jeanne Cummings
WASHINGTON BUREAU
and Doug Cumming
STAFF WRITER in Atlanta

Washington — House Minority Whip Newt Gingrich's controversial class on "saving America" is scheduled to begin this morning at Kennesaw State College, but his goal of reaching an army of prospective converts across the country via satellite won't be realized this fall.

Gingrich, who has hawked the class in magazine ads, speeches and on the Rush Limbaugh radio show, will spend most of this fall teaching and preaching to the converted.

A survey of the 124 satellite host sites provided by Gingrich's staff last week shows that one-third are not taking the class. Some sites could not be confirmed because of inaccurate telephone numbers or unavailable spokespersons.

Nearly 40 percent of the groups that signed up for the class are college Republican clubs, state party offices, Christian Coalition affiliates or private individuals who support the Marietta congressman's style of conservative Republicanism.

Although the program is sold as a college course, only eight colleges and universities, most of them small, are offering credit for the course. The notable exceptions are Clemson University and the University of California at Berkeley.

Tobe Johnson, chairman of Morehouse College's political science department, said he will use part of the course in a political science class.

Rep. Newt Gingrich said his staff is constantly adding and deleting host sites and that he is satisfied with the course's modest beginning.

"Since Newt's views are diametrically opposed to mine and most of my students, I thought it would be a good way of evaluating our positions on a number of issues," he explained.

Gingrich, in an interview Friday, said his staff is constantly adding and deleting host sites and that he is satisfied with the course's modest beginning.

"Different places are using it to a different degree," Gingrich said. "Getting something like this off the ground is a lot of work. You always wish there were more, but I'd rather have a four-year project start at this size and keep growing."

A former teacher at West Georgia College, Gingrich hopes to conduct his course for four years, but it's unclear where next year's class will originate. The Georgia Board of Regents earlier this month voted to end it at Kennesaw next year after the board learned that Gingrich's political action committee was deeply involved in fund raising and designing the class.

Despite the academic trappings, Gingrich acknowledges that his goal is to use the class to recruit 200,000 grass-roots political volunteers to influence the outcome of the 1996 presidential campaign.

Gingrich's class, called "Renewing American Civilization," will last 10 weeks and is expected to outline his vision of how to save the country, both morally and economically.

His first lecture will give an overview of the course and include footage of 14,000 people taking the oath of citizenship at the Orange Bowl in Miami, Arnold Schwarzenegger explaining why he came to the United States, and portions of a speech given by Supreme Court Justice Clarence Thomas on the importance of focusing on solutions rather than differences.

J. Gregory Sikorski of Berkeley said he will supplement Gingrich's class with guest lectures from other Berkeley professors holding more liberal views.

But the professor, a Republican, added, "If Gingrich is preaching to the converted, he's not going to get any recruits. In a way, that's a shame."

In speeches and interviews, Gingrich often has tried to boost the credibility of the course by noting that Harvard University's John F. Kennedy School of Government is taping his class.

But an official there laughed and said, "You're talking to the Kennedy School. We're political junkies. We make C-SPAN watchers look like rookies. We'll mainline anything."

At least a dozen cable companies, including Wometco in suburban Atlanta, plan to air the class, and that may be Gingrich's best hope of reaching outsiders this fall.

JR-0000655

s: Food fight gets with Kroger's move

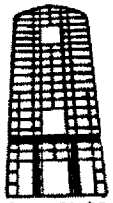
LEASE A '94

Exhibit 121

EXHIBIT 122

1035

SEP-10-1993 14:37 FROM RAC TO 95656824 P.13



SCHOOL OF
BUSINESS ADMINISTRATION
KENNESAW STATE COLLEGE

FAX Number: (404)499-3256

Telephone Contact: (404)423-6506

SENDER INFORMATION

Today's Date: September 10

Sender's Name: Gana

Department: RAC

Number of pages (including cover page): 12

RECIPIENT INFORMATION

Organization:

Individual Recipient: Allan

FAX Number:

MESSAGE

I have stated the locations which are the best to refer to the press. Hope this helps!

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LIP 00235

TOTAL P.13

Exhibit 122

SEP-10-1993 14:32 FROM RAC TO 95656824 P.01

Renewing American Civilization Site Hosts

September 13, 1993

Alabama

Auburn University
Foy Union
Auburn, Alabama 36830
CONTACT: Cory Pharr
PHONE: (205) 826-0205
to be shown in student union to undetermined # of people

Jacksonville State University
Jacksonville, Alabama 36265
CONTACT: A. J. Richards
PHONE: (205) 435-4380

Samford University
Samford Television
Stockham Building
Lakeshore Drive
Homewood, Alabama 35229
CONTACT: Dean Paul Blackwell
PHONE: (205) 870-2898
40 maximum in classroom
not sure about TV

Troy State University
Troy, Alabama 36082
CONTACT: Brian J. Bizzer
PHONE: (205) 277-1457
30+

Jerry Larose's Home
108 Lee Road 770
Smiths, Alabama 36877
CONTACT: Jerry Larose
PHONE: (205) 291-5460
@5

HealthSouth
Two Perimeter Park South
Birmingham, Alabama 35243
CONTACT: Jenny Burleson
PHONE: (205) 967-7116
@100
showing video to HealthSouth offices nationwide

Arizona

Grand Canyon University
3300 West Camel Back
Phoenix, Arizona 85017
CONTACT: Robert McNally
PHONE: (602) 483-2127
25
same subscribers

Dimension Cable Service
Public Access Channel 22
17602 N. Black Canyon
Phoenix, Arizona 85029
CONTACT: Dee Young
PHONE: (800) 834-6732
124,249 subscribers

Linda Mellroy's Home
2701 Calle Lee Altos
Tucson, Arizona 85718
CONTACT: Linda Mellroy
PHONE: (602) 299-3290
@5

Arizona State Party Headquarters
3501 North 24th Street
Phoenix, Arizona 85016
CONTACT: Paul Hallstrom
PHONE: (602) 957-7770
20+

Insight Cable Television
Public Access, Channel 13
21200 N. Black Canyon Highway
Phoenix, Arizona 85027
CONTACT: Sandy or Dispatch
PHONE: (602) 582-4282
25,000 subscribers

Scottsdale School District
TCI Cable Channel 16
2501 N. 74th Street
Scottsdale, Arizona 85257
CONTACT: Rose Ramsey
PHONE: (602) 990-4349
same subscribers

Insight Cable Television
Public Access, Channels 3 and 19
511 West Guadalupe Road, Suite 3
Gilbert, Arizona 85234
CONTACT: Linda
PHONE: (602) 944-9289
25,000 subscribers

Scottsdale Community College
TCI Cable, Educational TV Channel 17
9000 E. Chaparral Road
Scottsdale, Arizona 85250
CONTACT: Terry McGowan
PHONE: (602) 423-6370

Dimension Cable
Phoenix Educational TV, Channel 20
101 South Central, Suite 400
Phoenix, Arizona 85004
CONTACT: LaVonne Morris
PHONE: (602) 262-6051
124,249 subscribers

Arkansas

Ouachita Baptist University
Arkadelphia, Arkansas 71998-0001
CONTACT: Mark White
PHONE: (501) 246-7221

California

University of California - Berkley
Berkeley, California 94720
CONTACT: J. Gregory Sikorski
PHONE: (510) 649-9313
@25

Foothills Christian Fellowship
345 West Bradley
El Cajon, California 92021
CONTACT: Ken Popkon
PHONE: (619) 448-1350
50+

Hoover Institute at Stanford University
Stanford, California
CONTACT: Richard Sousa
PHONE: (415) 723-1501
15+

Rancho Cucamonga Fire District
Station Number 174
11297 Jersey
Rancho Cucamonga, California 91730
CONTACT: Mike Eagleson
PHONE: (909) 987-2535
30

Leslie & Tracy Norton's Home
1830 Combie Road
Meadow Vista, California 95722
CONTACT: Leslie & Tracy Norton
PHONE: (916) 878-7879

Pepperdine University
Educational Television
Channel 3
24255 Pacific Coast Highway
Malibu, California 90263
CONTACT: Adam Thompson
PHONE: (310) 456-4276
@6000 subscribers

North Long Beach Foursquare Church
5601 Orange Avenue
Long Beach, California 90805
CONTACT: Reverend Paul Jensen
PHONE: (301) 428-1042
100+

Porterville College
100 E. College Avenue
Porterville, California 93257
CONTACT: Young Kim
PHONE: (209) 784-4779, ext 217
15-20

Shiloh Christian Fellowship
1295 School Street
Oakland, California 94602
CONTACT: John Patterson
PHONE: (510) 944-9416
100+

Colorado

Richard Harrington's Home
14530 River Oaks Drive
Colorado Springs, Colorado 80921
CONTACT: Richard Harrington
PHONE: (719) 488-3826
5

Connecticut

Business Education Concepts
Cable Television
Statewide
CONTACT: Gary Scovil
PHONE: (203) 877-3148
one million subscribers on all system

LIP 00230

Exhibit 122

SEP-10-1993 14:33 FROM RAC 404 499 3256 TO 95656624 P.02

Florida

J. Michaels' Restaurant
4018 W Hwy 98 25+
Panama City Beach, Florida 32401
CONTACT: Robert Merritt
PHONE: (904) 233-5687

TBA
Niceville, Florida
CONTACT: Wendell Griffith
PHONE: (904) 729-7664

University of Florida
Gainesville, Florida 32601
CONTACT: Jay Roden
PHONE: (904) 372-9121

James Harmon's Home
805 Minnesota Avenue 5-10
Lynn Haven, Florida 32444
CONTACT: James Harmon
PHONE: (904) 265-2599

Riverside Hotel
Las Olas Blvd. 50
Fort Lauderdale, Florida 33334
CONTACT: Jean Hansen
PHONE: (305) 772-7238

Georgia

Darlene Van Meter's Home
4109 Hideway Drive 5+
Tucker, Georgia 30084
CONTACT: Darlene Van Meter
PHONE: (404) 938-7332

Woodpark Urgent Care Center
203 Woodpark Place, Suite A-100 will be shown continuously in office in waiting room
Woodstock, Georgia 30188
CONTACT: Dr. Michael G. Katopis
PHONE: (404) 926-4150

River of Life Family Church
601 Rockbridge Road 100+
Lilburn, Georgia 30247
CONTACT: Bryan J. Lash
PHONE: (404) 978-1386

Darton College
Albany Towers Building 30-50
Suite 110 Roosevelt Avenue
Albany, Georgia 31701
CONTACT: Dr. James Saville
PHONE: (912) 435-2540

Kennesaw State College
Horace W. Sturgis Library
3455 Frey Lake Road up to 800
Kennesaw, Georgia 30144
CONTACT: Dr. Christine Jeffrey
PHONE: (404) 422-2363

Valdosta State University
Valdosta, Georgia 31602
CONTACT: Jim Hunter
PHONE: (912) 244-4412

Joan Ransom's Home
1952 South Riverview Circle
Albany, Georgia 31705 10
CONTACT: Joan Ransom
PHONE: (912) 438-1380

Macon College
100 College Station
Macon, Georgia 31217
CONTACT: Jack Ragland
PHONE: (912) 471-2728

Wade Brock's Home 5+
1124 Radan Trail
Stone Mountain, Georgia 30083
CONTACT: Wade Brock
PHONE: (404) 469-5702

North Metro Technical Institute
5198 Ross Road 20
Acworth, Georgia 30102
CONTACT: Sandy Thompson
PHONE: (404) 975-4010

Darton State College
Educational Television
Channel 19
Albany, Georgia 31701
CONTACT: Liz Kinmann
PHONE: (912) 432-5924

Frederick Fox's Home
8194 Paul Harris Road 4+
Dallas, Georgia 30132
CONTACT: Frederick Fox
PHONE: (404) 445-7828

Scripps-Howard Cable Television
Rome, Georgia 30161
CONTACT: Scott Watson
PHONE: (706) 295-6485

West Georgia College 60-80 in classroom
Peachtree Cable Television
Channel 13 do not have # of cable outlooks
Carrollton, Georgia 30119
CONTACT: Dr. Mel Steely
PHONE: (404) 836-6518

Mike Prieto's Home
377 West Oak Road
Adairsville, Georgia 30103
CONTACT: Mike Prieto
PHONE: (404) 773-3239

Southwire Company
One Southwire Drive 20-30
Learning Center
Carrollton, Georgia 30119
CONTACT: Don Baker
PHONE: (404) 832-4242

Teresa Jeter-Chappell's Home
96 Thirkeld Avenue, SE
Atlanta, Georgia 30315 5-10
CONTACT: Teresa Jeter-Chappell
PHONE: (404) 525-5418

The Lee Group
4520 Janice Drive 5-10
College Park, Georgia 30337
CONTACT: Vida Lee
PHONE: (404) 766-8826

Troy McCoy's Home
9582 Tara Boulevard
Jonesboro, Georgia 30236 5+
CONTACT: Troy McCoy
PHONE: (404) 960-1495

Georgia Public Policy Foundation
2900 Chamblee Tucker Road
Building Six
Chamblee Tucker, Georgia 30341
CONTACT: Matthew Glavin
PHONE: (404) 455-7600

Rome Housing Authority
141 E. 14th Street
Rome, Georgia 30161
CONTACT: Maurice McClure
PHONE: (706) 234-9069

Dan Menefee's Home
3018 Cody Road 5-10
Columbus, Georgia 31907
CONTACT: Dan Menefee
PHONE: (706) 561-8935

St. Paul CME
1601 Barnard Street 25+
Savannah, Georgia 31401
CONTACT: Rev. Delaney
PHONE: (912) 233-2849

Wallace Coopwood's Home
3862 Mulkey Circle
Marietta, Georgia 30061
CONTACT: Wallace Coopwood
PHONE: (404) 732-8329

Illinois

Illinois Wesleyan University
Bloomington, Illinois
CONTACT: David M. Sarnecki
PHONE: (309) 556-2230

Western Illinois University
Macomb, Illinois 61455 Exhibit 12
CONTACT: Brian Hinz
PHONE: (309) 382-2448

Illinois College will have face to prep
1201 West College Ave.
Jacksonville, Illinois 62650
CONTACT: Gary K. Davidson
PHONE: (217) 245-3840

SEP-10-1993 14:33 FROM RAC TO 95656824 P.03

Technical Center
3301 North Mulford Rd. 25+
Rockford, Illinois 61107
CONTACT: Susan Bothe
PHONE: (815) 946-3419

Iowa

Open Door Christian Church
440 South 15th Street 50
Marion, Iowa 52302
CONTACT: Glenn Modracek
PHONE: (319) 377-2791

Kansas

Gregg Wolgast's Home
Wichita, Kansas 67220
CONTACT: Greg Wolgast
PHONE: (316) 684-9227

Kentucky

Telecom Cable Television
Harold, Kentucky 41635
CONTACT: Katherine Holt
PHONE: (606) 432-0659

Republican Party Headquarters
Frankfort, Kentucky 40242 35
CONTACT: John T. McCarthy III
PHONE: (502) 875-5130

Western Kentucky University
Bolling Green, Kentucky 42103
CONTACT: Brian Smith
PHONE: (502) 782-1360

Maine

University of Southern Maine
96 Falmouth Street Independent study
Westbrook, Maine 04103
CONTACT: Jason Bellevue
PHONE: (207) 856-2369

Maryland

Catonsville Community College
Cable Television
Channel 20
Cantonsville, Maryland
CONTACT: William Fleak
PHONE: (410) 455-4292

St. Mary's College of Maryland
Student Activities Building
St. Mary's City, Maryland 20686
CONTACT: Rae A. Edmonson III
PHONE: (301) 862-0145

College Activities Building
301 Largo Road
Largo, Maryland 20772-2199 15
CONTACT: Debra I. Thomas
PHONE: (301) 459-9054

Massachusetts

Kennedy School of Government
Harvard College 10-20+
The Littaur Building
79 JFK Street
Cambridge, Massachusetts 02138
CONTACT: Marty Connors
PHONE: (617) 495-1360

Michigan

University of Michigan
Ann Arbor, Michigan
CONTACT: Bill Lowery
PHONE: (313) 747-8959

* Word of Faith Christian Center
7616 East Nevada 100+
Detroit, Michigan 48234
CONTACT: Andrea Harris
PHONE: (313) 365-8100

Hillsdale College 25+
33 East College Street
Hillsdale, Michigan 49242
CONTACT: Dr. Mickey Craig
PHONE: (517) 437-7341

Minnesota

Northwestern National Life Insurance Co.
20 Washington Avenue, South
Minneapolis, Minnesota 55401
CONTACT: Sharon Clark
PHONE: (612) 372-1172

Mississippi

University of Mississippi
Oxford, Mississippi
CONTACT: Bryan Cox
PHONE: (601) 236-2544

* Coastland Christian Center
363 Poppe Ferry Road
Biloxi, Mississippi 39531
CONTACT: David Rogers
PHONE: (601) 388-3031

Missouri

Southeast Missouri State University
1000 Towers Circle
Towers South 1212 25
Cape Girardeau, Missouri 63701
CONTACT: Nathan Cooper
PHONE: (314) 239-3316

Mrs. Roberta Moore's Home
309 Camelot Dr
Liberty, Missouri 64068
CONTACT: Mrs. Roberta Moore
PHONE: (816) 781-2471

Shirley Petty's Home
423 West Sunrise Drive
Belton, Missouri 64068
CONTACT: Shirley Petty
PHONE: (816) 331-0240

Nevada

University of Nevada
Instructional Media Services
Reno, Nevada 89507
CONTACT: Michael Armitage
PHONE: (702) 674-3291

The Nevada Orthopaedic Institute
555 North Arlington Avenue
Reno, Nevada 89520 20
CONTACT: Dr. Stephen Dow
PHONE: (702) 786-3040

New Mexico

Terry Millard's Home 35
974 Antelope Avenue, N.E.
Albuquerque, New Mexico 87122
CONTACT: Terry Millard
PHONE: (505) 292-4802

New York

Colgate University Cable Television
13 Oak Drive
Hamilton, New York 13346
CONTACT: Robert C. Johnson
PHONE: (214) 443-9284

Ithaca College
Student Activities Center
Ithaca, New York 14850
CONTACT: Jennifer Bean
PHONE: (607) 275-8081

State University of New York (SUNYA)
Albany, New York 12222 20+
CONTACT: Christopher Sander
PHONE: (518) 432-6059

LIP 00232

Exhibit 122

SEP-10-1993 14:34 FROM RAC 10 93656824 P 04

Hofstra University
Dempster Hall for Communications
Hempstead, New York 11550
CONTACT: April Leigh Duncan
PHONE: (516) 463-2100 (dial O for operator)

TBA
Kingston, New York
CONTACT: Ken Fornicola
PHONE: (914) 338-8679

Expectant Mothercare Pregnancy Center
210 E. 23rd St, Suite 512
New York, New York 10010 15+
CONTACT: Chris Slattery
PHONE: (212) 685-3320

Paragon Cable Television
Channel 4
1130 S. Main Street
Horseheads, New York 14845
CONTACT: Programming Department
PHONE: (607) 796-2164

Ohio

Scioto Institute
893 High Street, Suite B
Worthington, Ohio 43085 20+
CONTACT: Daren Winkler
PHONE: (614) 436-4117

Urbana University Television
579 College Way
Urbana, Ohio 43078 34,000 subscribers
CONTACT: Edwin Corwin
PHONE: (513) 652-1301 ext 314

Oklahoma

Central Christian Church
Claremore, Oklahoma 74018-0928
CONTACT: Larry Conaway 50
PHONE: (918) 341-5617

Halcyon Communications
4823 South Sheraton #312
Tulsa, Oklahoma 74145
CONTACT: Len Harrison
PHONE: (918) 627-9406

Oregon

Beate Bauer's Home
12820 SW Tarpan Drive 5+
Beaverton, Oregon 97005
CONTACT: Beate Bauer
PHONE: (503) 524-3303

Pennsylvania

Common Wealth Forum
Campbill, Pennsylvania [illegible]
CONTACT: David Brown 10
PHONE: (717) 975-2081

Pennsylvania University 25
103 Osmond Lab
University Park, Pennsylvania 16802
CONTACT: Will Enacore
PHONE: (814) 862-2876

Source Capitol, Ltd.
4 Gateway Center, Suite 1700
Pittsburgh, Pennsylvania 15222
CONTACT: James Bly
PHONE: (412) 392-2612

Geneva College
College Avenue 10+
Beaver Falls, Pennsylvania 15010
CONTACT: Leonard Weaver
PHONE:(412) 728-1646

Diana Tabbit's Home
229 Highland Avenue
Trucksville, Pennsylvania 18708-1909
CONTACT: Diana Tabbit
PHONE: (717) 696-3534

South Carolina

University of South Carolina
Columbia, South Carolina 29225 10+
CONTACT: Kris Wustrow
PHONE: (803) 504-3692

Clemson University
Department of Political Science 51
230-B Brackett Hall
Clemson, South Carolina 29634-1509
CONTACT: Dr. David Woodard
PHONE: (803) 656-3222

Greenville Technical College
Educational Television
Greenville, South Carolina
CONTACT: Alex Kiriakides, III
PHONE: (803) 232-1885

University of South Carolina
Educational Television
Columbia, South Carolina
CONTACT: Alex Kiriakides, III
PHONE: (803) 232-1885

Upstate
Telecable Channel 40
Crown Cable Channel 38
Greenville, South Carolina
CONTACT: Alex Kiriakides, III
OPHONE: (803) 232-1885

Clemson University
[illegible]
[illegible] Carolina
CONTACT: Alex Kiriakides, III
PHONE: (803) 232-1885

Tennessee

Lee College
N. Ocoee Street 25-30
Cleveland, Tennessee 37320-3450
CONTACT: Dr. [illegible]
PHONE: (615) 472-3484

Vanderbilt University
Nashville, Tennessee 37235
CONTACT: Call RAC
PHONE: (404) 423-6606

J.R. Reichle's Home
Rt. 2, Box 75
Liberty, Tennessee 37095
CONTACT: Mrs. J.R. Reichle
PHONE: (615) 529-2821

Texas

Texas A & M
College Station, Texas 77840
CONTACT: Tiersa Hopkins
PHONE: (409) 696-8347

Jeff Waguesback's Home
1423 Tulip Avenue
McAllen, Texas 78502
CONTACT: Jeff Waguesback
PHONE: (210) 631-6783

Alex Smith's Home
811 Meadville
Houston, Texas 77061
CONTACT: Alex Smith
PHONE: (713) 643-7691

Virginia

* Southwest Virginia Community College
Electronic Classroom
Learning Resources Center 20+
Richlands, Virginia 24641
CONTACT: Ann C. Bartholomay
PHONE: (703) 964-7258

Old Dominion University
105 Hughes Hall 100+
Norfolk, Virginia 23529
CONTACT: Karen Chatsak
PHONE: (804) 683-5065

LIP 00233

Exhibit 122

SEP-10-1993 14:34 FROM: RAC TO 95656824 P.05

Eastern Shore Community College
29300 Lankford Highway
Melfa, Virginia 23410
CONTACT: Irvin O. Jackson 15
PHONE: (804) 787-5894

Fort Monroe
Ft. Monroe, Virginia
CONTACT: George Beshaven
PHONE: (804) 727-3239

Canada

Bob Cook's Home
R.R. #
Whycocomagh, Nova Scotia B0E 3M0
CONTACT: Bob Cook
PHONE: (902) 258-2271

West Virginia

Marshall University
Huntington, West Virginia 25074
CONTACT: Robert Payne
PHONE: (304) 429-3510

West Virginia Institute of Technology
Macim Hall
Montgomery, West Virginia 24941
CONTACT: Demian Wiles
PHONE: (304) 442-3841

Potomac State College of West Virginia
340 South Water Street
Keyser, West Virginia 26726
CONTACT: Bill Edel
PHONE: (304) 788-2235
(304) 788-6961

Wyoming

University of Wyoming
Laramie, Wyoming 82071
CONTACT: Jay Rewert
PHONE: (307) 766-7141

Tom Spicer's Home
2201 Skyview Drive
Rock Springs, Wyoming 82901
CONTACT: Tom Spicer
PHONE: (307) 362-7751

Washington D.C.

Capitol Hill Club
300 First Street, SE
Washington, DC 20003
CONTACT: Sally Ulrich
PHONE: (202) 484-4590

American Trucking Association
Satellite Network
Washington, DC
CONTACT: Sandy Lynch
PHONE: (301) 951-6286

NASA
300 E. Street S.W.
Washington, DC 20546
CONTACT: Kelly Wilcoxin
PHONE: (202) 358-1010

LIP 00234

Exhibit 122

PRESS RELEASE

September 3, 1993

FOR IMMEDIATE RELEASE

FOR MORE INFORMATION, CONTACT:

LIZ KLEMANN - THE RESOURCE CONNECTOR, INC. 432-5924

JIM SAVELLE - DARTON COLLEGE - 883-8730

DARTON COLLEGE - RENEWING AMERICAN CIVILIZATION

Darton College is presenting Congressman Newt Gingrich's course entitled RENEWING AMERICAN CIVILIZATION on Cable 19 Monday mornings from 8:30 - 10:30 and Tuesday evenings from 8:30 to 10:30. The course focuses on the historical development of the American Civilization, seeking to define who we are and to find solutions to current problems based on the parameters of our civilization experience.

"The course, itself, will feature nationally recognized personalities, internationally recognized reading lists and a course of study designed to help our citizens know who we are, what are our roots and what makes us uniquely united in our American Civilization," says Liz Klemann, coordinator for the course. "Newt hopes that by focusing the national thought process on our unifying uniqueness we, the American civilization,

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will be able to address - positively and with the innovation for which we are known - issues of immediate importance."

"The course is divided into two segments. The first segment leads us in developing a definable national identity within whose parameters we can begin to seek solutions to current problems. The second segment calls for thoughtful analysis and solution seeking within those parameters for three of our most pressing current national problems."

The whole community will have access to Congressman Gingrich's course through the Cable 19 presentations. Those interested in developing the ideas further can join the discussion group sponsored by the Intercampus Unit Continuing Education program. This group will meet on Wednesday evenings from 6:30 until 8:30. Interested participants should register in advance by contacting the Intercampus Unit at 430-4235 or by registering in person Suite 110 in the Albany Towers. The cost of the ten week course is $30.

"We are extremely excited by the outstanding individuals who are volunteering to come to Albany to lead our discussion group

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Exhibit 122

for this course," continued Liz Klemann "They are leaders in their own rights with expertise in each field, leaders capable of helping us find our own thought processes and solutions."

The first segment on September 22, "Understanding American Civilization" will be led by Liz Klemann, herself, and will encompass the organization process for the course and an overall look at our civilization, itself. Liz has a degree from Agnes Scott College in French with a minor in History, is the Chairman of the International Task Force for the Albany/Dougherty Chamber of Commerce and is the President of the Resource Connector, Inc., a public relations, business research firm also involved in international business ventures. "This international experience has made me even more aware of the uniqueness and of the value of our American Civilization," says Liz in explaining her involvement in the course.

The second segment on September 29 explores our concepts of "Personal Strength". This discussion will be led by Charles Tanksley, an Atlanta lawyer who recently ran a statewide race for US Senate, and by Pat Gartland, who is an employee of the US Chamber of Commerce and who is the president of the Georgia

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Chapter of the Christian Coalition.

The third segment on October 6 explores our history of Entrepreneurship. This segment will be led by Rusty Paul, a Public Relations executive in Atlanta who was the Congressional Liaison officer for the Secretary of Housing and Urban Development (HUD), Jack Kemp, during the Bush Administration.

The segment exploring our "Spirit of Invention and Discovery" will be led by Ralph Hudgens, known to the Second District of Georgia as the Republican Congressional Candidate in 1988. Ralph is currently in Athens and welcomes this opportunity to discover with Albany area residents our history of invention and discovery.

The October 20 segment focuses on "Commitment to Quality." This segment will be led by Walter Gilbert of Thomasville. Mr Gilbert is recognized for his consulting work with TQM (Total Quality Management), a concept espoused by Deming and taught by Gingrich on this program.

October 27 will feature Dr. Mel Steely leading the discussion on "Applying the Lessons of American History." Dr.

M O R E #

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PAGE FIVE OF SIX
PRESSS RELEASE (CONT.)

Steely is the head of the history department at West Georgia College and is friend and confident to Congressman Gingrich who was a professorial colleague of his during the Congressman Dr. Gingrich's teaching years.

Alec Poitevint, a well known businessman from Bainbridge dealing in Agrichemicals, will lead the segment on Economic Growth on November 3. Mr. Poitevint has developed his homegrown business to an international one and has developed his own personal leadership from local to state to national to international levels. Mr. Poitevint acted as an International Observer for Russia's recent elections, and was even pictured behind Mr. Gorbochev by CNN as the Russian President cast his ballot.

Albany's own Joel Wernick along with a representative from the Medical Association of Georgia will lead the discussion November 10 on "Health and Wellness." Mr. Wernick is the CEO of Phoebe Putney Memorial Hospital.

Rusty Paul will be back for the segment November 17 on "Saving the Inner City."

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And Norman Bishop of Bishop and Associates will wind up the program on November 24 with the program "Citizenship for the 21st Century." Mr. Bishop is a nationally known political consultant and was the former communications director for the Republican National Committee. He wrote the training manuals for that organization many of which are still being used. In addition, Mr. Bishop is working with Decision Data Fastrack, Inc., a survey research firm based in Atlanta.

"With this panel of experts, we can expect lively discussion, open opportunity for brainstorming, a format for learning and exploring and experience to question," says Liz. "This is an opportunity for Albany to participate at the base level in the rethinking of who we are and of policy for the future. We have told Newt we will make the results of our discussion group available to those, like Congressman Gingrich, who need to know."

E N D # #

Exhibit 122

TO: All NMTI Faculty and Staff
Floyd College Faculty and Staff

FROM: Sandy Thompson

DATE: August 20, 1993

SUBJECT: Host-Site for video Class offered by Kennesaw State College

Dr. Allen has approved a video course, "Renewing American Civilization", to be offered Fall Quarter, 1993 at North Metro Tech in conjunction with Kennesaw State College.

This course is being taught by U.S. Congressman Newt Gingrich. We have the opportunity to offer this video course on:

Thursday evenings - 6:30-8:30 p.m.

and

Friday mornings - 10:00-12:00 noon

I have been asked to administer/proctor both class sessions. Attached is information relative to the course beginning on:

Thursday, September 23 and Friday, September 24
COST: $26.95 (covers readings, syllabus and background materials)
Registration Deadlines: August 31, 1993

This course is designed and approved for any employee training program (TQM), college class, independent study or as staff development through Kennesaw State College or staff development from North Metro.

If you are interested in registering, see me as soon as possible by AUGUST 31 for a registration form. Remember, many of you may need Staff Development hours for this next academic year. Hopefully, during this next year, I will be able to develop other such activities designed to increase opportunities for staff development here on campus.

ST/th
pc: Dr. Ken Allen
Jana Rogers, coordinator
Kennesaw State College

LIP 00242
Exhibit 122

EXHIBIT 123

10/14/93 10:46 ☎617 496 4344 617 496 4344 INST OF POLITICS 001

NEWT PUT

INSTITUTE OF POLITICS

John F. Kennedy School of Government
Harvard University

79 John F. Kennedy Street
Cambridge, Massachusetts 02138
Telephone: 617-495-1360

to Steve Hamm

FAX

617-496-4344

Newt 10/15/93

DATE: 10/14/93

TO: Newt Gingrich (Jeff Wansley - Jeff Please get this to Newt

FAX NO: 404-565-6824

PAGE 1 OF _____ PAGE(S)

FROM: Marty Connors

MESSAGE: Newt - in addition to the study group - every Thursday night at 6pm we have a group watching the lecture series

WGC 06780

Exhibit 123

October 13, 1993

TO: Lamar Alexander
Newt Gingrich 12/2
Ed Rogers 10/19
Jeff Eisenach 10/26
Paul Weyrich 11/2
Mike Baroody 11/9
Bill Harris 11/16
FROM: Marty Connors
(617) 495-1360

Dear Study Group Leaders:

I wanted to write before you attend our study "working" group here at The JFK School of Politics at Harvard to encourage you about our progress. At the risk of sounding too exaggerative, I truly believe we have stumbled across a series of ideas that could have significant consequences in building a new "Interactive" communication system and message for the Republican Party and the conservative movement.

Those of us closely working on this effort have coined the phrase "Manhattan Project" for this study group as we are building something that might significantly change the way we approach politics in the future. It could be used for good or bad.

What is most interesting about this project, is that from a technological perspective, no one is doing it to date. Most technological advances in telecommunications and cable/satellite television are directed at consumers and not applied to politics, therefore, there is no background or reading material that applies to this situation. We are plowing new ground.

To put it in a nutshell, we are working on two projects simultaneously. First, we are taking the concept of Lamar Alexander's Republican Exchange Satellite Television Network, Paul Weyrich's National Empowerment Television and Newt Gingrich's "Renewing American Civilization" lecture series and ratcheting them up a few degrees technically. While the concept of satellite television is powerful and very, very progressive politically, it has barely scratched the surface technologically. To that end, we are researching a series of ways to make each of these systems significantly more interactive and user friendly. Instantaneous, continuous polling, 1-800 and 1-900 telephone systems, Compu-Serve and InterNet (E-Mail and a GOP idea library service) will join the more traditional call in formats and town meetings to inexpensively give a far greater ability

WGC 06781

Exhibit 123

for "participatory" party building in the immediate future. I want to cost out each of these new ideas and suggest that Lamar, Newt and Paul consider their adoption. In addition, Ed Goeas, who has contracted with U.S. News and World Report as their polling service, will be asking their editorial board to consider running an article on these new interactive communications concepts.

Second, we are assuming that the Reagan/Goldwater coalition was dealt a near death blow with the demise of the Soviet Union and that a new coalition of voters must be adopted using innovative new approaches to domestic and foreign policy (ie: Newt's, Paul's and Mike's messages). Overlay this concept on the current political landscape (a. Perot independent factor, b. 77% favoring national referendums according to Tarrance/ Gallup, c. general anti-Washington sentiment, detachment ect.) and we might discover a new form of populism that can now be engaged by electronics.

To that end, I am especially looking forward to Rogers, Weyrich, Eisenach, Baroody and Harris to help us figure out how to marry these new technologies and next world policy ideas to a strategy that will help us win back the Senate and beyond. New ideas and new technology.

So how can this be applied? I have asked Chuck Greener to join with Mike Baroody to consider satellite television and instantaneous polling in the next GOP platform process. Why shouldn't we ask America to directly participate in the shaping of the next Republican agenda? I will ask Bill Harris to suggest that every Senate candidate learn from Lamar's success and use satellite television technology as an organizational and consensus building tool. Newt, Paul and Jeff Eisenach can enhance their satellite systems by using additional interactive devices thus creating real "community cells" that drive their messages out of Washington to the neighborhood level.

Friends, I truly believe the next major political advantage will go to the group that figures out how to use "interactive" communications in building a new Republican coalition. Remember the old adage about the tree falling in the woods? Without real interaction, I am afraid we are not making a sound..... Let's take advantage of the current frustration in the country to build a new populism using the most current technologies available.

To date, 45 students, faculty members and mid career people have joined the study group. In addition I have collected a smaller working group of grad students who are available to research anything you need. Already we have a handful of senior thesis papers in progress on this subject. Please help me help you take advantage of this incredible reservoir of talent.

WGC 06782

Exhibit 123

I hope to talk to each of you before you arrive. Thank you again for your interest. We look forward to your visit.

WGC 06783

Exhibit 123

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WGC 06784

Exhibit 123

EXHIBIT 124

RENEWING AMERICAN CIVILIZATION PROJECT

July 19, 1993

The Foundation's involvement to date with the "Renewing American Civilization Project" being conducted by the School of Business consists of managing gift income restricted to supporting the project. A separate checking account within the Foundation was established to accept and distribute gift funds as per directives from the dean of the School of Business.

Our precedents in this matter were the "Shaw Industries Carpet History Project" and the "Georgia Pacific Project." As with those projects, 2.5% of gift income is retained by the Foundation as a management fee.

Development office staff are not involved in managing the project or raising funds. Also, no Foundation funds are appropriated or utilized for this project. The required $290,000.00 budget is projected new money being raised by the dean and the Gingrich organization.

Summarily, the Foundation's involvement is purely of a banking nature as is the case with many fund accounts restricted to various special projects of the academic community.

At this point, the Foundation is being asked to enter into contractual arrangements to handle book and video and audio sales for the project. This activity will not involve managing inventory but rather accepting electronic transfer of funds into the "Renewing American Civilization Project" account and remitting invoices. These contracts would be with First of Omaha Bank, Innerserve of Atlanta, and McGraw Hill Publishing Co. The Foundation will not execute these contracts without modifications designed to limit its (KSC Fnd.) financial risks and liability in all circumstances.

Exhibit 124

COPY

Mescon
0454

MEMO OF AGREEMENT

This Memo of Agreement is between the Kennesaw State College Foundation and Dr. Timothy S. Mescon, Dean of the School of Business at Kennesaw State College, and Principal Manager of the "Renewing American Civilization Project."

The Kennesaw State College Foundation agrees to accept and manage gift funds restricted to the support of the "Renewing American Civilization Project" from all sources. The Foundation will retain 2.5% of gift income as a management fee.

Further, the Kennesaw State College Foundation agrees to execute contracts with First of Omaha Bank, McGraw Hill Publishing Company, and Interserve and Video Tapes Associates of Atlanta, Georgia to serve as the merchandiser of textbooks, and audio and video tapes relative to the "Renewing American Civilization Project" under the following conditions;

The Kennesaw State College School of Business does hereby agree to indemnify Kennesaw State College Foundation for all charged acts on the credit card sales involved in the "Renewing American Civilization Project" and further for all damages arising out of or connected with the venture.

All financial obligations and liability associated with the aforementioned contracts will be limited to the "Renewing American Civilization Project" account set up within the Foundation. Under no circumstances will the Foundation assume financial obligations and liability beyond the balance in that account.

Timothy S. Mescon, Dean
School of Business
Kennesaw State College and
Project Manager,
Renewing American
Civilization Project

J. Larry Stevens, President
Kennesaw State College
Foundation

Exhibit 124

Office of
Development
Kennesaw
State College
Foundation, Inc.
P. O. Box 444
Marietta, GA
30061-0444
(404) 423-6027

MEMORANDUM

TO: KSC Foundation Trustees

FROM: Jack Gibson Jack Gibson

DATE: September 2, 1993

RE: "Renewing American Civilization Project"

In reference to the course being taught here at Kennesaw State by Newt Gingrich a few points need clarification.

First, the foundation was established to provide support and assistance to official college projects. The "Renewing American Civilization Project" is an approved college function, having gone through appropriate internal approval procedures. The foundation's involvement in the project was approved by the Executive Committee. Enclosed you will find Dean Mescon's response to the faculty on this matter.

Secondly, the foundation is the conduit for all private funds relative to Kennesaw State College and therefore is involved in the project as the official manager of gifts received. This is no different than managing any other restricted gift account for any academic unit or program on campus. Further, none of the foundation's funds are supporting the program. The program is self-supported through gifts made specifically for that purpose.

Third, the foundation as the fiscal agent for the project has not received or distributed any funds from or to a registered political action committee.

Throughout the process of working with Dean Mescon and various individuals associated with the project, we have taken extreme care to protect the 501(c)3 status of the foundation, to live up to our fiduciary trust, and to support the college in approved activities.

In conclusion, we must inform you that pursuant to the Georgia Open Records Act we have been requested to provide a copy of the foundation's by-laws, minutes from meetings for the last nine months, and the names and addresses of all officers and trustees. We are required to comply.

If you have any concern, please do not hesitate to call any of the staff here at the college.

With kind regards.

COPY

KSF 003804

Exhibit 124

=> Patty S., Nancy D.
Fyi.

PFF
16934

Office of
Development
Kennesaw
State College
Foundation, Inc.
P.O. Box 444
Marietta, GA
[illegible]
[illegible]

The Executive Committee
President
[illegible]
Executive Vice President
Ronald E. King
Vice President, COO
[illegible]
Immediate Past President
[illegible]
Executive Secretary
Jack H. Gibson
Treasurer
[illegible]
Trustees
[illegible]

MEMORANDUM

TO: Jeff Eisenach

FROM: Jim Fleming JMF

SUBJECT: Your October 2 and 5, 1993 Memos to Dean Mescon

DATE: October 6, 1993

Thank you for sharing copies of your recent memos to Tim with me.

Many of the issues you raise are academic ones which are best addressed by Tim and others; however, I am happy to share with you my best judgment on issues concerning the KSC Foundation for clarification.

It seems to me that, procedurally, you ought to include Jack Gibson in the communications loop. Bobbie Davis reports directly to Jack, who is executive secretary of the foundation and director of development for the college. A substantial amount of his time in the last several months has been devoted to the RAC project.

I don't completely understand your budget figures, but since we do not really "manage" the budget I am not familiar with the amount of any encumbrances or commitments, nor the duration of such obligations. In any event, I suspect more funds will need to be raised.

This morning I have reviewed receipts and expenditures by line item and will have a copy of these with me Friday morning for your review and information. Briefly, "Income" is $251,745.08, "Expenditures" total $197,881.75, leaving a current balance of $53,863.33. However, I understand Ms. Lavelle has about $28,000 in requests coming over today.

cc: Tim Mescon
Jack Gibson

Exhibit 124

Statement Referencing Conversation with
IRS Concerning the KSC Foundation's Role in the RAC Course

In the fall of 1993, I received a telephone call from a representative of the Internal Revenue Service inquiring about the Foundation's role in the RAC course. The individual stated that they (IRS) had become aware through the print media of the course being taught at Kennesaw State College by Representative Newt Gingrich and wanted to talk directly to a representative of Kennesaw State College Foundation about the matter.

I informed him the course was a college-approved activity and the Foundation's role was to treat the activity like any other restricted fund in support of a college function. The Foundation was not the sponsoring agent of the course and its only role was that of serving as a financial conduit for a college activity The Foundation was requested and did enter into contracts with vendors (text books, video tapes, etc.) as that function was determined to be necessary by program management.

The Foundation received, accounted for, and distributed funds (upon request by the dean of the business school) which were raised specifically to support the course. The Kennesaw State College Foundation retained 2.5% of gift income as a management fee.

Jack H. Gibson
Director of Development and
Executive Secretary KSC Foundation

Exhibit 124

EXHIBIT 125

PFF
22963

"Renewing American Civilization" Project
School of Business Administration
Post Office Box 444
Marietta, Georgia 30061
(404) 423-6606
(404) 499-3256 Fax

Jeff Eisenach, Project Director
Nancy Desmond, Project Coordinator
Jana Rogers, Site Host Coordinator

Dr. Stephen Dow -

September 3, 1993

MEMORANDUM FOR RENEWING AMERICAN CIVILIZATION SITE HOSTS

FROM: Jana Rogers, Site Host Coordinator JR

SUBJECT: Media Inquiries

Over the course of the past few days, several news organizations have written stories suggesting that Renewing American Civilization is somehow controlled by GOPAC -- a national Republican grassroots organization chaired by Newt Gingrich -- and that there is a significant partisan political agenda that will be part of the class. It is entirely possible that you, as a site host, will receive a call from one of these news organizations, and we wanted you to be aware of the following facts:

1. The class is entirely non-partisan in tone and content. It will include comments by such well-known Democrats as former President Carter and Georgia Representative John Lewis. Respected scholars such as James Q. Wilson, Everett Carl Ladd and Larry Sabato will contribute to and review the course content.

2. The class is regular part of the curriculum at Kennesaw State College and students taking the class and students taking the class will receive credit. Newt has been appointed Adjunct Professor of Management and Entrepreneurship on the Kennesaw State Faculty. Newt is receiving no compensation of any kind for teaching the class.

3. All funds raised to support the satellite broadcast of the class have been raised legally and ethically -- mostly from well-known Atlanta corporations such as Coca-Cola, Turner Broadcasting and Equifax and from respected charitable foundations such as the Randolph Foundation. The funds have been raised by and for the Kennesaw State College Foundation, a "501 (c)(3)" educational foundation.

If you receive a call from a reporter about the class, we have one simple recommendation: Tell the truth about what you are doing, why you are participating in the class, etc.

Please do not hesitate to call me if you have any additional questions. Best of luck with your site and let me know if I can help with anything. Thanks!

Exhibit 125

EXHIBIT 126

UNIVERSITY OF CALIFORNIA, LOS ANGELES

UCLA

BERKELEY • DAVIS • IRVINE • LOS ANGELES • RIVERSIDE • SAN DIEGO • SAN FRANCISCO

SANTA BARBARA • SANTA CRUZ

PFF
5894

THE JOHN E. ANDERSON GRADUATE
SCHOOL OF MANAGEMENT AT UCLA
405 HILGARD AVENUE
LOS ANGELES, CALIFORNIA 90024-1481

September 28, 1993

Jeff Eisenach
School of Business Administration
Kennesaw State College
P.O. Box 444
Marietta, GA 30061

Dear Mr. Eisenach:

I read the chapter on "Personal Strength in American Culture" for the Renewing American Civilization course. I have not yet seen the program itself.

I am troubled by the chapter. Perhaps I don't understand the purpose of the course, but if it is to be a course rather a series of sermons, this chapter won't do. It is bland, vague, hortatory, and lacking in substance. I do not deny that personal character is important; I have spent much of the last ten years making that argument in some detail. But this chapter does not strike me as a thoughtful examination of the sources or importance of character in American life. Philosophically, it is a mishmash of undefined terms ("the universal immune power"), misleading claims ("principles are natural laws"), and unclear distinctions (e.g., between principles and values). Scientifically, it is filled with questionable or unsupported generalizations (e.g., standards of acceptable conduct are influenced more by the media than by the family, broadcasting cannot continue to live by the numbers, since World War I Americans have lost sight of right and wrong in favor of "quick-fix mentality, etc.).

Historically, it does not represent Adam Smith correctly. It is true that in The Theory of Moral Sentiments he wrote about sympathy but it is not true that he ever linked this very clearly to the argument he made in The Wealth of Nations about competition. The "inner man" never appears in the latter book, and in places he seems to say that mere self-interest will suffice to produce economic growth. So important is the apparent gap between the two books that scholars have spilled oceans of ink trying to explain it. The two books can be reconciled, I think, but it is misleading to do so in the way that this chapter intends. Indeed, Smith at many places says that capitalism will produce moral decay (idle preening among the rich, stupid parochialism among the workers). The Founders are also treated somewhat cavalierly. It is true that George Washington spoke often of the importance of virtue, but he didn't write the Constitution; Madison and a few others did. In the Federalist papers, Madison defends that Constitution by saying that it is does not require virtue for its operation: ambition will be made to counteract ambition.

Exhibit 126

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I could go on, but I dare not for fear I have misunderstood what this enterprise is all about. I am a professor, and so I bring the perspectives (and limitations) of a professor to bear on this matter. If this is not to be a course but instead a sermon, then you should get a preacher to comment on it.

Sincerely,

James Q. Wilson
Collins Professor of Management and Public Policy

Exhibit 126

EXHIBIT 127

KENNESAW STATE COLLEGE
P.O. Box 444
Marietta, Georgia 30061

KSC
3550

July 12, 1993

MEMORANDUM

TO: Dean Beggs
Dean Mescon
Dean Beineke

RE: Proposed Course

We are disappointed and outraged to hear that the college is permitting, in fact promoting, use of college time, equipment and personnel for the advancement of the political ideas of an elected official. If what The Sentinel reports is correct, considerable effort on the part of faculty and staff has already been committed and will be further utilized to promote the views of Newt Gingrich under the guise of education. Our concerns deal with several aspects of this arrangement, from financial to political.

According to this report, $290,000 has been allocated to date. While we understand that most of this money has been solicited from private firms, it has been solicited by state employees on public payrolls for a political purpose. Moreover, we have been solicited for our contribution to this project by a memo from the Dean of the Business school earlier in this academic year. Technical support has been provided by state employees and employees of the KSC Office of Development are also apparently involved. Needless to say, we feel that this is an inappropriate use of the time of state employees as well as foundation money.

Anyone who would support this "class" as education need only to read the comments of Gingrich as quoted in the article. According to Gingrich, Democrats will be "allow(ed)...but not liberal ideas". Suppose other professors were to announce prior to the start of their classes that only one opinion was to be voiced and that dissent was not allowed. I doubt that the college administration would be supportive of such a faculty member. Moreover, as state employees we are prohibited from running for state office in order to protect students from potential bias. Why then do we turn around and offer politicians soap boxes on which to espouse their own views?

While we agree with Dean Mescon's observations that we all have political biases that we bring to the classroom, consciously or not, we are not running for office, nor are we supported by a technological network to promote those biases. As far as Mr.

Exhibit 127

KSC
3551

Dean Beggs
Dean Mescon
July 12, 1993
Page 2

Gingrich's "donation" of his time, we feel that any politician would be equally happy to "donate" time for the political exposure that this would provide. Also noteworthy is that the donation does not involve the regular commitments of ordinary faculty, such as preparing a syllabus, which will apparently be done at state expense. In short it appears that we are all acting as a part of the re-election campaign for Mr. Gingrich, or laying the groundwork for his future political ambitions.

What we think of Mr. Gingrich's ideas is not the issue here. This is an inappropriate arrangement, one that is not suited to a public institution. It is most regrettable that it is even being discussed as a potentiality, much less so near to inevitability.

Cecil Shannuzzi
Political Science
Helen S. Ridley (Pols)
Pana Wachniak (Soc)
Ann W. Ellis (History)
[illegible] (Pols)
Jerome Ratliff (Soc)
Judith Ann Mitchell (EdSM)
Diane L. Hickey (EDSM)
[illegible] (EdSM)

Exhibit 127

POLITICS, POLICY AND ANALYSIS

Course by Gingrich splits faculty at Georgia college

By Joyce Price
THE WASHINGTON TIMES

As some faculty members at Georgia's Kennesaw State College circulated a petition opposing House Republican Whip Newt Gingrich's plans to teach there, others were signing a declaration endorsing the conservative's right to teach.

"We're a little amused as to why some faculty members are exercising their free speech rights by trying to stifle someone else's," said Kurt Schulzke, assistant professor of accounting at the college and co-author of the Declaration in Support of Academic Freedom.

"These are people who are supposed to be unbiased, impartial scholars, who are running around, acting as if Newt Gingrich has produced a film titled 'The Last Temptation of Hillary Clinton,'" Mr. Schulzke said.

But Carol Pierannunzi, an assistant professor of political science who has been a leader in the anti-Gingrich fight, said his opponents have been unfairly depicted as trying to muzzle free speech.

"The fact that set us off in the beginning is that he's an active politician who'll be teaching a for-credit course, not that he's a conservative," she said.

She added, "This is Cobb County, Georgia, which is not some hotbed of liberalism. We've had [former Attorney General] Ed Meese on our campus to speak, but not for academic credit." (Mr. Meese appeared in a debate with George McGovern.)

As for stifling academic discussion, Ms. Pierannunzi suggests Mr. Gingrich is the one who wants that: "He said in the student newspaper that no liberal views would be allowed to be expressed in the classroom. . . . That's what set us off."

One untenured faculty member, who did not want to be identified, said senior members of the political science department were pressuring him to sign a petition asking the school's president to call a meeting to review the decision to allow Mr. Gingrich to teach.

Allan Lipsett, a spokesman for Mr. Gingrich, said the congressman told the newspaper "liberal ideas" would not be allowed in the course, titled "Renewing American Civilization," because "liberal ideas have failed."

If "you're teaching a cooking course, you teach how to produce a good dinner. You don't teach your students how to produce a bad dinner," Mr. Lipsett said.

Mr. Gingrich will teach the course on Saturdays, beginning Sept. 18, and his lectures will be transmitted by satellite to 150 schools nationwide. He will touch on issues such as jobs and economic growth, health care, urban renewal, entrepreneurship, the political process and American politics in the 21st century, Mr. Lipsett said.

Questions have been raised over the fact that a Republican political action committee led by Mr. Gingrich and committed to the election of Republicans nationwide helped plan, seek contributions for, and market his course.

Mr. Gingrich, a former history professor, told the Atlanta Constitution he hopes the class will shape presidential campaign debate in 1996 and help recruit 200,000 campaign workers: "It's not partisan, it's political . . . there's a difference."

Timothy Mescon, dean of Kennesaw State College's School of Business, which will be offering the course, said Mr. Gingrich will not be paid for his teaching. Mr. Mescon said he'll be co-teaching the course with the Georgia congressman.

"Is there a faculty member who doesn't bring ideological ethos to the class? None that I've met," Mr. Mescon said in a telephone interview.

As for concerns that financial contributors to Mr. Gingrich might influence course content, Mr. Mescon said, "Everyone has said there is absolutely no link. . . . I would not allow that to occur."

Christina Jeffrey, an associate professor of political science who supports Mr. Gingrich's right to teach, said, "I'm not a Gingrich clone, but I'm a defender of the First Amendment."

Mrs. Jeffrey said she believes internal jealousy is behind some of the animosity. "The political science department likes everything on politics to come out of their shop," she said.

The course has a budget of about $291,000 for the fall term and is being funded through the Kennesaw State College Foundation.

Mr. Schulzke said he didn't hear any complaints last year when the foundation paid $18,000 for Jesse Jackson to lecture. "This is mega hypocrisy," he said.

Kurt,
You did an outstanding job of representing our position on this issue. I'm sorry I was out of town for the following meeting.
Tom Kolenko

Exhibit 127

1063

KSC 3541

KSC
3462

P 0 2 1993

September 2, 1993

MEMORANDUM

To: Betty L. Siegel, President
Kennesaw State College

From: Robert W. Hill, Chair
Department of English

Re: Today's Revelations about the Newt Gingrich Course

In light of the information published in the Atlanta paper this morning, I must register my strong objection to what has come to be known as the KSC Newt Gingrich course.

I have said from the beginning, publicly and privately, that the academy must be open to the whole marketplace of ideas. I would have had no *policy* objections if the course had been offered through Continuing Education.

Because of Mr. Gingrich's congressional incumbency and because of his direct statements against "inviting" opposing viewpoints into his course, and now, with the evidence of GOPAC's direct and improper involvement, I do firmly object to its bearing academic credit.

Let there be no mistake, I also object to intellectual tyranny in others' classrooms. And I do understand the need to connect with and otherwise to reflect, as well as teach, the community we serve.

But this course--its genesis, its motives (which are politically biased and heavily laden with the baggage of one elected congressman's partisan standing), and its academic validation by our "rising star" of an educational institution--this course is hurting Kennesaw State College, no matter how much money it draws or how much applause from its partisans.

I'm past saying it's embarrassing. It's just wrong.

xc: George Beggs
Tim Mescon
Ed Rugg
Dot Graham

Exhibit 127

KENNESAW STATE COLLEGE

Department of Mathematics
Post Office Box 444
Marietta, Georgia 30061
(404) 423-6127

KSC
3460

September 2, 1993

Dr. Betty Siegel, President
Kennesaw State College
Marietta, Georgia

Dear Dr. Siegel,

We urge you to carefully reconsider the appointment of Congressman Newt Gingrich to our faculty and the offering of the course Renewing American Civilization. In view of the information we have, we fear that this could adversely effect our college for the following reasons.

1) This constitutes a clear conflict of interest (as also pointed out in the 9/1 letter to the editor of the Atlanta Constitution by Sheila Spector). The fact that Mr. Gingrich currently holds office should be enough. But the involvement of GOPAC places an obvious partisan bias on this course, not to mention the implications of their monetary support and suggestions for course material.

2) Mr. Gingrich has been quoted in the newspapers as saying that he will not quote viewpoints of "liberals". "Our goal is to replace the welfare state. Why would I quote someone who does not believe in that?" This outrageous statement proves his partisan agenda. It also violates all aspects of free academic inquiry; the higher education classroom must be kept open to all ideas and opinions.

One newspaper article stated, "Mr. Gingrich's course could put Kennesaw State on the map." True, but it could be in the form of an insidious black dot. We and other faculty have worked hard on national projects under the support of the college, private institutions, and numerous federal grants. We do not want to jeopardize the positive reputation, notoriety, and support which our college has recently enjoyed as a result. Therefore, we cannot support the implementation of this project by Kennesaw State College.

Sincerely,

Christopher Schaufele

Nancy Zumoff
Professors of Mathematics

cc: Ed Rugg, VPAA

Exhibit 127

EXHIBIT 128

Reinhardt College
0225

F

Facsimile Transmission

DATE:11-11-93 PAGE: 1 of 1 RESPONSE REQUIRED:Yes
TO:Jeff Eisenach
FAX NO.:(202)942-7648
FROM:Floyd Falany
Reinhardt College, Waleska, GA 30183 Phone: 404-720-5500
Fax No.: 404-720-5602
SUBJECT:Course overview and budget
This fax has 1 PAGE, including this page. If you do not receive all fax sheets satisfactorily, please call 404-720-5505.

Below are some general suggestions as well as specific budget adjustments. Please make arrangements to meet with Paul Milano and Bill Majure, before 2:00 p.m. if possible, when you are on campus tomorrow.

1) One of the focuses of attention last quarter was the relationships among Kennesaw, GOPAC, Progress and Freedom Foundation, etc. I feel that our relationship with the course can be better defined thus thwarting any unjustified concerns. I offer several suggestions.

First, there seems to be a "project", which is Renewing American Civilization, of which the "course" is a part. This distinction is blurred at times in the Project Overview. When you refer to the "project" it seems to imply a broader political objective (a non - welfare state). This is not to say that this political objective should be perceived as being negative, but it should, in fact, be seen as broader than and distinct from the simpler objectives of the "course".

Second, in the fourth paragraph of section I, it should state in the second sentence that "the Progress & Freedom Fdn. will distribute the course by means of satellite...". This is truer to the actuality of Reinhardt's responsibilities.

Last, the first sentence of paragraph one in section IV should read "Renewing American Civilization is conducted under the auspices of The P&FF and hosted by Reinhardt College".

2) I also believe you could take more advantage of the different outreaches that will be accomplished by the distribution of the course. You may want to discuss in more detail the fact that the course can be a stand alone credit or non-credit offering, in either a formal educational setting or elsewhere, or the core of a larger course offered by businesses or organizations to groups or individuals. I would stress its applicability for high school students, employers, continuing education, or economic, social or political interest groups.

3) In terms of the budget I refer you to attachment three of your earlier fax. Production facilities should be increased to $20,000. $2,500 in travel expenses for video production personnel should be added. Equipment rental should be increased by $1,500. This adds a total of $14,000 to the previous subtotal of $187,500 allocated for "course research and production".

Hope this is helpful. Please respond with any comments.

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EXHIBIT 129

II A. 1. b. 3

Reinhardt College
0264

MEMORANDUM

REINHARDT COLLEGE

November 4, 1993

TO: Faculty and Staff

FROM: Floyd Falany

This letter concerns Congressman Newt Gingrich's course entitled "Renewing American Civilization." This is a subject which has received much publicity, thus we felt that information on Reinhardt's involvement with the course should go to all members of the faculty and staff right away.

This Friday, November 5, 1993, Reinhardt will issue a press release concerning "Renewing American Civilization." Before you read it in the newspaper, I would like to present the facts associated with our involvement.

Approximately two weeks ago, Dr. Falany was approached by the Congressman and The Progress and Freedom Foundation to see if we would be interested in offering the course to our students. They also wanted to explore the possibility of teaching and broadcasting the course to a number of off-campus sites throughout the United States. As a result of this request, Dr. Falany met with the College Curriculum Committee (the seven division heads, the interim dean and the library resources director) and asked them to seriously consider whether or not this course should become a part of the Reinhardt College curriculum. All Reinhardt courses go through this standard approval process.

Members of the Curriculum Committee met with appropriate faculty at Kennesaw College on Friday, October 22, to learn all the course particulars and find out how it was being taught for credit at Kennesaw. Other Reinhardt faculty members on the Curriculum Committee called faculty members at Clemson University and discussed with them the same questions. The Curriculum Committee also reviewed copies of the course materials and the televised lessons presented to date at Kennesaw.

On Monday morning, October 25, Congressman Gingrich, the President of The Progress and Freedom Foundation, members of the Foundation staff, and the editor of the course textbook came to Reinhardt College and met with College Administrators, members of the Curriculum Committee and the Chairman of the Board of

Exhibit 129

Trustees for breakfast. After breakfast, the Congressman and his invitees met alone with the Curriculum Committee (without the Administration or Board Chairman) to discuss course content and the possibility of offering it for credit. At the conclusion of this meeting, the Curriculum Committee voted to include the course as a "for credit" offering at Reinhardt College for winter quarter 1994.

On Wednesday, October 27, I presented a proposal concerning the possibility of teaching and taping the course to the Executive Committee of the Board of Trustees. After extended discussion which included the Project Course Director from The Progress and Freedom Foundation, the Executive Committee voted unanimously to endorse the Faculty's decision to offer the course, to invite Congressman Gingrich to teach the course at Reinhardt, and to videotape the course.

It is important to understand that, for the Winter Quarter 1994, the College will offer the course and teach it -- that is the extent of our commitment. At the present time, The Progress and Freedom Foundation will handle all of the fund raising associated with the course; the distribution of tapes, text and materials; the broadcasting; and the handling of all information including the coordination of off-campus sites.

It is important to know that Reinhardt's offering and teaching of the course will be done by a contract with The Progress and Freedom Foundation and, therefore, Reinhardt will not be responsible for raising any funds for the support of the course and will not be receiving donations on behalf of the course.

For your information, we are enclosing a copy of the Executive Committee resolution and the Curriculum Committee minutes.

As you all know, Reinhardt is a very special place to learn and work, and we are pleased with the opportunity to invite a distinguished member of the United States Congress to become an adjunct faculty member (he has agreed to teach the course at no cost to the College.) I honestly feel that this is a bold step forward in our effort to provide a quality education for our students and for the community at large.

FAF/bd

Exhibit 129

Reinhardt College
0266

CURRICULUM COMMITTEE MINUTES
October 25, 1993 7:30 a.m.

Members Present: Dan Burkholder, Curtis Chapman, Dick Feehery, Joel Langford, Doug Lindsey, Harriett Lindsey, Sylvia Robertson, Thelma Rogers, Bill Wolfe

Members Absent: Eddie Robertson (out of town)

The Committee attended a breakfast meeting with members of the administration and Congressman Newt Gingrich and members of his staff.

Congressman Gingrich discussed the history, rationale, content and formulation of his course, Renewing American Civilization, which is currently being televised from Kennesaw College and offered for credit to students at Kennesaw and other institutions. After a lengthy question and answer period the curriculum committee went into a private session to discuss the course.

The committee members had previously been furnished with a videotape of session one of the course and other pertinent documentation. In addition, some members had met with Dr. Mescon at Kennesaw (host and team instructor of the current course) and had done other research.

It was proposed that Reinhardt College make the course, Renewing American Civilization, available to students as a 5-hour credit course during the Winter Quarter 1994. In a secret ballot, the course was approved.

A decision was not made as to where the course will fit into the college curriculum or which department(s) will oversee the course.

Respectfully submitted,

Dan Burkholder

Dan Burkholder

DVB/ld

Exhibit 129

Reinhardt College
0267

PROPOSED EXECUTIVE COMMITTEE RESOLUTION

October 27, 1993

The Executive Committee approves the administration's recommendation that Reinhardt College enter into an agreement with Congressman Newt Gingrich and The Progress and Freedom Foundation (the "Foundation") to offer Renewing American Civilization as a credit course on the College campus beginning Winter Quarter, 1994. It is understood that the College will video tape and/or broadcast each classroom presentation to be used at off-campus sites. The resolution envisions incremental stages of College involvement (taping and recording only for the Winter Quarter, 1994) to insure that the scope of the project enhances rather than overwhelms the resources and programs of the institution. It is also understood that our involvement will come at no cost to the College.

This course shall be subject to the same review, evaluation, and supervision as the other courses, and the curriculum, of the College.

The President is authorized to prepare a contract with the Foundation that is consistent with the academic standards of the College.

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EXHIBIT 130

MEMORANDUM

TO: Jeff Eisenach

FROM: Newt Gingrich

DATE: July 31, 1995

I was frankly very surprised after our conversation on Thursday that you believe I have an obligation to raise $250,000 for a project you were in charge of that ran over budget. This reminds me precisely of our experience with GOPAC and is frankly very disturbing. It is disturbing that you think it is someone else's responsibility to relieve a debt when that person has had no share in the decision making process. If you take it upon yourself to make the decisions you take the responsibility of the debt also.

Owen Roberts is prepared to review the books and the decision making process on Friday. I am prepared to accept responsibility for the amount of money Owen believes I should be responsible for. Without such a thorough outside review, I would be very uncomfortable accepting any responsibility. You may want to discuss this more after the taping on Tuesday.

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GDC 11325

7/31

EXHIBIT 131

NEWT GINGRICH
6TH DISTRICT, GEORGIA
REPUBLICAN WHIP

1620 LONGWORTH BUILDING
WASHINGTON, DC 20515
202-225-0197

Congress of the United States
House of Representatives
OFFICE OF THE REPUBLICAN WHIP
Washington, DC 20515-6538

RECEIVED
93 MAY 14 AM 10: 11
COMMITTEE ON STANDARDS

May 12, 1993

The Honorable Jim McDermott
The Honorable Fred Grandy
Committee on Standards of Official Conduct
HT-2, The Capitol
Washington, D.C. 20515

Dear Jim and Fred:

I am writing to ask your guidance on the development of an intellectual approach to new legislation that will be different from our normal activities. I want to make sure that my activities remain within a framework that meets the legitimate ethics concerns of the House.

Over the last few years I have become convinced that our major domestic problems can only be resolved within a much broader framework of change than we have been working on. The works of Dr. Edwards Deming on quality and profound knowledge, Alvin Toffler's The Third Wave and Stephen Covey's The Seven Habits of Highly Effective People are examples of the scale of change we need to be developing within our legislative initiatives and in performing oversight functions.

The recent trip to Russia and Ukraine reinforced my conviction that we need to be considering bold dramatic changes in our own bureaucracies and structures.

The work I have done as Co-Chairman of the Republican Leader's Task Force on Health has also convinced me that we can't provide the solutions the American people want within the current intellectual framework.

In many ways my approach was influenced by Jim Pinkerton (Bush White House domestic long-range planner) and his concept of the need for a new paradigm. Similarly, on the Democratic Party's side the work of then Governor Clinton and Sam Nunn in developing the Democratic Leadership Council and in working with David Osborne's concept of Reinventing Government has played a major part in influencing my commitment to a fundamental change in the intellectual framework within which we operate.

Exhibit 131

On January 25 I outlined these new concepts in a special order on "Renewing American Civilization" (attached). Since then I have begun the research to create the framework for a series of twenty special orders on renewing American civilization this fall. Concurrently I am going to teach the special orders as a course at Kennesaw State College in my district.

Just to ensure that there can be no question of motivation or intent I am accepting no money for teaching the course. Also, the actual cost of developing the course itself will be financed by Kennesaw State College and the Kennesaw College Foundation. No congressional money will be involved in the course itself.

However, the course clearly overlaps with my official functions in many ways. One section of the course will be on health. As Republican Whip and Co-Chairman of the Leader's Task Force I have been working with two of my staff on that issue. I would draw on their ideas and research for the special orders and the lectures (which will be identical). Similarly, when I speak with groups and individuals concerned about health care and they ask how we can develop bold new approaches I tell them about the course and give them a copy of the January 25th special order.

When meeting with constituents and others I share information on the course and encourage them to consider participating in it. I also would like for my staff to do this with groups and individuals with which they meet.

In developing a section of saving the inner city (course outline attached) I hope to work with many members of the Black and Hispanic caucuses and their staffs.

In developing the section on technological progress I have already been talking with the ranking Republican on the Science and Technology Committee.

I will do no mass mailings about the course. I will have completed the course before filing opens for the 1994 elections, so I will not be a candidate.

The course will be completely non-partisan. Neither Democrat nor Republican will be mentioned in the lectures (although I can't guarantee what will happen during question and answer sessions, it is my hope that we will focus on positive and fundamental principles in a way that avoids critiques of either the Congress or the Clinton Administration).

I have already mentioned the course to both Speaker Foley and Majority Leader Gephardt. I will be writing every member of both parties inviting them to offer ideas, examples, etc... and asking if they would like to participate this summer to critique the concepts before the special orders and the course are finalized.

My goal is to develop the broadest non-partisan range of

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EXHIBIT 132

1074

DAVID J. McCARTHY
12 SOUTH HUDSON STREET
ARLINGTON, VIRGINIA 22204

December 1, 1994

Dear Dave,

This is a follow up to our conversation yesterday when you asked me questions about the advice I gave Mr. Gingrich on his college course in Georgia. After he had written the Committee in the Spring of 1993 asking for approval to teach the course, Committee staff drafted an advisory opinion response which Mr. Grandy signed, but which Chairman McDermott did not want to sign until obtaining additional information from Mr. Gingrich.

Consequently, in early June I met with Mr. Gingrich, Annette Thompson (his A.A.), Linda Nave, and Jeff Eisenach who was in town from Georgia. I explained that the Committee was interested in obtaining some additional information about Mr. Gingrich's teaching plan, and offered my advice on every facet of the plan that I could identify, along with some facets that Mr. Gingrich and the others raised.

I explained the Committee's criteria for granting teaching waivers, i.e., Committee approval to accept compensation for teaching. I told Mr. Gingrich that his plan met the criteria, even though it had some novel collateral features. His response was that he was going to decline the college's compensation, in any event, so I advised him he did not need a teaching waiver.

I then asked him several specific questions to determine 1) whether he planned to use any official resources to support the teaching and, 2) whether he planned to use any unofficial resources to subsidize his official business. I recall some conversation about his interest in repeating his lectures in Special Orders on the House floor and how much he could refer to the course in official correspondence. He had explained that he would draw from lots of sources for his lectures but that, ultimately, the lectures would be his. I advised him that in my opinion he could deliver the Special Orders, but that if he were still concerned he might check with the Parliamentarian. I also told him that mailings mentioning the course should be cleared by the Franking Commission.

The discussion eventually turned to fundraising for the course. Jeff Eisenach began to volunteer details of how he contemplated fundraising, and I interrupted his explanation with a question, "are you on the House payroll?" When he answered that he was not, never had been, and did not ever expect to be I shifted the focus of the discussion by explaining that I was not interested in what Eisenach was planning to do, I was only interested in what Mr. Gingrich and any House employees were going to do. So I began to ask questions of Mr. Gingrich: "will you be signing any fundraising letters? Will you be making phone calls to prospective contributors? Will your name appear in any pamphlets or other

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materials used for fundraising? If so, what entity will receive the donations?

Once it was clear that donations would be made to the college foundation, I advised them that Mr. Gingrich would be permitted to raise money for that purpose because the Standards Committee Advisory Opinion explicitly approved solicitations for organizations that the IRS qualified as tax exempt charities. In short, I told him that if the donor could deduct the donation from taxable income, then Mr. Gingrich could solicit the donation.

Then Mr. Gingrich again brought up Eisenach and asked whether he should not get the Committee's written advice that Eisenach would be permitted to engage in the fundraising. His concern seemed to be that Eisenach's identity with GOPAC, along with his fundraising for the course through the college foundation, could open him to criticism that the motivation for the course was political. I replied that, in my judgment, Mr. Gingrich should not ask the Committee to pass on the activity of Eisenach.

First, I explained that because Eisenach was not a Member, officer, or employee of the House his activity was really outside the Committee's jurisdiction. Secondly, I told him that, to my knowledge of tax law, the issue of whether the contributions in support of the course would keep their tax-deductible status would turn not on who did the fundraising but on how the funds were spent, and that the educational nature of the course spoke for itself. I told him that I was aware of no law or IRS regulation that would prevent Eisenach from raising charitable contributions, even at the same time that he was raising political contributions. In any event, I advised him, I expected the Committee to stick by its advisory opinion in the Ethics Manual and not get into second-guessing the IRS on its determinations of tax-exempt status.

I also felt that because the Committee's written answer might decline to offer advice on Eisenach's fundraising activity -- it being outside the Committee's purview -- he might be just as well off not to raise the question in his letter. My experience was that Members found it annoying when the Committee in a written advisory opinion would explicitly decline to answer a question. I believe there was some brief discussion about Eisenach leaving GOPAC, in any event, in order to focus on the course fundraising.

The discussion on Eisenach actually consumed a small fraction of the time at this meeting.

I met again with Annette Thompson and Linda Nave in early July. At that meeting they showed me a draft of a follow up letter from Mr. Gingrich to the Committee. It included a lot of information that Mr. Gingrich had gathered to help the Committee answer his original letter on the subject. The purpose of the meeting was to determine if there was anything that had been left out or if there was yet any additional information the Committee needed. My reaction was that it was exhaustive.

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Now, to your second question: how much of this did I share with the Committee? I remember describing the first meeting to Bernie in some detail, including both Mr. Gingrich's information in response to my questions, and my advice to Mr. Gingrich. I mentioned Eisenach's plans but did not dwell on that subject. I focused on Mr. Gingrich's activities and the questions whether official resources would be used for the course and whether unofficial resources would be used for official activities.

At some point during that time frame I remember Bernie showing me a newspaper article mentioning, among other things, Eisenach and his fundraising for the course. My reaction was, essentially, "So?" I still saw no illegal or improper activity on the part of Mr. Gingrich or anyone else.

I hope this answers your questions. Please call me at 639-8815 if you have any more.

Warm regards,

Dave

The Honorable David Hobson
U.S. House of Representatives
Washington, D.C. 20515

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EXHIBIT 133

1077

NEWT GINGRICH
SIXTH DISTRICT, GEORGIA

THE REPUBLICAN WHIP

WASHINGTON OFFICE
2428 RAYBURN HOUSE OFFICE BLDG.
WASHINGTON, DC 20515-1006
(202) 225-4501

2823 ROSWELL ROAD
SUITE 200
MARIETTA, GA 30062
(404) 565-6398

Congress of the United States
House of Representatives

July 21, 1993

The Honorable Jim McDermott
Chairman, Committee on Standards
of Official Conduct
HT-2, The Capitol

Dear Mr. Chairman,

This letter provides some additional information to clarify several issues about "Renewing American Civilization," the class I am teaching at Kennesaw State College this fall.

First, at present I have a formal agreement with the College to teach the class only for the Fall Quarter of 1993. (See Attachment 1.) However, it is my strong expectation, based on conversations with the President of the College and the Dean of the Business School, that I will be offered the opportunity to teach the class again during the Winter Quarters of 1994, 1995 and 1996, and I intend to accept that offer when it is made.

Second, the Kennesaw State College Foundation, a 501(c)(3) organization affiliated with Kennesaw State College, is providing me with a Content Coordinator to coordinate the videotape inserts and other materials that will be used in the presentations. While the Content Coordinator obviously will be involved in finding these materials and coordinating their use in the presentations themselves, she is not in any sense writing or drafting the presentations, which I am doing entirely myself.

Third, I expect that we will invite many people to comment on the content of the course, at every stage of the four-year process. Commentators will include people involved in state and local government, the private sector, academia and the Federal government, including Congressional staff (my own and others). These commentators will also include members of both major political parties. (For example, I have recently talked with both Pat Moynihan and John Lewis, who have agreed to serve in this capacity.) I expect to ask many people to review drafts of lectures and comment on them.

Fourth, to the extent my own staff are asked to comment on the class presentations, it will be in the same capacity as the dozens of other commentators -- i.e. to give their thoughts and offer broad comments and suggestions within their areas of expertise. I will not ask my staff to perform specific tasks

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associated with researching or writing the presentations. Indeed, they understand they are not permitted to do this. Nor will congressional staff be required to attend the class or appear in connection with it.

Fifth, the class presentations are almost entirely new and original material and will not be derived in any direct or significant way from previous work by my staff or, for that matter, anyone else. (See the very early draft notes for the first presentation, and the "generic" outline for subsequent lectures, attached. These notes are entirely my own work, as all the lectures will be.)

Sixth, and finally, while I do intend to include much of the material from the class in Special Orders on the House floor, the Special Orders will, by their very nature, differ somewhat from the presentations. For example, the class presentations will include videotaped inserts on topics covered in the class, and these inserts will form the basis for much of the class discussion. Obviously, the Special Orders will not include these portions of the class presentations. Also, spontaneous student discuss and questions cannot be duplicated in a Special Order.

I hope this information is useful in your deliberations, and I look forward to hearing back from you in the near future.

Sincerely,

Newt

Newt Gingrich

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EXHIBIT 134

U.S. HOUSE OF REPRESENTATIVES
COMMITTEE ON STANDARDS OF OFFICIAL CONDUCT
SUITE HT-2, THE CAPITOL
WASHINGTON, DC 20515-6328
(202) 225-7103

August 3, 1993

The Honorable Newt Gingrich
U.S. House of Representatives
2428 Rayburn House Office Building
Washington, D.C. 20515

Dear Colleague:

This responds to your letter of May 12, 1993, as supplemented by your letter of July 21, 1993, requesting advice on your proposal to teach a course on public policy issues at Kennesaw State College and to present the course material in a series of Special Orders in the House. You have also asked whether you may help Kennesaw State College raise funds for the course. Based on the facts that you have presented in your letters and in discussions with Committee counsel, our guidance is as follows.

Federal law (5 U.S.C. app. 7, § 502) and House rules (Rule XVII, cl. 2.(5)) require that Members who teach for compensation obtain the prior written approval of this Committee to do so. Since you propose to teach on an uncompensated basis, you do not need this Committee's approval. Moreover, your intention to present your views in a series of Special Orders is well within your official prerogatives. As to your question on fund raising, the Committee has previously determined that Members may solicit funds on behalf of charitable organizations qualified under § 170(c) of the Internal Revenue Code, provided that no official resources are used, no official endorsement is implied, and no direct personal benefit results. Assuming that your plans comply with these standards, no rule or law subject to this Committee's jurisdiction would prohibit you from raising funds for Kennesaw State. However, as would be true of any proposal to raise money, we suggest that you consult with the FEC to determine whether the regulations administered by that agency might apply.

If you have any further questions concerning this matter, please contact the Committee's Office of Advice and Education at extension 5-3787.

Sincerely,

Jim McDermott
Chairman

Fred Grandy
Ranking Minority Member

Exhibit 134

fundamental rethinking that we can develop. Both Dr. Deming and Stephen Covey have indicated they will help with the course content in their areas. I am currently recruiting several other people to help in their specialties.

This is an unusual approach to the job of legislator but it is my deepest belief that we need this type of rethinking. Both as the Representative of the Sixth District of Georgia and as the Republican Whip, I believe the development of these ideas is a crucial part of my job.

If the committee has any concerns about this project, I would be glad to meet with your staff and develop a set of guidelines that will protect both the integrity of the House and the integrity of the intellectual project.

I look forward to hearing from you.

Sincerely,

Newt

Newt Gingrich

Exhibit 131

EXHIBIT 135

* * *

BEN JONES FOR CONGRESS
P.O. BOX 671956
MARIETTA, GEORGIA 30067-0033
(404) 498-7942

RECEIVED
94 SEP -7 PM 8:24
COMMITTEE ON STANDARDS

September 7, 1994

The Honorable James McDermott
Chairman
Committee on Standards of Official Conduct
HT2 The Capitol
Washington, D.C. 20515

Re: Ethics Complaint Against Representative Newt Gingrich

Dear Mr. Chairman:

This letter constitutes a formal complaint against Representative Newt Gingrich for improper and unethical behavior in connection with his involvement in the operations and the solicitation of contributions for the Kennesaw State College Foundation [KSCF] and the Progress and Freedom Foundation (PFF). Although further investigation is necessary, the information contained in this letter is based upon published press reports as well as other widely disseminated documents.[1]

As the following fully documented presentation will show, Mr. Gingrich fabricated a "college course" at KSCF intended, in fact, to meet certain political, not educational, objectives. Because the college did not have or wish to make available funding, Mr. Gingrich directed the creation of a tax-exempt organization which claimed a charitable educational purpose, but which operated under the control of Mr. Gingrich's political organization, GOPAC, for purely political purposes. As a result, through the tax-exempt, tax-deductible contributions solicited through this charity, the tax-payer paid the cost of Mr. Gingrich's political mission.

The presentation will show also that Mr. Gingrich used his office and in particular the prospect of legislative access and favor to secure contributions for this enterprise. The enterprise began, in fact, with a favor performed by Mr. Gingrich for an official of the college, in return for which Mr. Gingrich made clear his expectation of support for the "course" project. GOPAC officials were then actively involved in soliciting contributions from legislatively interested persons for the "course", making clear by their

[1] Attached to this complaint are the documents that were relied upon in filing this complaint. The reader will note that many of these documents contain underlying, circling and other means of emphasis. Since these documents were received by complainant as photocopies in this condition it is impossible to know at what point and by whom these marks were made.

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participation the personal and political importance to Mr. Gingrich of funding for this project. And, as will be seen, the contributors were evidently not mistaken about the quid pro quo available to those participating with their monies in the college project.

Throughout all of this, moreover, Mr. Gingrich made extensive use of government resources--all paid by the taxpayer--to advance this scheme. These illicitly used recourses included full-time salaried employees, use of office telephone service and fax machines, and use of supplies.

A. Background

Since 1986 Congressman Gingrich has been chairman of GOPAC, a national Republican political committee whose goal is achieving a Republican majority in the House of Representatives. As GOPAC's chairman, one of Mr. Gingrich's primary responsibilities is the solicitation of contributions from various corporate and individual donors.

In September 1992, Timothy Mescon, Dean of Kennesaw State College's School of Business Administration, wrote to Congressman Gingrich seeking "assistance" in becoming introduced to the Director of the Bureau of Private Enterprise at the Department of State. In his response letter, Mr. Gingrich stated that he was pleased to help Mr. Mescon, and that he was also "very interested in working with you after the election." Mr. Gingrich's interest, however, was unrelated to the African development project Mr. Mescon had written him about. Instead, it was the use of a college foundation and the establishment of a political foundation--under the guise of a charity--that would help spread Mr. Gingrich's name and political message through the establishment of an ostensible college "course."

The first step in the scheme was for Mr. Gingrich to "teach" a "course" at Kennesaw State College. This course bore no similarity to courses that students typically enroll in at colleges across America. In fact, the course--called the Renewing American Civilization [RAC] project--was less an academic enterprise than a platform for Mr. Gingrich to promote both his ideas and himself to thousands of individuals well beyond the walls of Kennesaw State. In a letter to potential "students," Mr. Gingrich describes the class as a "four year project, and our goal is to have 200,000 committed citizen activists nationwide before we're done." In a similar vein, GOPAC's Executive Director and RAC's Project Director, Jeffrey Eisenach, wrote one potential donor: "The goal of this project is simple: To train, by April 1996, 200,000+ citizens into a model for replacing the welfare state and reforming our government."

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As these quotations indicate, this was a Kennesaw State "course" in name only. The underlying purpose of the RAC project was to raise Mr. Gingrich's national exposure and organize Republicans for the 1996 congressional elections. For this reason, the RAC project was offered via satellite and video tape to state Republican parties, Republican student groups and other Conservative organizations and individuals. The documents are replete with examples of solicitations to local and state Conservative and Republican groups to fund Mr. Gingrich's political objectives by "enrolling in" RAC. Apparently, no attempt was made to solicit Democratic Party entities or even non-partisan or bi-partisan organizations.

Meanwhile, at Kennesaw State College like-minded individuals were being strongly encouraged to enroll in the class, while those with dissenting views were told to stay out. In an interview with the College's newspaper Mr. Gingrich stated explicitly that while Democrats would be tolerated in the classroom, "liberal ideas" would not.

The logistical problems associated with RAC were substantial. First and foremost was the problem of where to get the nearly $400,000 necessary to fund this effort for one quarter. The solution was to use charitable foundations that would solicit and receive donations to fund the project. One existing foundation -- KSCF -- was to serve as the "fiscal agent" for the RAC project. Another foundation --PFF-- was created to, among other purposes, produce material for the enterprise. Through the use of tax exempt foundations, Mr. Gingrich could offer his contributors tax deductions for contributions that would help spread his political message and image. As charitable foundations organized under Section 501(c)(3), however, KSCF and PFF could not engage in political activities. Gingrich and those assisting him therefore contrived to have KSCF pay a "project fee" initially to the Washington Policy Group (WPG) and later to PFF--both affiliates of GOPAC--to manage RAC. In early 1993, both WPG and PFF shared offices with GOPAC and personnel supplied by WPG and PFF to KSCF were also GOPAC employees and consultants. Personnel included Jeff Eisenach, Steve Hanser, Mike DuGally, and Jana Rogers. Through this project fee agreement Mr. Gingrich was able to use tax exempt contributions to subsidize with public funds the salaries of GOPAC employees as well as achieve his political goals.

From start to finish the RAC project was a GOPAC sponsored and run endeavor. An article from the Atlanta Constitution in November of 1993 states, what at the time was the obvious, that GOPAC, Gingrich's "political action committee helped design and find funding for the course." In fact, the documents are replete with example after example of GOPAC personnel and resources being used to organize, develop and raise money for the RAC project. As noted above, for example, Jeff Eisenach and Mike DuGally were GOPAC employees who were transferred to the KSCF payroll under the WPG fee arrangement. GOPAC employee Jana Rogers was transferred directly to the KSCF payroll and later returned to the GOPAC payroll. Nancy Desmond of PFF also

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was directly added to the KSCF payroll. Other GOPAC employees simply worked for KSCF as a part of their normal GOPAC duties. GOPAC's Financial Director and fundraiser Pamla Prochnow was one example.

In short, GOPAC, WPG, and PFF were essentially one in the same. It is no surprise therefore that PFF, WPG and GOPAC shared the same address. Or that WPG and PFF facsimiles were routinely sent from GOPAC fax machines. A perfect example of the muddled and intertwined nature of the relationship was the role of GOPAC Executive Director and PFF President, Jeffrey Eisenach. In June 1993, he signed a letter regarding the project fee agreement on WPG stationery as "President." That same month, Mr. Eisenach authored a memorandum on RAC stationery upon which his title is printed "Project Director." Not surprisingly his phone number printed on that stationery is in area code 202 not 404.[2] Similarly, Mr. Eisenach's travel records show that his airplane tickets were sent to GOPAC one month and to WPG the next (both at the same address). Given the overlap between these organizations, it is no surprise then that when, in June, Mr. Eisenach gets his WPG American Express Corporate Card Statement, he has to divide the charges between GOPAC, WPG, PFF and KSCF.

GOPAC, WPG and PFF operated as alter egos of each other. Even GOPAC's Michael DuGally makes an occasional appearance on Kennesaw State College stationery. It appears that Mr. DuGally is one of the GOPAC employees principally responsible for coordinating with KSCF. Yet, on August 3, 1993 he signs a letter on Kennesaw State College stationery. Once again, the phone number he gives is in the Washington D.C., rather than Georgia, area code.

As the RAC project grew in size and complexity so too did its needs for expertise, personnel and resources. GOPAC/KSCF was aided by Mr. Gingrich's official staff whenever GOPAC lacked the resources or expertise to do the job. For example, Joe Gaylord identified by a vendor as Mr. Gingrich's Chief of Staff, was responsible for pricing and coordinating the satellite uplink services for KSCF. He was also listed, along with Desmond, DuGally and Eisenach, among others, on the routing slip for information pertaining to the RAC project. Both Gingrich's congressional, as well as his Whip, office were used to distribute brochures advertising the RAC project. The degree of coordination between Gingrich's various organizations and his congressional office is significant. Brochures were sent to: GOPAC farm team, Gingrich's congressional office, the Republican Whip's office, Friends of Newt Gingrich, the Christian Coalition leadership, and College Republicans.

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[2]This phone number is now the main number for PFF.

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This reliance on congressional resources became all the more pronounced when GOPAC/KSCF became increasingly unable to cope with the barrage of press criticism and inquiries about the RAC project. In order to find help GOPAC turned to Mr. Gingrich's congressional Press Secretary Alan Lipsett. Thus, when GOPAC's Michael DuGally needed a press release about the project, he solicited one from Alan Lipsett. According to a GOPAC fax cover sheet, Ms. Desmond then sent this draft press release to Mr. Mescon at Kennesaw State. Interestingly, the next day Mr. DuGally facsimiles a note to Mr. Mescon suggesting that the press release be put on College letterhead because "[t]he more 'Kennesaw State College' is emphasized, the greater the likelihood will be that the class is viewed as an 'academic' rather than 'political' endeavor."

The use of Congressman Gingrich's staff is not limited to this one individual or incident. In June, 1993 GOPAC/KSCF also turned to Mr. Gingrich's congressional staff for help with press relations. In a June 25 memo to congressional staffer Tony Blankley, Mr. Eisenach compliments Blankley's "media strategy memo" as "excellent." Similarly, in a September 8, 1993 memorandum Mr. Lipsett offers his advise on how to deal with the onslaught of media criticism of the RAC project. In that memorandum, printed on official stationery, Mr. Lipsett references a September 7, 1993 meeting that he and others had with representatives of Kennesaw State College including its president Betty Siegel. Upon receipt of this memorandum on September 8, Mr. Gingrich faxes it to the College, again on official stationery, using an official facsimile machine. That same day, Amy Clark sends another fax to the College. Again, the fax was on official stationery and was sent from an official facsimile machine.

In an apparent attempt to introduce levity into the matter, Mr. Gingrich then faxes a note to Ms. Siegel on official White House stationery. The fax cover page is official congressional stationery. By this time, it appears that Kennesaw State officials had realized that while most of the RAC project was being run out of GOPAC, the press relations were being run out of the congressional office instead. Thus, in response to the previous facsimiles, Ms. Siegel sends a draft of a Kennesaw State College press release to Mr. Gingrich's congressional office. Finally, Mr. Gingrich faxes back a confirmatory note indicating that he had read and approved the press release. Once again, this was sent from an official fax machine on official stationery.

The fact that GOPAC controlled and, with the help of the Congressman's official staff, operated RAC serves to explain why so many large corporations and wealthy individuals were willing to donate such a large amount of money for one course at one college in Georgia. These contributors thought they were simply giving money to Mr. Gingrich the way they always had. Whether it be his official campaign committee, GOPAC or RAC the vast majority of these donors were simply looking for a way to further contribute to Newt Gingrich. The fact that he found a way to make their

Exhibit

contribution tax deductible only sweetened the pot. It is no coincidence therefore that many of the large contributors to KSCF had also contributed to GOPAC and FONG and, importantly, had significant business before Congress.

Several examples are illustrative of this point:

- According to press accounts, at least $100,000 of the money raised came from GOPAC supporters.

- In perhaps the most notorious example, Mr. Berman of the Employment Policies Institute, sent a $25,000 check for KSCF directly to Mr. Gingrich at his congressional office. Along with the check was a cover memo upon which was handwritten: "Newt - Thanks again for the help on today's committee hearing."

- Turner Broadcasting attached the card of their Government Affairs Director to a check for $5,000.

- A recent Roll Call article lists GOPAC's largest donors. Number 4 on that list is Roger Milliken who has given $255,000 to GOPAC since 1985 ($345,000 including contributions given by his brother). Not surprisingly Mr. Milliken also appears on the July 21, 1993 "RAC donor update" list. Of greater significance is the fact that Mr. Gingrich acknowledged that he raised questions regarding a key GATT provision after meeting with textile magnate Milliken.

- Mr. Eisenach solicited contributions for KSCF by clearly associating himself with his GOPAC fundraising as well as Congressman Gingrich. In a letter to a Chevron executive Mr. Eisenach notes that "[l]ast year at about this time, you and I talked about the possibility of Chevron supporting GOPAC's 'Tribute to Lee Atwater' at the Republican National Convention."

- In another incident, Mr. Eisenach wrote to a lobbyist for the Tobacco Institute stating that "Newt Gingrich asked me to send you some background information" and "[y]our support for Newt and his efforts over the years has meant a lot to him."

All of these examples demonstrate the attitude prevalent among KSCF donors and solicitors. The message was clear: Contributing to KSCF is just another way of contributing to Mr. Gingrich himself. Or, as one candid donor stated when asked why he contributed to GOPAC: "I'm buying the man."

While most donors were simply interested in contributing to anything sponsored by Mr. Gingrich, there were some that also cared about the substance of the course. For these donors Mr. Gingrich also provided a reward. To begin with, it is worth noting that

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in order to divert any inquiries about whether this was a "real" college course, Mr. Gingrich provided for some Kennesaw College students to actually be registered for credit in the class. That was not the only way to earn entry into the classroom however. In addition to being one of the 150 enrolled students, one could gain entry into the class by donating $25,000 to KSCF.

Not only were classroom seats for sale, but so too was the content of the course itself. For example, a $50,000 contribution, not only entitled one to register 3 students, but guaranteed them the right to "work directly with the leadership of the Renewing American Civilization project in the course development process." It appears that at least one donor took advantage of this latter opportunity. In a May 1993 memorandum GOPAC employee Pamla Prochnow writes that one potential contributor, Richard Berman, was considering giving "$20,000-$25,000 if the course can incorporate some of the ideas mentioned in the Journal of Labor Research, Volume XIV, Number 3. . . . His primary concern is a discussion of what he calls 'genesis employment opportunities.'" On June 30, 1993 Mr. Berman issued a check to KSCF for $25,000. A couple of weeks later in July, a "RAC Donor Update" list stated that Mr. Berman "[i]s preparing material for class."

In October of 1993, the Georgia Board of Regents closed the loophole in its policy that allowed Mr. Gingrich to use college facilities for his activities. In January 1994, RAC was moved to private Reinhardt College in Waleska, Georgia from which its satellite broadcasts and video tape production continues. As a result of the move all KSCF involvement was terminated, and PFF took over all fundraising and financial responsibility for RAC.

B. Possible Violations

Mr. Gingrich's strategy of selling seats, selling content and, of course, selling access, was not only obvious, but was improper and potentially illegal as well. The potential violations involved in this matter can be divided into four categories.

First, Mr. Gingrich violated House Rules prohibiting the use of Congressional staff members' time and other resources in connection with his teaching activities. The House Ethics Manual states explicitly that a Member may only teach a course if "[n]o official resources, including staff time, are used in connection with the teaching.." Manual, p. 107. See Rule 47. In this case there is no doubt that Mr. Gingrich knew and approved of his staff and his office's resources being used to support KSCF and the College in connection with his teaching. As outlined above, such support generally included the use of the congressional office's press relations personnel, the use of Mr. Gingrich's Chief of Staff to secure equipment and services for the project, and the use, by Mr. Gingrich and others, of facsimile machines and stationery. It also appears that Mr. Gingrich's office may have been used to distribute as many as 5,000 fliers

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advertising the RAC project. Each of these would constitute a direct and flagrant violation of House Rules.

Of course, Mr. Gingrich may elude this rule by denying that his "course" involved "teaching". This maneuver would have the undeniable virtue of partaking of the truth. But it would involve also the admission that the "course" was indeed a sham, designed to serve a political and not educational mission. This admission would seal the case that Mr. Gingrich committed a wide range of offenses in establishing a charity for a supposedly educational purpose--one funded with tax deductible monies--when his purpose was indeed a flagrantly political one for which public support was secured on false pretenses.

Second, Mr. Gingrich violated House Rules prohibiting the use of official resources (including staff time) for the sake of political campaign activities. Although the House Ethics Manual recognizes that "[t]he line between official and political duties may not always be easy to pinpoint," in this case the facts are clear that Mr. Gingrich crossed that line. Manual, p. 201. As noted above, Mr. Gingrich boasted that his goal in teaching the course was "to have 200,000 committed citizen activists nationwide before we're done." Jeffrey Eisenach echoed that by stating that the goal was "to train, by April 1996, 200,000+ citizens into a model for replacing the welfare state and reforming our government."

The purpose of this course was not the education of the 150 Kennesaw State College Students enrolled in the class; but rather, to start building a base of political support among Republicans in time for the 1996 presidential primaries. That is why Mr. Gingrich and GOPAC targeted Republican organizations and individuals for the project. In light of this, any staff time or office resource that went toward organizing and supporting his course was improper under the Rules of the House.

Third, Mr. Gingrich's conduct in soliciting and accepting contributions for KSCF and PFF from individuals with interests before Congress violated the House Rules which require a Member "to avoid situations in which even an inference might be drawn suggesting improper behavior." Manual, p. 25. See Rule 43. Specifically, with respect to solicitations on behalf of a charity the House Ethics Manual states that "[t]he official should discourage any suggestion that donors will receive favorable consideration in official matters." Manual, p. 51-52. While there is no allegation of a formal quid pro quo, Mr. Gingrich has, by accepting a large contribution, sent to his congressional office, with a note attached suggesting that it might be connected to help the Congressman had recently provided him during a committee hearing, created a situation in which an "inference might be drawn suggesting improper behavior." In any case, Mr. Gingrich certainly did not "discourage any suggestion" that official favor would result from such a substantial contribution to a charity that directly benefited Mr. Gingrich and his political aspirations. The inference of impropriety was further strengthened when Mr. Gingrich

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agreed to raise questions regarding the GATT after meeting with RAC and GOPAC contributor and textile manufacturer Milliken. The inference grows even stronger in light of the fact that other organizations who donated money, such as Turner Broadcasting, did so through their political representatives or lobbyists.

The heavy involvement of GOPAC, moreover, flavored the entire enterprise with politics--and also laid bare that the intended beneficiary of the funds was Newt Gingrich, not the college. GOPAC individuals made no effort to distinguish their GOPAC and KSCF roles. A number of solicitations made specific reference to GOPAC and past contributions to that Gingrich-directed organization. At least on contribution was delivered to the Congressman's official office. Vendors addressed letters confirming their arrangement to work on the RAC project to individuals they believed served as the Congressman's "Chief of Staff". Further, the RAC project continues today, and the staffer originally assigned to the KSCF payroll now directs the Congressional District Office staff of the Congressman.

Finally, Mr. Gingrich's conduct in this manner, when examined as a whole, fails to meet the standard set for Members of the House of Representatives. Members of the House are instructed to avoid even the appearance of impropriety and to "conduct themselves at all times in a manner that reflects creditably on the House." Manual, p. 1. Rule 43. Mr. Gingrich set up a political training program for his partisans and proclaimed it a "course." He set up a bogus funding operation directed by a political committee, calling it a "charity" and claiming for it the advantages under the tax laws reserved for true charities. His solicitations clearly created the impression that contributions might secure favor with the Member in the conduct of his office--and in the case of the Berman contribution, there is evidence that they did. By then selling seats in the class and the courses content for large donations he further compounded the appearance of impropriety. Finally, by having GOPAC and congressional staffers organize and run the course, Mr. Gingrich created a picture of impropriety that was not just apparent but was obvious. In conducting himself this way he has failed to act in such a manner as to bring credit to the House.

Instead, Mr. Gingrich through his actions and inaction has reinforced the American public's worst image of Congress. By selling the course's seats and message to large donors and granting them tax deductions to boot, Mr. Gingrich has reinforced the notion that the rich can buy Congress.

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September 7, 1994
Page 10

After all that is what Mr. Krieble said: "I'm buying the man."

In light of these reported facts and upon these grounds, it is hereby requested that the Committee issue a statement of preliminary inquiry and fully investigate the facts and circumstances of this matter. It is urged that the Committee then consider and impose any appropriate sanctions under the rules of the House and refer any possible criminal violations to the proper authority.

Very truly yours,

Ben Jones

Ben Jones
1608 Cornish Mountain Road
Covington, Georgia 30209

DISTRICT OF COLUMBIA
Subscribed and Sworn to before me
this 7TH day of September 1994

David J. Robinson

Notary Public
My commission expires _____

DAVID J. ROBINSON
Notary Public
District of Columbia
My Commission Expires September 14, 1997

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CERTIFICATE OF SERVICE

This is to certify that I have today, by hand delivery, provided an exact copy of this complaint and all attachments to the Respondent in this matter, Congressman Newt Gingrich, at the following address:

Office of the Republican Whip
H-219
The Capitol
U.S. House of Representatives
Washington, D.C. 20515

Ben Jones
Complainant

Dated: September 7, 1994

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EXHIBIT 136

NEWT GINGRICH
SIXTH DISTRICT, GEORGIA

THE REPUBLICAN WHIP

WASHINGTON OFFICE
RAYBURN HOUSE OFFICE BLDG.
SHINGTON, DC 20515-1006
(202) 225-4501

3823 ROSWELL ROAD
SUITE 200
MARIETTA, GA 30062
(404) 565-6398

RECEIVED
94 OCT -4 PM 5:12
COMMITTEE ON STANDARDS

Congress of the United States
House of Representatives

October 4, 1994

The Honorable Jim McDermott
Chairman
Committee on Standards of Official Conduct
Room HT2, The Capitol
Washington, D.C. 20515

Dear Jim:

Pursuant to Rule 15(d) of the Rules of the Committee on Standards of Official Conduct, I would like to take this opportunity to provide the Committee with information relevant to the complaint recently filed against me. I believe that this complaint is pure politics, based on false assumptions and innuendo and 4 human errors made my staff. I respectfully request the Committee to review this response and dismiss the complaint.

On August 3, 1993, I received a letter from the Committee on Standards of Official Conduct which outlined the relevant rules of the Committee regarding the college course which I was about to begin teaching at Kennesaw State College in my district. At that time, my staff was briefed by staff members of the Committee who described what involvement my congressional staff may have in the preparation of the college course. After that meeting with Committee staff, my Administrative Assistant briefed all members of my staff as to what proper conduct would consist of. In addition, my District Director also briefed my district staff and advised them of what activities they may not be involved in with regard to the class at Kennesaw State. I believe that my staff did and continues to adhere to the advice we sought from the Committee on Standards of Official Conduct.

The complaint filed by Ben Jones, my general election opponent, alleges that I used my office and "full-time salaried employees" to promote the college course. This is not true. Mr. Jones apparently bases this allegation on a letter that was sent to Joseph Gaylord, who serves as my political advisor and has never been on any official congressional payroll. Mr. Jones alleges that this letter and subsequent phone calls were made to my congressional office and answered by my congressional staff. At no time did my staff involve themselves in the preparation of this course nor did they make phone calls, write letters in support of or solicit donations for the Kennesaw State Foundation.

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PRINTED ON RECYCLED PAPER

The complainant also makes references to a memo by Mike Dugally where he stated that brochures advertising "Renewing American Civilization" were delivered to my various offices on Capitol Hill. No brochures were delivered, stored, or distributed from either of my Whip offices nor my congressional office by my congressional staff. Any brochures present on government property were for my personal distribution. In addition, no staff members were asked to promote the course or to distribute materials and no official resources were used. Indeed, my congressional office referred all phone calls to the "800" number that the Kennesaw State Foundation installed and all mail was forwarded by stamp to the college.

I would like to make it abundantly clear that those who were paid for course preparation were paid by either the Kennesaw State Foundation, the Progress and Freedom Foundation, or GOPAC. At no time were any official funds used to reimburse, pay salaries of, nor was there any promise of compensation from my official resources as the Congressman of the 6th District of Georgia. Those persons paid by one of the aforementioned groups include: Dr. Jeffrey Eisenach, Mike Dugally, Jana Rogers, Patty Stechschultez, Pamla Prochnow, Dr. Steve Hanser, Joe Gaylord and Nancy Desmond.

Another point of clarification that needs to be made is the reference in the supporting documentation that refers to the "Gingrich File." I can assure the Committee that my congressional office only maintained one file with regards to this academic endeavor. That file contains the correspondence with this very Committee I submitted for their opinion outlining the parameters as to how I would teach this course. I am unaware of where or if this "Gingrich File" exists.

Also in the supporting materials is a hand-written note which references the "Gingrich file." This note was not written by any member of my staff. In reviewing the content of the note, it appears to have been written in the early stages of course development and from the content appears to have been written by an official of Kennesaw State College.

In the documentation, there is mention in a memo of an alleged press release that was written by my district press secretary, Allan Lipsett. This memo was discussed by Jeff Eisenach and Allan Lipsett and it was decided that it would be improper for Mr. Lipsett to be involved in the development of such a release for the college. Mr. Lipsett does not recall ever

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writing a press release for Kennesaw State.

In addition, there was also mention in a memo from Jeff Eisenach to Tony Blankley, my D.C. press secretary, which referenced a strategy memo that Tony had apparently written to Jeff. This memo was written by a staff member at home, on his home computer using no official time nor resources. I would also add that neither press secretary was advised nor directed to write memos by me or any other member of my congressional staff.

On page "A" of the documents included in the complaint, there is a name that has been blocked out. In checking with the staff at the Progress and Freedom Foundation, it appears that the name was "highlighted" rather than blocked out and the repeated copying of the documents has produced this rather cryptic memo. The name appears to be that of Philip Smith.

On page "B", there is a fundraising letter from Jeff Eisenach to Tom Bresnahan of the Chevron Corporation. This letter was written and mailed by Dr.Jeff Eisenach without my signature nor knowledge. In reviewing the document, I would suggest that Jeff used typical fundraising semantics and no legislative benefits were implied for either the Chevron Corporation or Tom Bresnahan.

On page "C", there is a faxed expense reimbursement request by Jana Rogers for her rent in Atlanta. This was an arrangement that was made between the Kennesaw State Foundation and Miss Rogers who was unable to be released from her lease in the Washington, D.C. area. Therefore, her rent was paid for a time certain in Atlanta until which time her lease expired in D.C. I believe this compensation to be a proper use of 501(c)(3) funds and the contract was reviewed by attorneys prior to enactment.

On page "D", there is a letter written by Jana Rogers of the Kennesaw State Foundation in which she references scheduling a lunch between me and Raymond Lewis, of Holiday Inns International, which have their world headquarters located in the 6th district of Georgia. Ms. Rogers called Mr. Lewis. The call originated from Kennesaw State Foundation and the purpose was to solicit funds for the Foundation. However, Mr. Lewis denied this request. During the conversation, Mr. Lewis requested to have lunch with me to discuss matters relevant to the 6th district of Georgia. I did not have lunch with Mr. Lewis during the month of September nor did the Progress and Freedom Foundation or the Kennesaw State Foundation direct my congressional scheduler as to whom I would or would not meet with. Ms. Rogers was merely

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attempting to pass along to my Georgia scheduler (and to verify with Mr. Lewis that she had done so) a pending request from a constituent and in no way was attempting to violate or circumvent the rules of the House.

Page "E" is the Georgia Open Records Act request that Kennesaw State College received from Steven Bruning. While I do not know Mr. Bruning personally, it is my understanding that he is a former Cobb County democratic party chairman and is an attorney in private practice.

Page "F" lists the host sites receiving the broadcast of the course. No congressional staff members solicited host sites nor served as such. It is my understanding that all of the site hosts either volunteered or were recruited by the Kennesaw State Foundation.

Page "G" is a memo that was written by my Georgia Press Secretary, Allan Lipsett. Mr. Lipsett wrote this memo after the inordinate amount of local press that "Renewing American Civilization" received during a 10 day period in early September 1993. Mr. Lipsett produces an analysis of any non-campaign related story in which I figure prominently in the local media and this analysis was no exception. Because of the impact this course had on the mail and phone calls in the district and D.C. offices, it merited his attention. This memo was meant for internal use only and should not have been faxed to Kennesaw State College. When my Administrative Assistant returned from vacation, she reprimanded Mr. Lipsett for this error.

In addition, during this same time period, a Kennesaw State student who was also a part time employee in my district office typed and faxed a memo (page "H") to the State Board of Regents. She also was advised that this was an error and was not repeated.

Page "I" was a note I had written to the President of Kennesaw State College while at a White House Leadership meeting. I regret that this was faxed from my Whip Office. Again, the relevant staff member was informed that this was an error and was not repeated.

Page "J" was a press release that Kennesaw State College faxed to my district office in Georgia. I might remind the committee that I receive an inordinate amount of faxes each week that are unsolicited and I cannot be held accountable for everything that my office receives.

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Page "K" was again a human error committed by my district Press Secretary. He believed that since the President of the college was a constituent, official resources could be used to correspond with her.

Another issue which the Committee has expressed interest would be the Kennesaw State Foundation and the Progress and Freedom Foundation. I am not on the Board of Directors nor do I have any official involvement with either of these two organizations.

While serving as an unpaid adjunct professor at Kennesaw State College in 1993, the Kennesaw State Foundation (which is a 501(c)(3) foundation established in 1967 to supplement those items which are not covered by the budget set by the State of Georgia) had a contractual agreement with 3 employees who served as the coordinators of the course "Renewing American Civilization." Should you desire any additional information about this organization, please contact either Dean Tim Mescon of the School of Business Management who co-taught the course or the public relations department at Kennesaw State.

In addition, I have also enclosed a letter and supporting documents (page "L") which I requested from the Progress and Freedom Foundation. Again, I do not serve on their board of directors. I believe that Dr. Eisenach's letter and the information he has enclosed from the IRS will answer whatever questions you may have regarding the involvement of the Progress and Freedom Foundation and its role in the Renewing American Civilization program.

The last issue is the letter I received from the Employment Policies Institute that had a handwritten note from Rick Berman. Let me assure the Committee that this letter and contribution had nothing to do with the committee hearing that Mr. Berman mentioned in his post script.

Mr. Berman heard me speak of the course in the early part of 1993 and expressed a great deal of interest in the course. In turn, he was solicited for funds by the Kennesaw State Foundation. He obtained permission for the contribution and prepared the letter to accompany the check. At no time did I solicit Mr. Berman using official resources nor did I request that he deliver the check to my congressional office.

Regretfully, Mr. Berman sent the check to my congressional office. Upon receipt of the letter, my Administrative Assistant

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called Jeff Eisenach and requested that a courier be dispatched immediately to pick up this envelope. This happened within hours of the contribution's arrival.

According to Mr. Berman, he had been notified of a Hearing before a House Subcommittee in which he wished to testify. Unbeknownsted to me, Mr. Berman contacted the chief of staff of my whip office and requested that he contact the relevant staff director to see if Berman could be included in the witness list. At no time did he mention his involvement with the course. Indeed, the Whip office cannot recall even making a phone call on behalf of Mr. Berman.

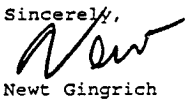
Mr. Berman was notified by the Committee that he had indeed secured a position on the panel and, at his own admission exercised poor judgment and penciled a courtesy note of thanks at the bottom of the letter which contained the contribution. I did not make any phone calls on behalf of Mr. Berman nor was I appraised of his pending request before the relevant subcommittee. Indeed, I have attached a letter (page "M") of explanation from Mr. Berman in which he, too, describes this coincidental course of events.

I have never used official resources to raise money for any political or educational endeavor.

I hope that this clarifies the questions raised in the complaint. I have enclosed a check for $12. which covers the cost of the stationary and faxes that were inadvertently sent from my office.

If further clarification is needed, please don't hesitate to contact me.

Sincerely,



Newt Gingrich

NG:aet

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EXHIBIT 137

JIM McDERMOTT, WASHINGTON
CHAIRMAN

GEORGE (BUDDY) DARDEN, GEORGIA
BENJAMIN L. CARDIN, MARYLAND
NANCY PELOSI, CALIFORNIA
KWEISI MFUME, MARYLAND
ROBERT A. BORSKI, PENNSYLVANIA
THOMAS C. SAWYER, OHIO

(202) 225-7103
SUITE HT-2, THE CAPITOL

FRED GRANDY, IOWA
RANKING REPUBLICAN MEMBER

NANCY L. JOHNSON, CONNECTICUT
JIM BUNNING, KENTUCKY
JON L. KYL, ARIZONA
PORTER J. GOSS, FLORIDA
DAVID L. HOBSON, OHIO
STEVEN SCHIFF, NEW MEXICO

BERNARD RAIMO, CHIEF COUNSEL

Congress of the United States
House of Representatives
Committee on Standards of Official Conduct
Washington, DC 20515-6328

October 31, 1994

The Honorable Newt Gingrich
U.S. House of Representatives
2428 Rayburn House Office Building
Washington, D.C. 20515

Dear Mr. Gingrich:

Thank you for your letter of October 4, 1994, responding to the ethics complaint which was filed against you by former Representative Ben Jones, on September 7, 1994. The Committee has reviewed your letter and the documents enclosed with it, and believes that these materials sufficiently answer most of the allegations raised in Mr. Jones' complaint. Specifically, in light of your letter the Committee believes that there is no need to look any further into the allegations that you used congressional resources for unofficial purposes, or that you used congressional resources for political purposes. While you have acknowledged that some congressional resources were used for unofficial purposes, you have reimbursed the U.S. Treasury, and have taken steps to ensure that these violations will not be repeated.

There is, however, an allegation which requires further explanation before the Committee can finalize its evaluation of the complaint. This is the allegation that, in seeking and obtaining funding for your course on Renewing American Civilization, you improperly used tax-exempt foundations to obtain taxpayer subsidization of political activity. (This allegation is specifically made on page 1 of the complaint: "Mr. Gingrich directed the creation of a tax-exempt organization which claimed a charitable educational purpose, but which operated under the control of Mr. Gingrich's political organization, GOPAC, for purely political purposes," and again on page 9: "Mr. Gingrich set up a bogus funding operation directed by a political committee, calling it a 'charity' and claiming for it the advantages under the tax laws reserved for true charities.") Mr. Jones alleges that this conduct violated House Rule 43, clause 1, which requires a Member to "conduct himself at all times in a manner which shall reflect creditably on the House of Representatives."

Set forth below are a number of questions and concerns which relate to this allegation and to some of the documents submitted with the complaint. Your answers to these questions, as well as any other information you may wish to provide, would be helpful to the Committee in deciding what formal action to take with respect to the complaint. You should take as much time as you need to answer these questions. However, you should be aware that we anticipate

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that the Committee will be meeting on November 29, 1994. Any information you can provide in advance of that date would be appreciated.

In responding to these questions, you may wish to refer to the legal authorities which are enclosed with this letter, and which the Committee believes are relevant to the allegation in question. Enclosed are copies of 26 U.S.C. § 501(c)(3), 26 C.F.R. § 1.501(c)(3)-1, and the U.S. Tax Court's decision in American Campaign Academy v. C.I.R., 92 T.C. 1039 (1989), in which the court revoked the tax-exempt status of an educational organization which ran a school to train political campaign professionals. The court held that, because more than an insubstantial part of the school's activities benefitted private interests, i.e., partisan Republican candidates and entities, the school was not entitled to tax-exempt status. In reaching this holding, the court noted that, while purportedly non-partisan, the school had contacts with the Republican party; that the school took steps in the application process to ensure that at least the majority of its students would be Republicans; that the courses taught at the school had a Republican focus to them; and that its graduates went on to work exclusively on Republican campaigns.

* * *

On May 12 and July 21, 1993, you wrote letters to this Committee regarding your plan to teach your course on Renewing American Civilization at Kennesaw State College. Your May 12 letter stated that the course "will be completely non-partisan," and that you planned to "avoid[ ] critiques of either Congress or the Clinton Administration." More significantly, the legal authorities cited above restrict the ability of a tax-exempt foundation to engage in activities which are intended to benefit (or which actually benefit) private interests, such as a political party or its candidates. A number of documents submitted by Mr. Jones, however, raise questions as to whether the course was in fact exclusively educational in nature, or instead constituted partisan political activity intended to benefit Republican candidates. The following is a list of questions which arise from a review of those documents:

1. A number of documents reflect the involvement of GOPAC and GOPAC employees in developing and raising funds for the course. GOPAC's role in seeking funding for the course was not disclosed to the Committee in your letters. Among those documents are the following:

A. A March 1, 1993, memorandum from yourself to Dean Tim Mescon of Kennesaw State College. (Exhibit 1.) On page 2, you state that Jeff Eisenach was working on obtaining funding for the course. You also refer to the need to arrange a meeting with Joe Gaylord to discuss an uplink system and "how to develop the course." News accounts have stated that Mr. Eisenach was GOPAC's Executive Director until June 1, 1993 (a fact which is also alleged in the complaint), and have identified Mr. Gaylord as

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a consultant to GOPAC. Mr. Gaylord has also been identified as one of the founding directors of the American Campaign Academy, the foundation whose tax-exempt status was revoked in the case cited above.

B. A March 12, 1993, letter from Glenn Martin (Video Tape Associates) to Joseph Gaylord, sent to GOPAC's offices. (Exhibit 2.)

C. A March 25, 1993, GOPAC fax cover sheet from Jana Rogers at GOPAC to Dr. Mescon. (Exhibit 3.)

D. An April 23, 1993, memorandum, with a GOPAC fax cover sheet, from Pamla Prochnow (who is identified in the complaint and in the documents as GOPAC finance director) to Dr. Mescon, summarizing Ms. Prochnow's efforts to raise funds for the course from Cracker Barrel, and her discussions with Mr. Eisenach about the course budget. (Exhibit 4.)

E. An April 29, 1993, fax cover sheet from Dr. Mescon to Jeff Eisenach at GOPAC. (Exhibit 5.)

F. An April 29, 1993, GOPAC fax from Ms. Prochnow to Dr. Mescon, regarding Ms. Prochnow's efforts to raise funds for the course. (Exhibit 6.)

G. An April 29, 1993, GOPAC fax from Ms. Prochnow to Dr. Mescon, enclosing materials to be used to raise funds for the course from Cracker Barrel. (Exhibit 7.)

H. A May 3, 1993, GOPAC fax from Ms. Prochnow to Dr. Mescon, regarding Ms. Prochnow's efforts to raise funds for the course from Richard Scrushy of HealthSouth. (Exhibit 8.)

I. A May 3, 1993, draft letter from you (drafted at GOPAC and bearing Mr. Eisenach's initials) to be sent to "1000+" College Republican chapters. (Exhibit 9.)

J. A May 3, 1993, GOPAC fax from Ms. Prochnow to Dr. Mescon, transmitting a draft letter seeking funding for the course from Cracker Barrel. (Exhibit 10.)

K. A May 4, 1993, GOPAC fax from Ms. Prochnow to Dr. Mescon, regarding fundraising proposals and requesting a response to GOPAC. (Exhibit 11.)

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